Nobel Panel Sends Out Message of Protest Over Nuclear Tests



Joseph Rotblat outside his London office on Friday following the announcement that he had won the Nobel prize.

Peace Prize for a Dissident Physicist Stokes Criticism of France and China

By Richard W. Stevenson New York Times Service

LONDON -- Wading openly into an internationally contentious issue Friday, the Nobel committee of Norway awarded its 1995 Peace Prize to Joseph Rotblat, a physicist who helped develop the atomic bomb but subsequently led a campaign among fellow scientists to eliminate nuclear weapons.

In awarding the prize to Mr. Rotblat and the little-known organization he heads, the Pugwash Conferences on Sci-ence and World Affairs, the Nobel committee said it wanted to send a message of protest to France and China over the nuclear weapons tests they have conducted recently despite international pressure on them to stop.

"It is a protest against nuclear arms in "It is a protest against nuclear arms in general, but particularly testing," said Francis Sejersted, the chairman of the five-person committee, which is appointed by the Norwegian Parliament. Norway's prime minister, Gro Harlem Brundtland, has been highly critical of France's decision to conduct up to eight nuclear tests in the South Pacific. nuclear tests in the South Pacific.

Asked if the committee was calling on France and China to halt nuclear weap-ons testing immediately, Mr. Sejersted said: "That is the indirect message."

In Paris, the French government made an official statement of congratulations

to Mr. Rothlat, but the award clearly stung many politicians there, who have seen President Jacques Chirac's decision

to resume testing after a three-year hia-tus draw criticism around the world. Prime Minister Alain Juppé said that the tests would continue. (Page 5.)

Mr. Rotblat, who is 86 and was born

in Poland, said he considered the French and Chinese testing programs "an outrage." But he said the French testing program had put the issue of nuclear weapons back in the public eye after several years in which the end of the Cold War had made strategic arms control less of an issue.

The award of the peace prize, he said. provided another opportunity to bring pressure on those nations to stop their testing and to lobhy all the nuclear pow-

ers to dismantle more of their arsenals. At a news conference in London, Mr. Rothlat said the prize was an honor for the scientists associated with the Pugwash project "who have been trying for 40 years to save the world, sometimes against the world's wishes.

"I am not predicting that by this prize the world will be safer," he said. "But my hope is that more scientists will be encouraged to think seriously about the social impact of their work.

Mr. Rothlat was a member of the Manhattan Project team that designed the atomic bomh at Los Alamos, New Mexico, during World War II. He left the project eight months before the United States dropped the bomb on Hiroshima 50 years ago, saying that once it became clear Hitler would not develop a weapon

See NOBEL, Page 5

Serbs Threaten to Sink Talks as Bosnian Assault Continues

By Chris Hedges

SARAJEVO, Bosnia-Herzegovina — Bosnian Serbs threatened to withdraw from sebeduled peace talks and demanded NATO air strikes to halt what UN officials say is a drive by Bosnian government and Croatian forces to seize the Serbian-held

The decision by the Bosnian government to continue an offensive near the town of Sanski Most in northwestern Bosnia, despite the two-day-old U.S.-brokered agreement. United Nations officials said. UN officials met Friday with the comAtis Dudakovic, in an effort to halt the offensive. The officials said they were told the assault would stop, but remained skeptical. And they warned that unless the

The U.S. defense secretary wants a year's limit on troops in Bosnia. Page 7.

fighting ended soon it could spread to other parts of Bosnia, where the cease-fire has largely taken hold.

"It appears that what General Dudakovic told us does not match up with what his intentions are in the area." a UN official said. "It is quite possible, despite the government's pledge to honor the cease-fire, the cease-fire to be observed," he said.

mander of the Bosnian 5th Corps, General that General Dudakovic has decided to continue to fight for a few more days to take the territory he wants. He is in a good position to take Prijedor. But if he takes Prijedor it will be disastrous for the cease-

> President Alija Izetbegovic of Bosnia said Friday he believed the cease-fire would bold, in spite of continued battles,

> Mr. Izetbegovic said in Prague that his government was committed to the peace process and that the Bosnian Serbs would abide by the truce because of the losses they suffered following two weeks of North Atlantic Treaty Organization air

"Both sides now have good reason for

"I'm sure that the cease-fire will hold." But the Bosnian Serbs have reacted angrily to the battles under way outside Sanski Most, a strategic town seized in the past few days by the Bosnian government and their Croatian allies. These officials said that Croatian forces were shelling villages in the area of Prijedor where, in 1992, Muslims and Croats were driven from their bomes in one of the most brutal

"ethnic cleansing" campaigns of the war. General Milan Gvero, deputy commander of the Bosnian Serbs, demanded Friday that the government and Croatian

Koljevic, said the Serbs could pull out of

"If the UN and international community don't do everything to stop the Muslims and Croats," Mr. Koljevic told The Asso-ciated Press, "we will consider very seri-

ously stepping out of the peace process and asking Yugoslavia to do the same."

An estimated 30,000 to 40,000 Serbian refugees have fled their bomes in northwestern Bosnia, following the government and Croatian advances of the past week. The Serbs have, for their part, driven over forces "be punished with all means available" by NATO forces, the Belgrade news Banja Luka.

The population transfers appear de-7,000 Muslims and Croats from their

See BOSNIA, Page 5

Turks Laud Sentences of 4 Germans in Racial Attack

10- to 15-Year Terms: Defendants Unrepentant In 1993 Arson Killings

By Rick Atkinson

BERLIN - A German court convicted four men Friday in the 1993 arson-murders of five Turks, a case that came to symbolize rightist violence and racial intolerance in unified Germany.

Judge Wolfgang Steffen sentenced Mar-kus Gartmann, 25, to 15 years in prison for killing two women and three girls, all members of the same family, in a firebomh attack in the industrial town of Solingen, near Cologne.

Three accomplices tried as juveniles — Felix Köhnen, 18; Christian Reher, 19; and Christian Buchholz, 22 — each received the maximum allowable sentence of

The attack against a Turkish family that had lived for many years in Germany shocked the nation and provoked international condemnation. It also led to what many believed was a belated effort by the federal government to crack down on ris-ing xenophobia and neo-Nazi violence fol-lowing German reunification in 1990.

The verdicts in a Düsseldorf courtroom triggered an uproar by the defendants and their families. While some family members in the public gallery shouted "swine!" at the judge and were forcibly ejected from the chamber, Mr. Köhnen screamed, "I'm going to kill myself today! There won't be

any appeal!"

Leaders of Solingen's Turkish community had issued a plea for calm before the verdict, fearing that acquittal would lead to violent demonstrations by many of Germany's 2.5 million Turkisb residents. The murders on May 29, 1993, were followed by several days of rioting by outraged

Instead, the convictions brought expressions of satisfaction from Turkisb leaders and German politicians alike.

Faruk Sen, director of the Center for Turkish Studies in Essen, said "the Turkisb minority in the federal republic can rest justice in their verdict."

The Council of Turkish Citizens, an umbrella organization in Giessen for about 2,500 Turkish organizations, called the verdict "good, courageous, trailblazing and just."

Cornelia Schmalz-Jacobsen, the federal government's top official handling for-eigners' issues, expressed hope that the convictions would stiffen resistance against all forms of xenophobic discrimi-

In the 128-page verdict, Judge Steffen called the Solingen attack "one of the worst xenophobic crimes in postwar history." The 18-month trial was plagued by conflicting confessions from two defendants and questionable police techniques.

The fire reportedly was set shortly before 2 A.M. in the foyer of the house, quickly engulfing the entire structure. Neighbors awoke to the terrified screams of the victims: Saime Genc, 4; Hulya Genc, 9; Gulustan Ozturk, 12; Harice Genc, 18; and Gursun Ince, 27, who died from injuries suffered when she leaped from a window. Ten others, including an infant, were injured.

Two weeks after the murders, Mr. Gartmann signed a statement incriminating all four defendants; a former member of the extreme-right German People's Union, he also claimed early in the trial to be "infi-

nitely ashamed" of his actions.

But Mr. Gartmann subsequently recanted, claiming his confession had come under police duress. Mr. Reher, who was 16 at the time, claimed that he had set the fire himself and that his three co-defendants

0-95

North Korea and Its Leader Are Unstable, Defector Says

Compiled by Our Staff From Dispatches

SEOUL - The North Korean leader, Kim Jong IL does not hold complete control of the country because be has failed to win over the military, and he is lavishing villas and luxury cars on senior army officers in an effort to win their support, a defector said Friday.

"After becoming supreme commander in 1992, Kim Jong II showered 20 military generals with extraordinary gifts, including luxurious villas and brand new Mercedes cars," the defector, Lieutenant Colonel Choi Ju Hwal, said at a press

It was the first public appearance by colonel Choi, 46, since he fied the North in June. He was described by South Korean agents as the highest-ranking officer to defect to the South since 1970.

Mr. Kim is recognized as the leader of North Korea but bas yet to take the title of president or general secretary of the governing Workers' Party, which were held by his father, who died in July 1994 from a beart attack.

Colonel Choi said Mr. Kim's "disorderly private life and temperamental person-ality" had led many of North Korea's military edite to seriously question his ability to govern. Those questions bave blocked Mr. Kim's path to power, and were a major reason he had not assumed

the country's top posts, the defector said.

He said Mr. Kim was waiting for the political situation to stabilize and for the economic situation to improve before be assumed his father's titles.

Colonel Choi's account bolsters previous reports that the hard-line military was unhappy with Mr. Kim, who reportedly wanted to veer away from the North's

strenuous emphasis on self-reliance.
Colonel Choi defected from a post with a trading company in China that was run by the North's military after North Korean authorities threatened to punish him for having contacts with South Korean businessmen. He is a former military attache in the North's emhassy in Czechoslovakia. His defection was not made public by

See KOREA, Page 5

AGENDA

New Delay on U.S. Envoy to China

dent Bill Clinton's nominee to be ambassador to China, former senator Jim Sasser, was asked on Friday to return to the Senate Foreign Relations Committee to explain remarks he had made about Chi-

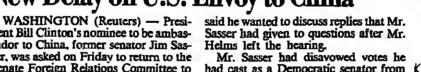
na and Hong Kong.
The committee chairman, Jesse Helms, a North Carolina Republican,

Page 2. Major's Call to Arms

THE AMERICAS Gingrich for President?

BUSINESS/FINANCE Cigarette Maker's Shift

Page 4. Sports Pages 26, 27. Books Page 8. Crossword Page 27.



had cast as a Democratic senator from K Tennessee linking China's favorable trade status with its human rights performance and said China had a legal right not to abide by legislative elections conducted last September in Hong Kong when it takes control in 1997. Earlier article, Page 7.

China Dam Project Hit

WASHINGTON (Reuters) - The United States should not offer commercial assistance to a huge dam project in China because of environmental con-

cerns, the White House said Friday. "We've concluded that the United States government should not offer com-mercial assistance to the Three Gorges project because of environmental concerns related to the project," the White House spokesman, Mike McCurry, said



TALL ORDER — A giraffe-printed hat from Thierry Mugler at the Paris ready-to-wear collections. Page 21.

Dow Jone	es	Trib Index
Up 28.90 4793.78		Up 0.21% 125.25
The Dollar	Fri. close	previous close
ΩM	1,4265	1.4173
Pound	1.574	1.577
Yen	100.97	100.15

What's Up, Doc? A Giant Race for (Real) Cartoon Profits

By Richard Covington

Special to the Herald Tribune CANNES - When the Jetsons land in Thailand, can "Aladdin" and "Beavis and Butthead" be far behind?

Faster than the Roadrunner can leap off a cliff, the world's leading media conglomcrates have set off a race to capture emerging cartoon audiences around the world. Walt Disney, Viacom, Turner Broad-Casting and Warner Brothers bave all

	Newssta	nd Prices
Antides Comercion Egypt Opfrance Sabon Greece Italy Iven: Coast Jordan	10.00 FF 12 50 FF 1 600 CFA E.P 5000 10 00 FF 1100 CFA 350 Dr. 2,800 Lr. 1,250 CFA	Luxembourg65 L. Fr Morocco14 Dh Oatar1 000 Rials Réunion12.50 Ff Saudi Arabia. 10.00 R. Senegal1.100 CFA Spain225 PTAS Turisia1.250 Din TurkeyT.L. 55,000 U A E10,00 Dirh U S Mil. (Eur.). \$1.20
	US\$ 1.50	U S 1044. (2.01.)

geared up to conquer new children's mar-kets from Taiwan to Latin America, company officials and analysts say.

The result is that children's animation, long the forgotten stepchild of television programming, is undergoing a worldwide

At stake along with cartoon profits are multibillion-dollar revenues in television advertising and toy-licensing fees. In the United States alone, children's programs - heavily tilted toward animation - accounted for \$800 million in advertising revenues in 1994, according to Competitive Media Reporting. That figure is expected to reach to \$1.1 billion within six

Turner Broadcasting's Cartoon Network, the cable and satellite service that reaches some 70 countries, recently began broadcasting into Wuhan, China, and continues to blanket Europe, despite objec-tions by French cultural watchdogs intent

on preserving quota restrictions.

Along with revenues, production hudgets are skyrocketing in a pitch for the most demanding, discerning audience -

school-age viewers. Production costs for a single half-hour episode of "The Simpsons" can run as high as \$600,000. A 90-minute version of "The Wind in the Willows" being developed for

Carlton UK Television, is budgeted at \$4.65 million.

Even the planned merger of Time Warner and Turner Broadcasting is not immune to cartoon fever. By acquiring Turner Broadcasting, Time Warner guarantees access for its underexploited library of Bugs Bunny and other Looney Tunes shorts to the Cartoon Network.

Production around the world is mushrooming, particularly in Europe, where broadcast of locally-produced animated television has grown from 200 hours five years ago to more than 1,000 hours, according to an association of animators financed by the European Union.

Despite the surge in European production, it is still American cartoons that garner the highest ratings, with the Flintstones, Aladdin, and Tom and Jerry occupying the top positions, according to Jay Stuart, a media analyst with Kagan World Media.

Firmly entrenched in Europe, American companies are casting their nets for viewers in the Asia-Pacific region, Latin America and Africa.

Nickelodeon International, a subsidiary of Viacom, Inc., is set to begin service to Australia at the end of the month. "We intend to expand into two or three other markets by the end of 1996," said the company managing director, Jon Miller. Hanna-Barbera Cartoons, a subsidiary

of Turner Broadcasting, announced an agreement this week with a Thai broadcaster to air the Jetsons, Top Ca1 and other cartoons on the local network. The resurgence in cartoons has not been just for children. Betty Cohen, president of

Cartoon Network Worldwide, said viewer surveys have revealed that nearly a third of the network's audience are adults. "There will be a continuous boom in animation," she predicted at an interna-

rional television market here this week, because it travels well, is easily dubbed, and relies greatly on visual -not verbal comedy so anyone can understand the humor.

"Five years ago, animation was relegated to the ghettos of programming," said Marc Pontavice, president of Gaumont Multimedia, the animation and multimedia division of Gaumont SA launched earber this year in Paris. "Now programmers see there is long-term value in cartoons because a new generation comes up every few years, allowing the programs to be

Amid the science-fiction saviors and See CARTOONS, Page 5

Russia's 'Colin Powell'

This General Has Made Up His Mind

By Alessandra Stanley New York Times Service

MOSCOW - Alexander I. Lebed, an Afghan War hero and anti-establishment general, thinks that it is time to bring back a little Soviet-style order and

discipline to Russia.
This country has been without stern, sails and wind, and it needs someone at the belm," he says. "We are doomed to live in an authoritarian state until genuine democracy, which should not be

confused with anarchy, can be set up. Russians seem to love that kind of talk. Weary of corruption, organized crime and fallen pride, voters say they want strong leadership and a new face - with a touch of the iron-fisted authority of old.

General Lebed, 45, a nationalist who says the Russian empire must be restored, has emerged as one of the most popular contenders for the 1996 presidential elections. Like General Colin Powell, whom he professes to admire,

General Lebed enjoys a popularity hased more on his resume and strong character than on any clearly defined

His macho populism reaches beyond military men to disenchanted liberals and even Communists. And though he is seeking a seat in Parliament in the December elections, he is also already running — and talking — like a presi-dential candidate. With his former boxer's battered face, and a voice so deep it has been likened to artillery fire, General Lebed stands out.

He speaks in blunt, vivid images, with a boned instinct for what many Russians are yearning to hear. Both his father and grandfather fought in the Soviet Army in World War II, and be invokes them often to rail against the inequities of privatization.

Three generations of soldiers and all we carned, the three of us, was a 10,000ruhle voucher - not enough to buy an iron," he said in an interview. "And

See GENERAL, Page 5

Major Vows a Tory Victory Party Conference Hears Call to Arms

By John Darnton New York Times Service

LONDON - Prime Minister John Major promised Conservatives on Friday that he would lead them to a fifth straight election victory over Labor with tax cuts, a greater choice in schools, more police on the streets and strong stands against Scottish autonomy and European federalism.

Capping the annual party conference in Blackpool, the prime minister's closing keynote address hit buttons that usually send a surge through Tory hearts — liberty, choice, unity and patri-otism — mixed in with a strong dose of prosperity through free enterprise.

He announced a crackdown on crime, an issue that is of increasing concern to the publie and that Tony Blair, the new Labor leader, has been usurping recently. The prime minister said his government would put 10,000 more closed-circuit cameras in shopping areas, add 5,000 police over the next three years and allow MI5, the agency for internal security, to turn its resources to fighting drugs and organized crime.

Although the previous three days, in which the party was clearly lurching to the right, had been more raucous and divisive than customary for the Conservatives, Mr. Major insisted that "today we meet united, healed, renewed and thirsting for the fight with

Since Mr. Blair has jetti-

MORONI, Comoros - The

defeated mercenaries behind a

failed coup in this Indian Ocean

France on Friday, without be-

ing charged by the Comoran

The 32 Frenchmen and 1

French Army to a military base

Belgian were flown by the week.

ministries said that no decision mane.

Major may have been flogging a dead horse when he looked horted the British public to "beat Labor one more time and be a far better deterrent. you have beaten socialism out Michael Portillo, the

of this country for good." An election must be held sometime between oow and May 1997. Mr. Major's party is down

in the opinion polls between 20 and 28 points, depending on who is doing the polling. It is suffering from the sort of scandals and fatigue that might be expected — well, at least the fatigue - from 16 years in power.

And it is badly divided over the issue of how much sovereignty to surrender to the European Union based in

But much of that seemed beside the point as the thousands of delegates cheered and waved union jacks after lis-tening for 70 minutes to the impeccably groomed, mildmannered man whom many find oot inspiring but at least comforting for his ability to bridge differences and project an image of decency and up-from-the-bootstraps rectitude. Conservative Party confer-

ences are usually occasions for some tough-sounding rhetoric. No conference is complete without a delegate or two demanding restoration of the death penalty.
Michael Howard, the Home

pose longer sentences, includsoned the principle of common ing life for second convictions ers.

the mercenaries once they ar-

Their leader, Bob Denard,

surrendered oo Oct. 5 to French

verse a coup against the gov-croment of President Said Mo-

hammed Djohar. The mercenaries held power for a

France while under investiga-

tioo for the 1989 assassination

Mr. Denard, 66, was flown to

rive in France.

archipelago were deported to commandos sent by Paris to re-

in Djibonti. From there, they Paris and imprisoned last Sat-

were scheduled to be sent to the urday for illegally leaving Villacoublay military airport Prance while under investiga-

In Paris, the spokesmen for in the Comoros of President

the Justice and Foreign Affairs Ahmed Abdallah Abdere-

ownership in an effort to of sexual or violent crimes. broaden Labor's appeal, Mr. His stand brought him a rebuke from Lord Taylor, the Lord Chief Justice, who said into the TV cameras and ex- that increasing the likelihood of catching criminals would

Michael Portillo, the new defense secretary, delivered a scathing attack on closer Furopean integration, asserting that a Tory government would never allow Britain to be part of a common European army. Such a proposal does not exist. Just imagine it, he said, his voice dripping with sarcasm
— they'd want to metricate
caps and badges, "stop our
men from fighting for more
than 40 bours a week, and

'send half of them bome on The fibe brought cheers in the conference hall but condemnation from Brussels. Jacques Santer, president of the European Commission, called

the remarks "grotesque."
With speeches like this before him, Mr. Major could play the good cop, and his address was ooticeably softer

around the edges.

He promised to double to 60,000 the oumber of government grants for lower-in-come students to go to private schools, to increase pensions for veterans holding Victoria Cross medals and to find a

way to "give people more of a say" in Scotland. This was an attempt to hold off huge gains in Scotland for Labor, which has promised Secretary, announced propos-als to curtail parole and im-proposed Scottish Parliament devolution of power through a that would have limited pow-

ported him.

Lawmakers Question **NATO Chief** For 6 Hours

Compiled by Our Staff From Dispatches
BRUSSELS — The secretary-general of NATO, Willy Claes, remained defiant Friday after six hours of questioning by a parliamentary commission investigating a bribery scandal,

reasserting that he was "totally innocent" of corruption.

"I had the opportunity to confirm that I am totally innocent," Mr. Claes said after a the closed-door hearing of the commission, which has been asked to recommend to Parliament whether he should be indicted on charges of fraud and

forgery.
"I am very happy that I have finally had the opportunity to defend myself with my lawyers and to give complete answers, not to the facts because there are oo facts, but to indica-tions," be said afterward

Mr. Claes was economics minister in 1988 when the Italian aviation firm Agusta allegedly paid 50 million Belgian francs (\$1.7 million) in bribes to obtain a 12 billion franc government defense contract.

He has been under pressure to resign as head of the North Atlantic Treaty Organization because of the scandal.

Agusta has denied that there was anything illegal about the way it won a bid to supply the Belgian Army with 48 heli-

copters.
Mr. Claes said he gave the commission his word as a minister of state that he was innocent and again demanded to be able to face those who made the allegations against him.

The charges are contained in a report compiled by the public prosecutor, Jacques Velo, at the Cour de Cassation, Belginm's **Mercenaries Flown From Comoros** ighest court.

Mr. Claes said: "I am ready had decided oot to charge Mr. Denard or any of his merce-naries, and granted amnesty to to take the risk of confrontation. I am sure that the truth is behind the Comoran soldiers who sup-

Four Belgian ministers have "Comoran justice is oot at resigned since allegations surthe moment in a position to judge them," Foreign Affairs faced last year that politicians accepted bribes from defense Minister Mouzawar Abdallah

A former defense minister, Guy Coeme, who is also under the threat of indictment, ap-The mercenaries were roundpeared before the commission rior to Mr. Claes.

ed up after 800 French commandos landed on the former Mr. Coeme said afterwards: 'I have refuted all the charges colony on Oct. 4 to reverse the coup. They were held and in- which were presented to me. I terrogated at a local police sta- am oot involved in any form of



HARD SELL - Prime Minister Viktor Chernomyrdin telling Parliament on Friday that Russia's economy was struggling but was in better shape than last year.

BRIEFLYEUROPE

EC Seeks Paris Test Data

BRUSSELS — The European Commission has sent a letter seeking more information and a report by its experts on French nuclear tests that Latvia wanted to follow. in the South Pacific, a Commission spokesman

"I can confirm that both the letter and report were posted to the French authorities yesterday," said the spokesman, João Vale de Almeida. "That's all I can tell you. We are awaiting a reaction from the Freoch authorities before we go public on it.'

The Commission pulled back Wednesday from setting a deadline for France to provide the information it wants, putting off a confrontation that could lead to court action.

test sites on Mururoa and Fangataufa atolls, has made repeated requests for data during before they vote. recent weeks. France has cooducted two tests (Reuters)

Berlusconi Skips Court

MILAN - Former Prime Minister Silvio Berlusconi, facing seven investigations by Milan prosecutors, did not show up in court Friday for questioning about a takeover op-eration by his Fininvest media group.

Court officials said the TV mogul, who is seeking a political comeback in elections expected next year, exercised his right to be represented by defense lawyers. Mr. Berlusconi faces another a court test Saturday when Judge Fabio Paparella is expected to decide whether he must stand trial in a case of alleged bribery of tax inspectors by Fininvest. (AP)

Latvia Asks to Join EU

join the European Union. But the country,

conceded that the road would be tough. President Guntis Ulmanis and Prime Minister Maris Gailis signed the document in front of journalists and government officials, saying that now there were no doubts about the route

Ex-Minister Quits Ciller

ANKARA - A former minister resigned from Prime Minister Tansu Ciller's party Friday, adding to an opeo revolt and tightening the screws on ber minority government before a weekend confidence vote

Parliament officials said Ersin Faralyali, a former energy minister, quit Mrs. Ciller's True,: Path Party to join five other former party deputies opposing her bid to win a vote of confidence Sunday. One deputy resigned last legal responsibility to ensure that France op- week, and four did so Thursday. Her positioo erates adequate safety and health checks at the is in jeopardy because her backers want a three-week public workers' strike resolved

Mr. Faralyali is from the anti-Ciller camp of of nuclear devices in a planned series of up to the party, mostly supporters of the former party leader and oow president, Suleyman Demirel. That camp has been working to get rid of their tough-talking leader, the first woman to be Turkey's prime minister. (Reuters)

For the Record

Denmark said it would offer \$9,000 each in compensation to workers who say they were contaminated when cleaning up atomic debris from the 1968 crash of a U.S. bomber in Greenland. Health Minister Yvonne Herloev Andersen said Friday the offer to about 1,500 Danish and Greenland workers and local inhabitants was intended to put a fair and dignified end to years of inquiries, discussion and legal activity.

A letter bomb addressed to Prime Minister Vaclav Klaus was detected by Czech RIGA — Latvia formally applied Friday to government security officials and defused without incident, the government said Friday. which regained its independence only in 1991 The letter bomb arrived at Mr. Klaus' offices after 50 years as part of the Soviet Union, in Prague on Wednesday.

Morocco. Endorses Fish Pact

Accord Signals Closer EŬ Ties

By Tom Buerkle International Herald Tribune

BRUSSELS - The European Union on Friday outlined agreements on fishing and trade with Morocco, and the accords breathed new life into Europe's drive for closer relations across the Mediterranean.

But the agreements posed major economic hardship for Spain and Portugal.

In effect, Moroccan and European officials said, the EU's executive commission has agreed to accept sharp cuts in fishing rights, and the likely loss of thousands of jobs in Spain and Portugal to secure a broader trade and political cooperation agreement with Mo-

Both sides had been deadlocked over fishing rights for months, causing an old accord to lapse and idling about 40,000 workers in Spain and Portugal,

Europe considers the broader agreement to be a key building block for closer ties with North Africa and the Middle East, leading to an eventual free trade area across the Mediterranean: EU officials believe an accord is vital to ensure the success of a first-ever ministerial conference between the 15-nation EU and 13 Mediterranean count

That meeting will take place in Barcelona on Nov. 28 and

"We have to really get rid of this problem," a commission official said, "It's not easy to have a Mediterranean conference with 40,000 protesters in the streets.

There was no immediate reaction from Madrid on whether Spain would endorse the agreements, but commission officials noted that Emma Bonino, the EU fishing commissioner, had been in close contact with Spanish officials, including meeting last week with Prime Minister Felipe González.

Morocco's ambassador to the EU, Mohammed Guedira; said that talks this week had made significant progress and that the draft agreements could be formalized in days.

We want to show how. agreement with Europe,"

The draft fishing accord

would reduce the EU catch in Moroccan waters by as much as 45 percent over four years, on ficials said. The EU also would pay Mo-

rocco about 130 millioo Ecul (\$170 million) a year for fishing rights, up from 102 million Ecus under a previous accord. Morocco insists that European boats will have to leave its waters for

good when the accord expires. The broader accord will enable Morocco to sell more fruit and vegetables to Europe in ex change for a commitment to establish free trade in 12 years. This would require Morocco to drop barriers to European man-

ufactured goods.

The EU coocluded similar accords with Tunisia and Israel earlier this year and aims to complete a network of agree-ments with all 13 Mediterranean countries, creating a free trade zone of nearly 800 million people.

RELIGIOUS SERVICES

AMSTERDAM

Evangelical Sunday Service 10:00 a.m. & 11:30 a.m./ Kids Welcome. De Cusenstras 3, S. Amsterdam Info. 02940-15316 or 02503-41399.

FRANCE/TOULOUSE

had been made

HOPE INTERNATIONAL CHURCH (Evangelical). 4, bd. de Pibrac, Colomie: Sunday servica. 8:30 p.m.Tel.: 82.24,31,12. FRENCH RIVIERA/CÔTE D'AZUR

NICE: Holy Trinity, (Anglican/Episcopalian), 11 rue de la Buffa; Sunday Eucharist at 11 a.m.; Weekthys as on notice board, VENCE: SLHughts, ave. de la Résistance: Sunday Euchariet at 9 a.m. Consect Father Ken Letts 93 87 19 83.

FRANKFURT

INTERNATIONAL CATHOLIC COMMU-NITY. Masses: Sat, 5:00 p.m., Sun. 10:00 a.m. at St. Leoniserd's Church (neer Dom). Alte Maintzer Gasse 6, Frankfurt. Phone: 06172 - 461197.

INTERNATIONAL

INTERNATIONAL CHRISTIAN ASSEMBLY (AOG), Sundaya English 10:00, Bilingual 1200 - 16 Khreechalik St., (38044) 244-3378.

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had said. "Their presence here,

as that of Bob Denard, causes

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Ivory Coast Firm

On Election Day ABIDJAN, Ivory Coast The government said Friday that there was no question of postponing an Oct. 22 presidential election despite the death of at least five people in unrest and the threat of fresh

protests next week. Interior Minister Emile Constant Bombet said that there the government figures. was no need for a revision of the electoral lists, as requested by the opposition party.

But he said that opposition parties, which say they are boy-cotting the poll, could be helped to correct voter lists before then. Laurent Gbagho, leader of the Ivorian Popular Front, said he would call for nationwide protests on Monday.

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TRAVEL UPDATE

Swiss Hotels Feel the Pain BERN (AP) - Swiss botels suffered their

hibitively expensive. The Federal Statistical Office said Friday that 10.1 million overnight stays were registered between June and August, 7 percent less than in 1994. The oumber of visitors from Italy slumped by 31 percent, from England by 20 percent and from the United States by 9 percent, according to

About 1 in 10 Swiss depend on tourism for a livelihood. Spending by foreigners and Swiss who vacationed at home amounted to \$19 billion last year. The last time the summer season was so bad was in 1958, the government's statistic of-

A Fall Sale at U.S. Airlines

WASHINGTON (WP) - U.S. airlines are having a preholiday fare sale. In the last week, discounts of up to 50 percent on domestic air fares were announced by USAir and Northwest Airlines, and matched on certain competitive routes by most other major carriers. Delta Air Lines and American Airlines annouoced lower fares on flights to Europe, Latin America and the Caribbean.

Experts said that though these fare deals probably would help increase air travel, they are not the first sbots of an all-out fare war. Preholiday fare sales are as regular as the falling leaves of autumn. They are intended to fill airplane seats with leisure travelers in the slower fall flying season. Though discounts are offered, they are not as deep or as widespread as those available during true fare wars, experts said.

"You've seen a oumber of discounts launched by different carriers to stimulate ticket sales but that happens every year around this time." worst summer in 37 years, with the strength of the Swiss franc making an Alpine vacatioo proairlines are doing much better this year. It's pretty clear this is just evidence of the normal seasonal slowdown.

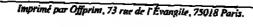
Grand Project in Berlin

BERLIN (AFP) - Chancellor Helmut Kohl gave a symbolic first blow of the pick-axe on Friday for a three-branch tunnel under the Tiergarten park in central Berlin, part of an ambitious grand project to develop the reunited capital.

The road and rail tunnels, which will cost about 4.5 billion Deutsche marks (\$3 billion) in state and railway funds, will serve a new main rail station and the Potsdamer Platz, where the new government quarter is starting to take shape, in readiness for the federal administration's move from Bonn by the year 2000. The tunnel will pass under the Spree River, which will be diverted temporarily during the work.

Responding to criticism from the chairman of American Airlines, the Clinton administration says that next year it may seek to expand passenger air travel to Japan. A Transportation Department spokesman said that talks were use derway with Japan on expanding air cargo routed and that those talks could be a prologue to adding passenger routes in 1996.

The Nadlac crossing on the Romanian-Hungarian border will be closed to tourist traffic starting Sunday for renovations. Freight trucks, ambulances, official delegations and diplomatic vehicles will still be allowed to cross.



Fearing Powell Candidacy, Gingrich Weighs a Run

By Dan Balz Washington Post Service

told fellow Republicans that he is worried that a presidential candidacy by Colin L. Powell, former chairman of the Joint Chiefs of Staff, could frustrate the goals of the party's 1994 electoral victory, and he has asked them whether he should become a candidate himself.

Mr. Gingrich made a series of telephone calls within the last week to Gingrich asked people: 'Do you think some Republican elected officials the Powell thing is for real, because if and strategists, apparently prompted you do, you need to know it's going to by polls showing sagging support for the Republican Party and indicating that right now President Bill Clinton would defeat the Republican front-

runner, Bob Dole, the Senate majority leader, in a head-to-head contest.

According to several Republican WASHINGTON - The House sources, Mr. Gingrich said he was speaker, Newt Gingrich, has recently concerned that if Mr. Dole continued to weaken in the polls and if frustration mounted with the rest of the Republican presidential field, Mr. Powell could win the Republican nomination without Republicans knowing for certain whether he shared the party's enthusiasm for its conservative economic and social agenda.

According to one Republican, Mr. go in a different direction than we've been going, and what does that mean? Do I need to get back in it?"

Another Republican who has

talked with Mr. Gingrich said the House speaker has a more complicated view of a Powell candidacy and still does not want to enter the race

"I think Newt has a question and a point of view combined that says if Powell runs there is some exciting potential to it," this Republican said, particularly if Mr. Powell embraced the Republican agenda more fully than he has so far.

But this Republican said Mr. Gingrich still questioned whether Mr. Powell would "be a leader of the movement and the cause of the revolution of 1994," or whether Mr. Powell would try to run and take the party in another direction that would not be acceptable to a majority of House Republicans."

Mr. Powell is in favor of abortion a willingness to change." Those rights, affirmative action and limited gun control - all contrary to Republican orthodoxy — and has been more elliptical about the party's agen- agenda da for shrinking the federal government, changing welfare and moving power out of Washington to the

Mr. Powell said again this week that he would not make a decision about the presidency until November. saying that "it's possible" that he would campaign for the Republican

In the Republican Party, there is a revolution in progress, beginning with Newt Gingrich's Contract with America," he said in Paris. "I don't approve of everything in the 'Contract,' but I found in it energy, life and

kinds of comments have raised fears within the party that a Powell candidacy could blunt its conservative

But Mr. Gingrich's musings to fellow true believers also might be an effort on his part to influence Mr. Powell's thinking about how to conduct his candidacy, if he decides to run for president, according to another Republican.

Mr. Powell received another boost Thursday when Barry Goldwater, the Republican presidential nominee in 1964 and a supporter of Mr. Dole's candidacy, said he hoped Mr. Powell would run.

"I think you could almost call him automatically elected. He's that good," Mr. Goldwater said.

"O. J.'s problem, after he

looks like he's stonewalling."

Mr. Auletta added, "It's not

good for his image. Emotion-

ally, he needs to talk or he feels

Mr. Margolick conduct the in-

J. Simpson, are you going to

"Of course not."

Gingrich & Co. Fine-Tune Their **Budget Measure**

and John E. Yang Washington Post Service

WASHINGTON - The House Budget Committee has combined the major elements of the Republicans' legislative revolution into a far-reaching bill intended to balance the budget over seven years, cut taxes for families and dramatically change the face of the federal

Even before the House Budget Committee voted, 24 to 16, the most affluent. on Thursday 10 stitch together the various bills already approved by other House committees into a single measure, under a process called "reconciliation," the White House warned that President Bill Clinton would veto the Republican spending cuts and force Congress to stay in session until it approves a plan more acceptable to him.

lican of Georgia and the House fall in the "Contract With speaker, predicted that Mr. America" to balance the hud-Clinton would eventually go

'If he plans to run for reedly would have preferred that election, which I understand is his latest position," Mr. Ginterview, Mr. Auletta said, "If grich said, "it's a very big step your TV guy gets a call from O. for him to say to the American people: 'I'm going to veto a balanced budget.'

The measure, which the try to work things out. House is scheduled to consider medical care to the poor. Over-\$894 billion over seven years.

students with federally guaranteed loans, dairy and peanut farmers who receive federal price supports, federal retirees and military veterans. It would through 2002.

This is the second piece of what we said we would do," said the House Budget Com-

With America." He declared the bill would "balance the budget, pay for tax relief and strengthen defense, without smoke and mirrors.

Representative Martin O. Sabo of Minnesota, the panel's ranking Democrat, countered: To keep promises is nice, but when the promises are bad, that is not moving forward." He complained that the measure 'targets its cuts at the people who are struggling to get ahead and rewards in a massive way

The Senate is to draft a similar budget measure and the differences between the two versions will be resolved by House and Senate negotiators.

As with any legislation so big, it has provisions that virtually everyone could oppose. House Republican leaders are urging lawmakers to overcome regional or political issues to vote for the measure in order to But Newt Gingrich, Repubachieve the goal they set out last get by 2002.

In addition, Mr. Gingrich and Mr. Kasich have signaled their willingness to make changes in the bill in order to solidify support. During recent weeks, Mr. Gingrich has been meeting almost daily with members who have problems with the bill to

A group of moderate Repub-Oct. 24, would cut taxes for licans headed by Representafamilies, overhaul Medicare tives Frederick S. Upton of and welfare, and end the current Michigan and Steven Gunder-Medicaid program for the poor son of Wisconsin drafted a let-and disabled by giving states ter to Mr. Gingrich asking him the responsibility for providing to consider several changes that could be made when the bill is all, the measure would save before the House Rules Committee next week, including one Its provisions would touch to limit eligibility for a proposed \$500-per-child tax credit to families making less than about \$95,000 a year.

The moderate lawmakers also are pressing for the elimabolish a cabinet agency, the ination of provisions that would Commerce Department, and set open the Arctic National strict limits on federal spending Wildlife Refuge to oil and gas drilling, eliminate the Davis-Bacon requirement that government builders and contractors pay their workers the prevailing mittee chairman, John R. Ka- wage and force federal workers sich of Ohio, alluding to the to pay more into their retire-House Republicans' "Contract ment programs.

Simpson's Call to The Times Starts a Lot of People Talking

By Howard Kuriz Washington Post Service

WASHINGTON - it was hardly a coincidence that O. J. Simpson picked up the phone to call Bill Carter, a television reporter for The New York Ferrari, his wealth, his Jacuzzi.

Mr. Carter got to know the his romance with Paula Barformer football player when he bieri. Having canceled bis was writing a book in 1988 much-ballyhooed television inabout the ABC program "Mon-day Night Football," where Mr. Simpson thus gave the ap-Mr. Simpson worked as a pearance of going public withsportscaster. But Mr. Carter had out having to talk about the sportscaster. But Mr. Carter had not covered Mr. Simpson's killings.

"It's hard to even call that an

The result was a front-page article Thursday in which Mr. Simpson answered no ques-oons about the killing of his former wife and her friend but spoke about his children, his his dislike of Marcia Clark and

interview because of what it didn't get into," said Leo Wolinsky, metropolitan editor of the Los Angeles Times.

"I would hope if it happened here at the L.A. Times that we would say, 'If you're going to talk to someone, you're going to talk to someone who covered the case.

Mr. Wolinsky likened the story to a letter to the editor, saying, "I don't know that it a great service to any-

Times editors referred calls

interview." but that "there were questions that Bill asked that O. J. declined to answer. saying he had been told by his lawyers that those were sticky

Mr. Carter said on the CNN program "Larry King Live" that "I picked up the phone and Mr. Simpson was on the

"He called out of the blue," Mr. Carter and New York he added. "Needless to say, I nipulative device on the part of

spokeswoman, Nancy Nielsen. would have been to question azine. "Transparently cyni-She said that "there were no him about the evidence," re- cal." ground rules or limits put on the ferring to the two NBC reporters who were to have con- turns down NBC, is that if he ducted the Simpson interview. doesn't do any interviews, it

Some New York Times

staffers said they were embarrassed that Mr. Simpson had in effect been able to choose his interviewer rather than agree to like he's hiding."

a longstanding interview reWhile The Times undoubtquest from David Margolick, The Times's legal reporter who

covered the trial. "It was a wonderfully mawas not as prepared as Tom O. J., 'said Ken Aulena, media turn it down? from reporters to the paper's Brokaw and Katie Couric critic for the New Yorker mag-

Away From Politics

 The 47 million recipients of Social Security and Supplemental Security Income benefits will get a 2.6 percent cost-of-living increase in 1996, the second smallest in 21 years, the agency's commissioner said in Washington. (AP)

· Bowing to protests from human rights groups, the Pentagon canceled a program to develop a backpack laserweapon to blind enemy troops rather than kill them. (LAT)

 The Federal Aviation Administration is invoking new rules and penalties to protect airlines - and the president's Air Force One - from counterfeit equipment. The crackdown came as two businessmen admitted in a U.S. court that they had supplied faulty emergency equipment to customers. including Space Group, which services Air Force One. (AP)

• A crack in a test engine forced NASA to delay the launch of Columbia for the fifth time so workers can inspect its engines. They want to make sure the three main engines are safe before sending the craft on a long science mission.(AP)



CHEERLEADING - A group of Jews waving the Quebec flag as Premier Jacques Parizeau, a proponent of separation, arrived to help open a synagogue in Boisbriand, north of Montreal. Quebec votes on sovereignty Oct. 30.

POLITICALNOTES

Republicans in House Dole Loses on Cuba Back Down on Rebel

WASHINGTON - Responding to angry backbenchers, House Republican leaders have indicated that a freshman against a major appropriations bill now would be offered a choice committee assignment to make amends.

The sudden turn in the fortunes of Representative Mark W. Neumann, Reand second-term members of the House. Against that backdrop, Republican

leaders were relieved when a threatened mass revolt by members against the House-Senate compromise agricultural spending bill for 1996 did not materi-

The compromise passed easily, 288 to

Mr. Neumann called his experience "a being negotiated.

WASHINGTON - The Senate majority leader, Bob Dole, narrowly lost the first round in a fight to force passage of legislation to righten sanctions on Cuba in defiance of President Bill Clinton's rerebel who had been disciplined for voong cent move to relax travel and financial restrictions against the island.

But a second vote is planned for Tuesday, and Senator Dole was likely to pick up enough votes to win then.

On Thursday night, the Senate voted, publican of Wisconsin, on Thursday was another illustration of the power of first-cranc foes of the bill, four short of the on estates. two-thirds needed.

Tax Credit Advances

WASHINGTON (AP) - Senate Republicans resolved a sticky intramural trators in which he denounced the Rebattle Friday by deciding as part of a tax publican budget as "especially devascut to propose a permanent, rather than temporary, \$500-per-child tax credit. However, the credit would not be

(WP) year. Under the proposal, taxpayers country.

would not reap the benefits until they filed their 1996 returns.

Single taxpayers earning up to \$75,000 and couples earning up to \$110,000 would be eligible for the full credit. Many others would get a partial credit, depending on bow many children they have. An already-passed House bill would award a full credit to families earning up to \$200,000 and partial credit up to \$250,000.

The seven-year, \$245 billion tax-cut package also would dramanically expand eligibility for Individual Retirement Accounts and cut taxes on capital gains and

Ouote /Unquote

President Clinton, after a conference call with small-town hospital administating to rural hospitals and rural families," saying he would not sign budget bills he could not live with: "I would statement as to how much change is oc- retroactive, as Republican senators had gladly, gladly terminate my tenure here if curring out here." Details of the lead- hoped. They had wanted to put the money the price of continuing it was just shelvership's settlement with him were still in voters pockets before the election next ing everything I believe in about this



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EDITORIALS/OPINION

Bank Statement

The recently disclosed trading loss of \$1.1 billion at Daiwa Bank will not hasten the collapse of the bank itself. Nor will the losses seriously damage Japan's banking system or economy.

But Japan's long delay in informing American regulators of a scandal involving the bank's New York branch has impaired the trust that was developing between the two countries on economic issues. The arrogant and clumsy way the matter was bandled in Tokyo also raises doubts about the sincerity of Japan's promised effort to open up its economic system.

In other recent trading debacles, including the \$1.4 billion in losses at the Singapore office of Barings PLC, bank regulators were among the first to investigate. By contrast, the Finance Ministry in Japan appears to have closed ranks with the bank to minimize embarrassment and cover up the damage.

With Japan stagnating in its longest postwar recession, it may be understandable that the government would not want to create a panic about its banking system. The collapse of stock and real estate prices has led to \$400 billion in bad loans held by Japanese banks. Many analysts say the loss is twice as big as that. But the government's impulse has been to let the banks hide the extent of their losses, as if public ignorance would make matters better. A ministry official offered the remarkable suggestion Thursday that a prompt investigation would have been unseemly in light of the government's great trust in Japanese banking executives.

American officials make no secret of their disappointment at Japan's action. But the insular and secretive ways of the Finance Ministry have also drawn criticism in many influential quarters in Japan. A leading Japanese newspaper called the ministry an "anachronistic monster," noting that its bureaucrats have greater say than elected officials over public works outlays and government spending.

It is up in Japan to determine how best to open up its economy to outside scrutiny. But the United States has a clear interest in Japanese banking reforms. The Daiwa bank may have violated laws of the United States and New York state. The weakness of Japanese banks has led to higher Japanese interest rates, hampering a recovery that affects the United States as well as Japan.

The United States needs to remind Japanese leaders that the obligation to disclose is a foundation for all international dealings of financial institutions. In Japan, the government should use the banking crisis to redouble its ooce promising drive to open up the economic system and make it more accountable to those who depend on it.

-THE NEW YORK TIMES.

Preparing for the Third Act in the Balkan Tragedy ton at the end of this month, came not only because the Clinton administration, my to police the Balkans from the air.

PARIS — The cease-fire in Bosnia that began last Thursday ended only the second act in Yugoslavia's drama. A third act is to come, that of managing Serbia's military defeat and the consequences of its ideological victory.

Its victory is that it bas caused ethnic cleansing to be carried out in virtually all of the former Yugoslavia. Its military defeat has meant that this ethnic partition has been at the expense of "Greater Serbia" and has rewarded Croatia.

Bosnia survives as a multiethnic state, uneasily federated with Croatia, but the federation's future is doubtful and liberal Bosnia is the weakest of the three nations coming out of this war.

There will be trouble from Croatia, which is now experiencing a frenzy of nationalist emotion. Despite American and German pressures, the brutality of Croana's current ethnic cleansing of the Krajina and of newly conquered terri-tories in northwestern Bosnia has resembled that practiced earlier by the Serbs.

Croatia's president, Franjo Tudiman, said in a recent Paris interview that he considered Croatia assigned "by the West" to "Europeanize the Muslims," an attitude that bodes ill for future relations between the Croatians and the Bosnians. Sarajevo has always been the most sophisticated city (and society) in Yugoslavia, with oothing to learn from reactionary Croatian nationalists.

Bosnia, bowever, bas been changed by the war. The influence of liberals who believe in a secular and conethnic state has been weakened in government, if oot in public opinion. The elections promised By William Pfaff

within a year, according to the U.S. plan, will be of extreme importance in Bosnia. The first act in the Yugoslav drama was

Serbia's successful war of expansion. Act two was the siege of Sarajevo and other Bosnian cities, while the United Nations and Europeans imposed a muddled and murderous stalemate on the war. The UN arms embargo seriously affected only the landlocked Bosnians, and the economic embargo imposed on Serbia-Macedonia made life miserable for civilians without reducing the Serbians' advantage in arms and war marériel

NATO's air intervention in August and September at last changed that, and Croatia's attack in the Krajina and Serbian-held Bosnia deflated the Serbian reputation for military invincibility, opening the way to act three, the cease fire and its aftermath.

(This Serbian military reputation was always a curious affair, greatly influencing UN commanders as well as generals in Londoo, Washington and Paris. Why should Serbs be better fighters than Crosts or the Muslim South Slavs, all the same people? Whatever the successes of Tito's Partisans in World War II - German military archives suggest these were much exaggerated by postwar Titoist propaganda — they were the successes of Yugoslavs, not just Serbs. Tito was a Croat, and his closest Partisan associates included Slovenians, Montenegrins, Macedo-

nians and Bosnians of Muslim origin.) The cease-fire, with agreement by all parties to start negotiations in Washing-

By Charles Krauthammer

pushed by Senate Republicans and by the electoral calendar, at last committed itself to solving this crisis, but because of the way it has done this.

I cannot say how much credit is due Richard Holorooke alone. The foundations for the Croatian counteroffensive were laid down by Washington's initiatives in Zagreb more than two years ago. President Jacques Chirac of France, pushed by some of his generals, was the first Western leader to take a tough line with the Serbs. He wanted, and got, the Rapid Reaction Force that last summer shifted the ground balance of forces. But Mr. Holbrooke's energy and intelligence mark what followed.

What a relief it has been to see American power at last used with discrimination, determination and realism about means and goals. The U.S. plan now is to put North Atlantic Treaty Organization forces into Bosnia for a year, together with troops from Russia, if possible, with elections before the year's end. Bosnia's abil-ity to defend itself is to be built up. Croatia and a rearmed Bosnia should look after themselves when the year of the cease-fire is over. If there is a balance of arms, they

should be capable of doing so.

Not everyone in Washington seems to understand that the goal has 10 be a selfpolicing settlement, where all three parties are mutually deterred from relaunching the war. President Bill Clinton himself has said things that seem to imply permanent foreign troop presence, oo the model of UN peacekeeping in Cyprus or the Middle East. That is a very bad idea. So are

Outside powers certainly have an interest in whether aggressive war is reopened and atrocities resumed, but that does not require international forces to occupy the country. Occupation tends to displace the responsibility for peace onto foreigners, and it invites their manipu-

lation and exploitation.

The biggest deterrent to more war is the damage this war has done to Serbia itself. and to Slobodan Milosevic, the man chiefly responsible. His program for Serbia's expansion is in ruins. He is beleaguered at home because of UN sanctions, and he will eventually have something like a quarter of a million Serbian refugees to resettle. He also has Kosovo. He has tried to

send Serbian refugees from the Krajina to Kosovo, the "sacred" province of the Serbs oow overwhelmingly Albanian in population. They won't go. There is mass resistance among the refugees to being driven from one war front to what easily could become another. A writer in Pristina, Kosovo's capital, Shkelzen Maliqie says that "psychologically and politically, this is the end of the Serbian myth of Cosovo. For Serbs, even the unfortunate ones, Kosovo has become Albanian land, for which they would not sacrifice, because there is no purpose to it."

War does settle things. A hundred thousand are dead. Millions still suffer. There is no Greater Serbia, no return to Kosovo - no Yugoslavia.

International Herald Tribune. O Los Angeles Times Syndiquie

Invest in Stability

Many members of the U.S. Congress have always regarded foreign develop-ment aid as a throwaway. That's always been a mistake, but never more so than today, in the churning world economy that has followed the end of the Cold War. Just as in America, it is also true worldwide that the gap between rich and poor is widening. Set aside for now the good argument that it's morally squalid for the country with the world's highest standard of living (yes, it's still the highest) to ignore those with the lowest. Congress evidently doesn't find that persuasive. Consider only American national interests.

The United States is a member of the World Bank, whose business is economic development. It runs an agency called the International Development Association (IDA), which provides low-interest, subsidized loans to improve life for some of the world's poorest people. For every dollar that the United States contributes to the IDA, other rich countries cootribute \$4. In 1996, the United States is committed to provide \$1.3 billion. Congress intends to appropriate about half that. An American default oo such a scale would mean a severe drop in financing for growth where poverty is greatest.

Regarding American interests, the World Bank has put \$140 millioo into took over there last year. Ecocomic progress makes the job easier, as well as less dangerous, for the U.S. troops who are there as peacekeepers. And Haiti isn't the only example.

James D. Wolfensohn, the World Bank's president, in his address to its annual meeting in Washington this past week, said that one of his immediate priorities will be restarting economic growth after wars. One case on his mind was Bosnia, where, if the fighting ends, some 25,000 American troops may shortly be on duty as peacekeepers. At best, that will not be an inexpensive operation. Bosnia's economic output bas fallen to starvation level. The burdens oo the peacekeepers will be lighter, and the drain on U.S. funds less, if a vigorous and competent economic reconstruction effort is under way. One advantage of do-ing it through the IDA is that, to put it crassly, four-fifths of the money will come from other countries. But the IDA's

work goes far beyond peacekeeping.
"IDA is essential," President Bill Clinton said at the same meeting, also pointing out that it was proposed by Presideot Dwight Eisenhower. It's an investment in stability throughout the world, providing hope to people who oow have little of that precious commodity.

A Vote for Powell Would Be a Blow Against Racial Separatism

WASHINGTON — In a re-cent column, I argued that Colin Powell, as president, would spell disaster for the Republican revolution: As a self-declared Rockefeller Republican and a man of widespread popularity and moral stature, General Powell would be able to hait the Republican assault on the New Deal-Great Society welfare state as no

one else could. Yet committed as I am to the success of the conservative revolution, I would seriously consider voting for General Powell. I would do so without any illusions about what damage a Powell presidency would do to the Republican project of dismantling the welfare state, a project I believe essential to restor-ing the vigor of civil society and of government itself.

What, for a person of my ideological ilk, could justify such a sacrifice? What issue could possibly trump the need for restructuring a ruinously dysfunctional national government?

Outy ooe: race. In an ironic and tragic turn of the civil rights revolution, there is today a powerful movement within the black community away from Martin Luther King's vision of integration toward a new kind of separatism, self-imposed and adversarial. Its most extreme advocate is, of course, Louis Farrakhan, wbo portrays African-Americans as an occupied people

in an alien land. His message has a resonance not confined to the political extremes of the black community. Monday will see the realization of Mr. Farrakhan's pet project, his Million Man March on Washington. The fact that such mainstream icons of the black community as the Congressional Black Caucus. the Southern Christian Leadership Conference and Jesse Jackson have endorsed Mr. Farrakhan's march shows the extent to which he and his separatist vision have gained legitimacy

among African-Americans. Thirty-two years ago in Washington, Dr. King imprinted on

Americahis vision of a land where ney, not an African-American 'little black boys and black girls will be able to join hands with little white boys and white girls and walk together as sisters and brothers." Now, in the very same

too — will symbolically declare its supersession of Dr. King's. But it is more than symbolism. This event is, in fact, only a reflection of the real currents of black separatism coursing through the country, currents on easy view at the separate dorms and diring halls insisted upon by black col-

not just whites but black women.

lege students on U.S. campuses. Against this tragic turn toward black separatism comes Colin Fowell, a man who calls his antobiography oot a personal jour-

WASHINGTON — A tele-phone friend wondered

whether he'd missed the column

in which I offered my "wise

counsel" on the Million Man

March. And if I hadn't written

such a column, he demanded,

I never told him the real reason.

We chatted back and forth, but

Not fear of controversy or crit-

icism or being called names. You

years of writing about difficult

get used to that sort of thing over

issues. My fears have run in two

counterpoised directions: the fear

of missing, and failing to endorse, what could be an important pos-itive development in the history

of black America and the fear of

endorsing something and imme-

to talk about. For some years now,

The first aspect is easy enough

diately wishing I hadn't.

then wby oot?

journey, but an "American Journey"; whose self-identity is one of soldier, patriot and, above all, American; who, while declaring himself to be proudly American, place, Mr. Farrakhan's contradic- at the same time declares himself tory vision - his march excludes oot just incidentally black but

> This deliberate, self-possessed merging of two identities offers by deed and example an extremely powerful alternative to Farrakhanlike separatism. His election to the office that uniquely defines American identity, his governing from the White House, his representing America to the world would necessarily have a dramatic effect on black self-consciousness.

proudly black.

The fact that General Powell appeals to whites is often patronizingly explained away by saying

us, including the problem of racism. But these other problems,

under the heading of what other

me less urgent than the prob-

have done to ourselves - includ-

ing the neglect and abandon-

calling precisely for black men to

come together in a sort of mass

pledge to reclaim our responsi-

bility as brothers and busbands

and fathers: to support our com-

munities, care for our families,

guide our children. And how can

calling the march, and that's

enough to give any thoughtful

But it is Mr. Farrakhan who is

Now comes Louis Farrakhan

ment of our children.

I not say: yes!

I have been urging that black nonfollower pause. For oo matter America come together in common cause on behalf of our chil-

whom whites can feel comfortable with, a "safe" black. But it is not a question of comfort. It is a question of identity.

General Powell's appeal to whites is not sentimental or guilty but, one might say, national. Americans, white and black, are in the grips of a crisis of identity. Yet, amidst all our multicultural confusions, the one vision on whose value and beauty we can agree is Dr. King's. Most whites desperately wish to see the fulfillment of Dr. King's vision. They may argue over the best way to implement it, but it remains a

powerfully unifying theme. General Powell proudly identifies with the integrationist vision. His very history personifies it. For such a man to win the presidency would have a transforming effect on Americans' view of racial pos-

that General Powell is a black sibilities. Among blacks, it would present, by stunning counterexample, the single greatest challenge since Dr. King to the voices of separation and alienation.

That is why even conservatives like me would have to give a Powell candidacy serious consideration. We have to seriously consider which is the more urgent threat to the American future: the depredations of a highly destructive welfare state or corrosive racial division.

It is not a simple choice. We did not need the O. J. Simpson trial to remind us that racial divisions in America are widening. In such a society, even conservatives need to consider whether a Powell presidency, for all its regressiveness regarding radical reform of the welfare state, might not be

A Better Tax Bill

The Senate Finance Committee is debating a tax bill that does everything wroog. It promotes consumption rather than savings. It cuts taxes on the rich and raises them on the poor. It creates tax shelters for corporations. It widens the deficit by \$245 billion, meaning important social programs would be vulnerable to later efforts to reduce that deficit.

The only nice thing to say about the Senate Republicans' plan is that it is better than the House plan. There are moderate Republicans who might try to pull the bill even closer to fiscal responsibility before it emerges from committee. Here are several ways to ameliorate the bill's harmful impact.

Capital gains: The Republicans want

to encourage investment by cutting near-ly in half the tax on capital gains — the profit on the sale of stocks, boods and property. The cut is unwarranted because capital gains income is already favored by a lower tax rate. In addition, investors can postpone paying taxes on the rising value of stocks and real estate until they decide to sell, whereas taxes on wage and interest earnings are due each year.

Further, the Republican proposal would give the new tax break to owners of old investments, a needless giveaway. At the very least, the committee should restrict the tax cut to assets that iovestors buy in the future. The committee should also reject a Honse proposal to index the capital gains tax so that investors are protected from inflation. Indexatioo might make sense, but only if interest

payments are indexed at the same time. Child credits: Republicans propose to hand out a \$500 tax credit per child to families earning up to, in some versions, \$200,000. Families too poor to owe tax get nothing. It is anticipated that parents will spend almost all of the credit. That

would be a great idea if what America needed was more consumption. However, the economy needs savings. The committee could make the provision fair by extending it to poor families, and limit the overall damage by restricting the credit to families earning \$75,000 or less.

Corporate taxes: House Republicans want to raise the deduction corporations can take on investment in plant and equipment. The proposed deduction would be so large that corporations could invest in money-losing projects, yet walk away with a profit after cashing in the additional deduction. This provision should be scrapped. The Republicans also propose to wipe out the minimum tax corporations have to pay no matter how many shelters they are able to exploit. Congress should remove unwarranted shelters. But until then, the minimum tax is needed.

Earned income tax credits: The committee would cut back a credit that goes to low-paid workers to keep them out of poverty. The Republicans say the program is riddled with fraud. They exaggerate. Besides, Congress can go after fraud without going after the millions of families that rely on the credit to stay off welfare.

The best choice, of course, would be for the Senate to shelve any tax cut until it can prove it knows how to balance the existing budget without wrecking the safety net for the needy or public investments. A smaller cut would threaten worthwhile government programs less. Unfortunately, there are too few votes for paring the tax cut below \$245 billion. Therefore, the best outcome that one can oow bope for would seem to be a bill reworked in committee that includes a trimmed-down capital gains tax cut and a targeted child credit, keeps the earned income credit and omits new corporate loopholes.

-THE NEW YORK TIMES.

Galapagos Ecosystem Under Attack

S TANFORD, California — Charles Darwin would be appailed. The ecosystem of the Galapagos Islands, where be gathered evidence crucial to his theory of natural selection, is threatened by angry fishermen.

Perhaps the world is ignoring the threat because the islands, 600 miles off the coast of Ecuador, are in the middle of oowhere. Partly because it is isolated, the archipelago forms a comucopia of biological diversity and a laboratory for studies of evolution

In 1959, Ecuador's govern-ment declared more than 95 percent of the island a national park and put careful safeguards oo the unique flora and fauna. For example, it limited visitors to fixed paths and required the use of trained naturalists as guides.

Despite a long history of the introduction of alien species, including goats, rats and some

Veliz, the islands' sole delegate to the National Congress, sponsored a bill that would have shifted administrative power to the Galapagos residents and reduced protection for the ecosystem. It passed in Congress, but on Sept. 1. President Sixto Durán Ballén

By Marc Miller and Donald Kennedy

A few days later, protesters wielding machetes and supported by the mayor of the largest town, Puerto Ayora, seized the Charles Darwin Research Station and the national park headquarters. They closed two airports that serve the archipelago.

The government sent in troops and calmed the situation. It agreed to talk with the protesters about their grievances. Their de-mands included the signing of the bill, control of local government, a requirement that all visitors spend at least one night asbore and dismissal of the park superintendent because he opposed a shift to local control.

The islanders' anger at the government has been building since December, when the government closed a lucrative fishery for plants, most of the archipelago is sea cucumbers, which are exportin remarkably pristine condition ed for use in Asian cooking, after for the moment. But tensions the legal harvesting limit was between mainland Ecuador and vastly exceeded. The fishermen the islanders are mounting. seized the Darwin Earlier this year, Eduardo didn't harm anyone. seized the Darwin station but

The sea cucumber fishery is. on the international agenda. only one of several industries that have threatened the islands' industry because the fishermen the rest of the carcass rot.

ecosystem. The Ecuadoran govemment banned the shark fishing killed sharks, took the fins and let

of poor locals whose need for economic development is being fought by affluent outside conservationists. Long-term residents have relied on agriculture and subsistence fishing, and their economic future will be improved more by preserving the ecosystem and promoting tourism than by exports of extracted nat-

ural resources. The government is negotiating with the islanders on providing economic advantages. But conservatioo is not negotiable. The ecological threat goes well beyond the overfishing of the sea cucumbers.

At least 90 of the famed giant tortoises have been killed in receot years, and a major fire, probably arson, destroyed parts of the largest island. Fishermen have camped on some islands illegally and have destroyed a critical mangrove habitat.

The protesters have threatened arsoo - and hostage-taking - if their demands are out met.

Neutralizing this threat and protecting an area crucial to our understanding of nature and humans' place in it should be high

Mr. Miller, o law professor at Emory University, is a visiting scholar at Stonford University, where Mr. Kennedy is o professor of environmental science. They contributed this comment to The But this is not the familiar story New York Times.

By William Raspberry dren: our future. I know there are excellent chance that he'll also other serious problems facing say something hateful and wrong. There's no box on the columnwriting form for a conditional

Pulled in Two Directions by 'Million Man March'

which might be lumped together endorsement. A part of me wants to agree people bave done to us, seem to with the Reverend Walter E. Fauntroy, an organizer of the 1963 March on Washingtoo and no fan of Mr. Farrakhan's, who told me lems stemming from what we he would attend the march.

'There's a need for a national retreat of black men, coming together for repentance and atone-ment," he told me. "We have much to atone for. Look at what we've done to one another: 14,000 black men gunned down in the last IO years by us, our children born out of wedlock because we won't claim responsibility for them, our women deprived of our help and left alone to raise our childreo. Even the rate of child sexual abuse on the part of

black men is rising. "It doesn't matter to me if some of those leading the march are of a different creed. We still need to do what we need to do, and I'm with the Nation of Islam on this one. I'll be marching, and I'll be bringing along some of the gangbangers from my neighborhood."

I wish it were that easy. But I'm troubled by the fact that I don't know what (besides repentance and atonement) Mr. Farrakhan has in mind. A wise general doesn't announce his plans, a Farrakhan ally said the other day. That's true,

but a wise soldier doesn't volunteer to blindly follow a general he doesn't entirely trust.

Some of the things others have complained about don't bother me. I'm not bothered by the fact that the march is black; that doesn't make it anti-white. I'm not bothered that it is male. If the purpose is to address a problem manifested by black men (although it affects women and children), then what's wrong with a males-only meeting? If you're going to talk about the detection and treatment of prostate cancer, there's nothing sexist about not

inviting women. My worries go precisely to the prospect that Mr. Farrakhan will do something to make some of those who endorsed his march wish they hadn't. The fear is that be will say something anti-Semitic or anti-white, that he will blast one or another member of the political coalitions most blacks find useful, that he once again will confuse standing up for black people with

standing against white people.

Indeed, he seems at times m take fiendish delight in discom-bobulating other black leaders by linking arms with them in the name of solidarity and then saying things that he knows will cause them grief.

Will he do it again? The idea of a million black men signing up for their childreo is incredibly amactive. But it would be well to know

what else we are signing up for. Washington Post Writers Group.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1895: Queen Killed

the palace was broken into by Corean troops and a band of Japanese Soshi in civilian dress. Housebold, the Queen and three of her women. The bodies were then taken outside and burned. The Tai-Won-Kun, the King's father, is now Dictator and known to PARIS - The French Governhave been in the plot. A pro- ment, whose interest in American Japanese party is now in control. It Army and Navy surplus property is believed that the Queen-Dowa-

1920: Firing Line

NEW YORK - Broadway was the scene of a real Wild-West shootout last night [Oct. 12]. While theatre crowds were assem-

Stern has a prison record and is SEOUL — On Tuesday [Oct. 8] consequeotly being held on a charge of homicide. Several people standing in line in the lobby of the Maxine Elliott Theatre narrowly escaped being hit. One bul-They entered the Queen's room let pierced the har of a man, while and killed the Minister of the another cut off the plume on a woman's hat

1945: Prison for Sale

runs high because of the country's ger was killed and the King will be forced to abdicate.

war-ravaged economy, announced vesterday [Oct. 13] that is had yesterday [Oct. 13] that is had some surplus property of its own to sell - a prison. This unusual item. found nowhere in the United States official catalogue containing millions of articles, is new and hardly used, according to the official call for buyers of the bizarre. Apparbling. Paul Boittano was shot to ently designed as a hospital prison. death by William Stem, a jewelry it has twenty wards and twelve salesman who claimed that the cells. No bids of less that 250.000 victim had tried to hold him up. francs (\$5,000) will be received.



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JOHN VINOCUR, Executive Editor & Vice President

Compiled by Our Staff From Dispatches PARIS - The award of the Nobel Peace Prize to a scientist who opposes nuclear weapons will have no effect on "policies we have adopted for reasons of na-

ister Alain Juppe of France

said Friday. The scientist, Joseph Rothlat, and the Norwegian Nohel Committee urged France to stop its current series of underground tests in French Polynesia.

In asserting that France would continue testing, Mr. Juppé also took a swipe at Norway, whose foreign min-ister. Bjorn Tore Godal, said the Nobel award reflected widespread public disapproval of nuclear weapons."

'l've already said that, in the heart of the European Union, we had a right to expect a hit of solidarity," Mr. Juppé said. "Norway isn't there yet. It's trying to join or will do so tomorrow. I hope the European spirit will make progress by then." Norway voted not to join the European Union in a referendum last year.

Earlier on Friday, a Foreign Ministry spokesman, Jacques Rummelhardt, said of the prize:

"We congratulate the Nohel Peace Prize laureate. France wants disarmament, including nuclear disarmament, in security. Security will permit disarmament."

But Pierre Lellouche, a member of Parliament and a former strategie affairs ad-Chirac, said he was "perfectly scandalized" by the award and accused the group that Mr. Rothlat heads, the Pugwash Conferences on Science and World Affairs, of being a former tool of Soviet

propaganda.
France has held two tests since early September. Mr. Rothlat, 86, said he hoped the prize was "a message not only to the French hut to the Chinese as well." China and France are the only official nuclear powers still testing. There was no reaction Friday from China.

France's La Chaine Info television commented that the impact of the Nobel dewould hardly have been worse had the environmental group Greenpeace won.

Mr. Lellouche said: "I am personally, and as a specialist in these matters, perfectly scandalized by the fact that an organization that one knows was openly manipulated by the Soviets should be honored in this way at a time when everyone knows the controversy about the French tests."

Washington, which honors a moratorium on nuclear tion between the Nobel award and France's testing.

"I don't know how the two relate," said the White House spokesman, Michael McCurry. He added: "The Pugwash conference has a known role in evaluating issues in nuclear disarmament. and obviously the Nobel Peace Prize winners are to be

Continued from Page 1

of mass destruction he could no longer support the development of a nuclear arsenal

Mr. Rothlat said he had moral reservations about working on the atomie bomb, hut that he had put them aside, convinced that beating Hitler to building one was critical to the survival of civilization. Mr. Rotblat later wrote about how he started to become disillusioned with the program in March 1944 when its director, General Leslie Groves, told him that the real purpose of the bomh would be to counter the Soviet Union. By the end of 1944, Mr. Rotblat said, he no longer believed Hitler would be able to

huild an atomic bomh. He resigned from the Manhattan Project — the only scientist to do so - and went to England, but only after he was accused, hriefly, of being a spy and or-dered not to discuss his reasons for leaving with anyone. After the war, Mr. Rothlat became a British subject and gave up his groundbreaking work in nuclear physics to work on applying physics to medical research. In 1955, he was one of 11 prominent scientists from around the world to sign a manifesto drawn up by Bertrand Russell with the

support of Albert Einstein

warning that humanity's surviv-

al was at risk from nuclear

weapons.

Out of the Russell-Einstein manifesto grew a series of annual conferences among scientists and scholars from around the world, including some from the Soviet Union, about the risks of a nuclear war. The first conference was held in the village of Pugwash in Nova Scotia in

Mr. Rotblat, the last surviving member of the group that signed the manifesto, is president of the Pugwash organization, which is based in London, and has been the primary force behind it for decades. During the Cold War, the group's meet-ings were intended to hring prominent figures from both sides into informal contact and encourage prominent scientists to take home to their governments a message of opposition to the arms race.

In its statement announcing the award, the Norwegian Nobel Committee said the Peace Prize had been granted to Mr. Rotblat and the Pugwash group "for their efforts to diminish the part played by nuclear arms in international polities and in the long run to eliminate such arms."
Mr. Rothlat said he would

use the \$1 million prize money, to be split evenly between him and the organization, to better finance Pugwash's activities and to allow it to move from its tiny, cramped office across from the British Museum.

NOBEL: Message on Nuclear Tests KOREA: Defector From North Calls Kim Violent and Unpredictable'

Continued from Page 1

South Korean authorities until Wednes-At a news conference, Colonel Choi de-

scribed the internal strife in Pyongyang's corridors of power. "High-ranking military officers put on

an appearance of loyalty to Kim, hat many question his leadership qualities," he said. He also confirmed reports that a group of generals plotted a coup in 1992 but were caught before they could carry out their plan. All involved were executed, he said. Colonel Choi said that Mr. Kim was

"He is hysterical, cruel and violent and unpredictable," he said.

He warned that the North Korean leader might provoke a war against the South as a last resort amid deepening economic problems and food shortages.

Colonel Choi said there was widespread puolic discontent over food shortages and the government's failure to revive a failing

economy. "The situation is getting so bad that many people and soldiers want an outright

change their miserable lives," he said. He said that if war broke out. North Korea would strike American troops stationed in South Korea in the hope of sparking an anti-war backlash in the Unit-

war with the South just to see how it would

"North Korean military leaders believe that if attacks are first focused on the 40,000 U.S. troops and several thousand U.S. soldiers are killed or injured, there citizens," he said.

Colonel Choi said North Korea had 1.2

million troops, some 150,000 more than earlier estimated.

About 37,000 U.S. troops are stationed in South Korea to bolster 655,000 South

Korean soldiers. The colonel said the North successfully test-fired a Scud-based Rodong missile in 1993 with a range of 1,000 kilometers (600 miles), capable of reaching all of South

Korea and western Japan. But Colonel Choi said he expected the Communist North to collapse within five

years because of economic problems. The severe economic problems will force North Korea to open its doors to the outside world, which will inevitably disin-

tegrate the country," he said. He said he was sure that his wife. Cho Hyun Sil, and three children, whom he left behind, would be sent to concentration (AFP, AP, Reuters)

CARTOONS: Media Giants Embrace Animation to Win Global Audiences

Continued from Page 1

"morphed" monsters, an encouraging proportion of the recent crop of animated heroes and heroines are refreshingly less than super. Producers are sifting through the vaults of comic books and old films searching for proven cartoon stars.

Felix the Cat. Little Lulu, and Jonny Quest are among those summoned from animation's golden age for return engagements — albeit with a 1990s twist.

Little Lulu, the Home Box Office series produced by the Canadian company Cinar Films, steps up to the microphone as a stand-up comedian, with the voice of Tracey Ullman, the wisecracking talk show

The new Jonny Quest series, produced hy Hanna-Barbera as Turner Broadcast-ing's most expensive animated venture to date, draws on studios in Japan, France and the United States.

Another trend has been "reversioning," in which successful nonanimated films, such as "The Mask" and "Highlander," are turned into cartoons, Mr. Stuart said. The method is a highly profitable way of getting more life out of the original con-

Despite the latest cartoon boom, broadcasters and producers say they are concerned that children are abandoning the medium at an earlier age.

Preschool audiences stay loyal until age 5," said Teresa Plummer-Andrews, head of children's acquisitions for BBC Worldwide Television. "But by the time they reach 8 or 9, they are watching everything from soap operas to dramas."

The age window varies from country to country, but once an adolescent, youths abandon cartoons altogether - until they resume watching with their own children.

GENERAL: Joins Race in Russia

Continued from Page 1

somebody says that's our fair share of the people's wealth," He says he would reverse "unfair" privatization by forc-ing those who profited "illegal-ly" to give the money back or lose their mansions and husinesses. He does not say how he will distinguish honest entrepreneurs from the opportunists.

'It's hard, but it can be done," he said. "When I am elected, we'll talk." General Lebed harbors a deep mistrust of NATO and the West, but he relishes the com-

parisons to General Powell. "We are both patriots and professionals," he said, "We understand what war really

They met when the former chairman of the Joint Chiefs of Staff visited General Lebed's paratrooper division in Tnla in

Like the American, General Lebed has written a well-timed autohiography, "Pity for the Power," which is scheduled to

appear this month. But his record and public .. statements suggest that he has less in common with the moderate and tactful General Powell than with General George S. Patton — with a touch of Gen-· eral Augusto Pinochet thrown in. He got into trouble for speaking too admiringly of the Chilean dictator and lately has taken to placing himself more in the tradition of another general-turned-politician Charles de Gaulle.

A metalworker's son, General Lebed was born and raised in the industrial city of Novocherkassk before he became a paratrooper who rose to the rank of deputy commander of the Soviet airborne forces. General Lebed became famous in Russia in 1992 when he was assigned to lead Russia's 14th Army in the Trans-Dniester region of the newly independent Moldova.

There he imposed order and brokered a peace agreement between warring ethnic Russian separatists and the new govern-

Admired hy his troops, he became both a symbol of military can-do in a depleted and

disheartened army and a champion of ethnic Russians marooned across the former empire by the collapse of the Soviet Union.

His slashing criticism of the war in Chechnya and what he called the "degradation" of the armed forces became a major problem to the defense minister, General Pavel S. Grachev, and eventually to President Boris N. Yeltsin.

General Lebel finally was forced to resign last July. When he left Moldova, 500 women lay on the airport runway to pre-vent his successor from landing. General Lebed says life under the new democratic rule is far worse than in Soviet times.

"There was stability," he said, "A 120-ruble pension enough for a more-or-less decent life. You could study for free. You could get free medical assistance, not the best, but decent. You could get a cheap vacation. Eighty percent of the population relied on those natural privileges."

To many Russians, he has moral authority. He was an honest officer in an army commanded by corrupt men. He does not own a dacha or a limousine and he even gave up drinking.

"There should be at least one man in Russia who is sober," he says. He holds hands in public with his wife, Inna, a former schonlieacher.

His nationalist rhetoric is pungent, but his views are more sensible than the hizarre threats of Vladimir V. Zhirinovsky, the extreme nationalist whose party swept the 1993 parliamentary elections. General Lebed says he is no longer a Communist, but unlike other former party members who have wrapped themselves in the patriotism of the Russian Orthodox Church, he says he remains an atheist.

General Lebed says he is different from the many other officers who harbor political ambi-

"I tried to change something from the bottom," he says, referring to his efforts to reform the military from within. "But I learned it was a waste of time. To achieve anything, you have

The next time you meet someone interesting on the plane, you won't have to wait until you land to go out for a drink.

BOSNIA: Despite Truce, Shelling

Continued from Page 1

signed by both sides to create ethnically pure territory, one of the main objectives of the threeand-a-half-year war. The truce, brokered by Assis-

tant Secretary of State Richard C. Holbrooke, was scheduled to last 60 days, and the warring factions are scheduled to hold peace talks in the United States at the end of the month. They would conclude any peace accord at an international peace conference in Paris.

Once a final agreement is reached, a multinational force of some 60,000 troops, including up to 25,000 Americans, will be deployed in Bosnia for 12

Mr. Holhrooke said Thursday in Washington that cease-

fire violations would not dis rupt peace talks, hut could prompt NATO air strikes.

Despite the lighting in north-ern Bosnia, the mood in Sarajevo remained upbeat.

"So far so good," said the Bosnian prime minister, Haris Silajdzic. "It won't be a clearcut situation. It never is. It is not easy to stop the war machine, but I think it will go

Saudis Behead 3 Smugglers

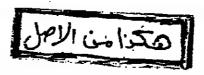
DUBAI - Three Pakis men were beheaded in Sau-l Arabia on Friday for smuggling heroin into the kingdom, bring ing the number of people ex

THE NEW LIESPACE 127 Drinks and snacks at the bar

In the old days you could only drink in each other's words. Now you can meet for a drink. Air France l'ESPACE 127 now has a buffet bar open throughout the flight, with beverages and tasty snacks. And for those of you who like

games, there is a tempting selection of card and board games. It's enough to make you forget you're on a plane. L'Espace 127 is being phased in gradually, starting with Asia, the Pacific and the Americas.





MADRID — The possibility of mass migration from Algeria or the disruption of energy supplies from the former Soviet Unioo represent major new threats to European security, according to a document to be adopted

Tuesday by 27 European states here. Biological or chemical weapons nization. technology falling into the hands of viet scientists promoting nuclear provironmental disasters on the end of the Cold War has made "mas- paper.

sive military confrontation a remoter prospect," it said.

The document, a copy of which was obtained by AFP, is to be approved by foreign and defense ministers from the 10 member states of the Western European Union and 17 other countries that have various links to the orga-

The document makes no explicit terrorists, the possibility of former So-reference to the civil war in Algeria. but concern that a seizure of power by liferation and the growing risk of en- Islamic fundamentalists could promote a mass exodus toward France, Chemobyl scale are also seen as risks Italy and Spain is a barely disguised that need to be addressed now that the theme running through the 39-page

weakness of democratic institutions in parts of North Africa are today sources attention from the WEU. of great concern for Europe as a

whole," one section notes. the security risk is mainly connected with the challenge represented by ex- pacity to intervene in crises also points are critical for Europe." tremist movements, the asymmetry between Europe and North Africa in economic wealth and in population

growth." Other sections note that problems ssociated with uncontrolled or illegal migration have become "an issue rel-evant to European security." The document identifies the Mediterranean crisis.

"Increased instability and the basin as an area of strategic importance for Europe, meriting particular Florence, Euroforce is able to rapidly

states with which the organization has force is a naval sister force. It goes on to say that "the nature of begun a security dialogue. The de-bumtly that "Russian energy supplies" bumtly that "Russian energy supplies" to a potential role for it in the event of an explosion in Algeria.

capacity to evacuate civilians from uncertain stability." crisis zones and the most important military forces made available to it, Euroforce and Euromarforce, are designed to respond to a Mediterranean

From permanent headquarters in assemble 10,000 troops from France, Algeria is one of six Mediterranean Italy, Portugal and Spain. Euromar-

It also highlights the vulnerability of gas and oil supplies conveyed to The WEU is currently developing a Europe by pipelines "through areas of

Judges Halt

Berlin Wall

Deaths Trial

BERLIN — A Berlin court

on Monday postponed the trial of East Germany's last hard-

line Communist leader, Egon

Krenz, for the deaths of citizens

fleeing over the Berlin Wall af-

ter his lawyer objected that the

trial judges were biased. Mr. Krenz's lawyer asserted

that three of the five judges had

effectively prejudged the case by agreeing last week to up-grade the charges against Mr. Krenz and five other former

members of the Communist

allow the objection to be ex-

The six men face a total of 47

Party Politburo.

In response to these new threats, the document points the way to a continning reinforcement of the WEU's military capacity to carry out peacekeeping and humanitarian missions.

EU and Morocco Sign Fish Pact

BRUSSELS - The European Union and Morocco initialed new four-year fisheries agreement on Monday that will allow mainly Spanish fishing vessels to return to Moroccan fishing grounds, a European Commission spokesman said. On Saturday, the Union and Morocco concluded a trade

and cooperation agreement allowing the fisheries deal to be tied up after a political compromise struck on Oct. 13.

The EU will now reduce fishing in Moroccan waters and will land part of its catch in Moroccan ports. (Reuters)

Trade Compensation Weighed

BRUSSELS — European Union officials, facing a year-end deadline, are pushing ahead with an accord to compensate the bloc's trading partners for the accession of Finland, Austria and Sweden last January, trade sources on Monday. The European Commission, reusing its tactics at the end of the Uruguay Round of the General Agreement on Tariffs and Trade, is focusing on the United States initially, since Washington can retaliate with sanctions if unsatisfied.

Most aspects of the U.S. compensation plan, which is being used as a blueprint for concessions to be offered in Geneva to the European Union's other trading partners, have been effectively fied up. But agriculture, although only a small part of the package, is proving to be problemanc.

Yeltsin Increases His Workload

MOSCOW - President Boris N. Yeltsin held several official meetings and phone conversations on Monday, significantly increasing his workload as he recuperates from a heart ailment in the hospital, officials said.

-Mr. Yeltsin's working time has been "considerably expanded" and now nearly corresponds to the daily routine he maintains when working in the Kremlin, said the president's spokesman, Sergei Medvedev.

Spanish Pullout on Eurofighter?

MADRID - The Spanish Defense Ministry said Monday that it had oo comment on a report that Spain planned to pull out of the costly four-nation Eurofighter project.

Citing unidentified defense sources, El Mundo said Sunday that Spain planned to quit the Eurofighter project as soon as Germany takes the first step in questioning the program's viability. Representatives of the four nations are expected to meet Thursday in Rome to discuss the project.

Calendar

European Union events scheduled for Tuesday: STRASBOURG: Weekly meeting of the European Com-

BRUSSELS: Meeting of study group charged with preparing the intergovernmental conference of the 15 EU member states in 1996 on the reform of European institutions.

STRASBOURG: Jacques Santer, president of the European Commission, meets with the UN Secretary-General Boutros Boutros Ghali.

LONDON: Edith Cresson, commissioner in charge of research and development, meets with the British education minister, Eric Forth, and the science minister, Ian Taylor. Sources: Agence Europe, AFP

Paris Reacts Coolly to Dane Seeking NATO Post

By Craig R. Whitney
New York Times Service

PARIS — The former foreign minister of Denmark asked France oo Monday to support him for the post of NATO secretary-general, but French officials said he got no encourage-

Diplomats said it was virtually certain that President Jacques Chirac would veto the Danish candidate, Uffe Ellemann-Jensen, despite entreaties from the United States and the three Nordic countries that support him

Denmark, Norway, and Iceland. Mr. Ellemann-Jensen got a cool re- mats said, was to see how well Mr. eign minister in 1992 and 1993, Mr. European Union.

ception Monday afternoon from For- Ellemann-Jensen spoke French. eign Minister Hervé de Charette, three days after Mr. Chirac's favorite candidate for the NATO job, former Prime Minister Ruud Lubbers of the Netherlands, withdrew his candidacy because of Clinton administration opposition.

Claes of Belgium resigned Oct. 20 to Treaty Organization's military comface an investigation into a Belgian mand structure in 1966. ms procurement scandal.

NATO governments would begin
"I saw Mr. Lubbers at his request. I rethinking the issue of the NATO sucarms procurement scandal

also saw Mr. Ellemann-Jensen at his cession, Mr. de Charette said, in effect request." Mr. de Charette said Monday ruling out Mr. Ellemann-Jensen, but

Mr. de Charette's main aim, diplo-

which it has remained despite France's The post has been vacant since Willy withdrawal from the North Atlantic

the process would take some time.
One official said that as Danish for-

Not well enough, apparently. French officials say that Mr. Chirac wants a trade embargo on the former Yu-NATO secretary-general who can restore French fully to its status as one of Greece, too, probably would be unstore French fully to its status as one of the alliance's two official languages, willing to accept him in NATO's top civilian post. Foreign Minister Klaus Kinkel of

Germany and Mr. de Charette said Monday night after a meeting on other matters here that they had discussed the NATO succession but decided not to make their thoughts public. They and most of the other European allies will gather in Madrid on Tuesday for a meeting of the military arm of the

Party Backs Kinkel as Wave of Criticism Mounts

BONN — Foreign Minister Klaus Kinkel was under fire had backfired badly. from all but his closest allies on Monday as commentators, academics and diplomats joined a chorus criticizing his handling of an aborted conference on Is-

Mr. Kinket's Free Democrat-Party, which split last Friday The Frankfurter Allgemeine ic Party, which split last Friday when Parliament voted to withdraw an invitation he had given to Foreign Minister Ali Akbar Velayati of Iran, finally lined up lutions. One can't blame the

world which Mr. Kinkel want- weekend after deputies from ed to woo with the conference both opposition and govern-

'We have slapped the moderate Islamic states in the face." said Gernot Rotter, a Hamburg

University orientalist. 'They must think we have made Velayati into an Islamic

Zeitung wrote: "In his stubbornness, Kinkel has opted for the worst of all possible sobehind him at a leadership opposition for urging him to meeting in Stuttgart. opposition for urging him to resign." Mr. Kinkel defied But experts on the Muslim calls for his resignation over the

The deputies were outraged

by a remark of the Iranian presideot, Ali Akbar Hashemi Rafsanjani, that the murder of Prime Minister Yitzhak Rabin was "divine revenge" for the killing last month of the Islamic lihad leader, Fathi Shqaqi, in

It was a direct slap at Mr. Kinkel, whose policy is to pursue a "critical dialogue" with Iran and who had defended Mr. Velayati's presence at the conference.

Stung by the vote, Mr. Kinkel postponed the conference, which ministers from that he abruptly postponed after ment ranks joined to hand Bosnia, Turkey, Egypt, the surprise parliamentary res-Chancellor Helmut Kohl's Tunisia, Morocco and Pakistan

opposition deputies, who said Mr. Kinkel had missed the

Mr. Rotter said Mr. Kinkel should not let Iran upset the dialogue Bonn seeks with other Islamic countries to avoid podeveloping between Christian Europe and Muslims.

"It is very important to talk with liberal and moderate fores in the Islamic world," he told German radio, "The dialogue with Iran is being conducted by

businessmen anyway." prominent Islamic country said a real dialogue could only take to his foreign policy.

The judges decided to post-pone the trial for a week to olution against him, said the coalinon its first defeat in this had also been set to attend this place if the hosts invited minister's diplomatic initiative legislative period. week. That drew fresh fire from provocative figures like Iraniprovocative figures like Iranians and the Sudanese fundamentalist leader Hassan Turabi, as well as conservative U.S. congressmen who warn about a

'Islamic menace.' "If you just invite the moderates on both sides, everybody tentially dangerous resent- will end up saying. You're oot ments and misunderstandings so bad and we're not so bad either," " said the envoy.

"The dialogue has to he se-rious." he said. "This may not be the time to do this at the political level.'

The Free Democrats, whose honorary chairman, Otto Lambsinessmen anyway." sdorff, voted with the opposition
The Bonn ambassador of a Friday, backed Mr. Kinkel Monday and said it saw no alternative

charges of manslaughter charges and 24 charges of attempted manslaughter. The defendant is convinced

that the judges have already made a final judgment, to his detriment," Mr. Krenz's lawyer, Robert Unger, told the court in a written submission. The lawyer for another of the defendants, Gilnter Schabowski, the Politburo spokesman, lodged a similar appeal that tar-

geted the presiding judge. The others on trial are Kurt Hager, Horst Dohus, Günther Kleiber and Erich Milecken-

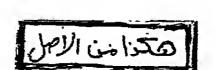
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WELCOME TO HAVANA - President Fidel Castro of Cuba greeting President Le Duc Anh of Vietnam, the first Vietnamese president to visit Cuba in 35 years.

BRIEFLYASIA

Japan's Leader Trims His Hedge on Korea

TOKYO — Trying to quell a diplomatic firestorm he touched off a week ago, Prime Minister Tomiichi Murayama indirectly acknowledged Friday what historians worldwide have known for years - that Japan used force in annexing Korea in 1910.

Both North and South Korea have hitterly protested Mr. Murayama's remark to lawmakers a week ago that Japan's brutal colonial rule of Korea until the end of World War II was based on a legally valid treaty.

Even though that is the official view in Japan, the two Korean nations were infuriated because Mr. Murayama did oot acknowledge that the treaty was forced on Korea after Japan took over its military and police.

Taleban Repels Attack

KABUL — An overnight counterattack by Afghan government forces failed to push the invading Taleban Islamic militia from hills final by December, when leaders meet for the

commanders said Friday. The forces loyal to President Burhanuddin Rabbani launched the counterattack at dusk on Thursday, pounding Taleban positions in the Rishkor and Khairabad hills with tanks, artillery and antiaircraft cannons.

A Defense Ministry spokesman said Thursday night the government forces had recaptured some key points, including the hills. But the commanders said the front line had moved very little since then.

ASEAN to Ban A-Arms

JAKARTA -- ASEAN officials are finalizing details of a South East Asian Nuclear Weapons Free Zone in time for the group's Bangkok summit meeting in December, re-

Foreign Minister Ali Alatas told reporters after opening of the 29th ASEAN standing committee Thursday that representatives of the Association of Southeast Asian Nations hoped to have a text ready for leaders to sign at the summit meeting.

The contents of the treaty must be made south of the capital, front-line government organization's fifth summit meeting. (AFP)

U.S. Nominee for China Post Shocks Hong Kong

By Kevin Murphy International Herold Tribune

HONG KONG -- Testimony hy Washington's prospective ambassador to China, Jim Sasser, which appeared in part to back Beijing's rationale for abolishing Hong Kong's legislature in 1997, drew condemnation from startled local politicians Friday.

Barely one month since Hong Kong chose its first fully elected legislature in polls hitterly opposed by China, Mr. Sasser said at a Senate hearing Thursday in Washington that Beijing was not legally bound to recognize the election re-

Britain has long argued that China must support a new electoral system for Hong Kong because it conforms with the spirit of earlier agreements scripting the complex transition process.

But after 16 rounds of negotiations between the two sides broke down in 1994 without agreement on the election format. Beijing vowed to re-place the Legislative Council with one more to its liking after it regains control of Hong

Kong.

Beijing's position has been restated often and by increasingly senior members of the

"The Chinese have indicated that they are not going to abide by these — this democratic election of the Legislative Council there." Mr. Sasser testified. "And clearly by the covenant of 1984 they're not

increased the number of eligi- colony maintaining its current rule. ble voters in the September way of life. elections as "enlarging" upon previous, jointly agreed provi-sions for Hong Kong's tran-

It also mirrors generally supportive comments from Washmoves during negotiations with

But Mr. Sasser's frank assessment of the complex and at The former senator from Tennessee, whose posting to times vague tenets of Chinese-Beijing has been delayed in part British agreemeots on political by a general souring in relations reform and the transfer of between China and the United sovereignty was seen as undersovereignty was seen as under-States, said he hoped the Chimining nese would reconsider their against Beijing's replacing the local legislature.

'The Americans seem like they are ready to sweep the Legislative Council under the ington that backed Britain's carpet," said a spokesperson for Martin Lee, a legislator and leader of the the Hong Kong Democrats. That party, along with their liberal allies, scored a major victory in the recent elec-

There is a real concern this will be read as a policy change moral arguments in Beijing, in Hong Kong and in Washington, the spokesper-son said, citing fears that the This hope, welcomed by the Local analysts and recently United States might soft-pedal Hong Kong government Frielected politicians hold that reday, is in keeping with the U.S. constituting the legislature, refort to repair relations with Chi-Hong Kong Policy Act of 1992. gardless of the legal argument, na strained by other disputes.

required to." Mr. Sasser also a law that outlines Washing- will badly shake local confi- Hong Kong's governor, described electoral reforms that ton's interest in the British dence in life under Chinese Chris Patien, and the British government have come under increasing local pressure to convince Beijing to leave the fully elected Legislative Coun-

cil intact after July 1, 1997. Mr. Patten, however, has refused to say that China would contravene the joint declaration by disbanding the legislature. The treaty does not define the specific formula to be used to ensure that the Legislative "be constituted by Council elections.

'What I have said and will continue to say is that I think there is no reason whatsoever why this Council shouldn't continue from 1995 to 1999, Mr. Patten said in the council.

Sasser Quickly Went From Yin to Yang Helms, Republican of North Carolina, served 18 years in the Senate until his

Michael Dobbs Washington Post Service

sition as described in the 1984

Chinese-British Joint Declara-

stance on the recent elections.

WASHINGTON - Just a few weeks ago, it seemed that Jim Sasser's nom-ination to be U.S. ambassador to China

was in deep trouble.

The Chinese delayed acting on the appointment for months because of the crisis in relations between Washington and Beijing. Then the former Democratic senator from Tennessee became embroiled in a tug of war over amhassadorial nominees between the State Department and Senare Republicans.

At the end of September, Senator Jesse

poured cold water on the administration's hopes of filling the post in Beijing any time soon. Mr. Sasser, he scoffed to a tuning fork.

But on Thursday, Senator Helms led other members of the Senate Foreign Putting himself in line with Clinton ad-Relations Committee in praising their former colleague as ideally suited for the

At a committee hearing, Senator Helms promised to "expedite" the nomination.

The enthusiasm for Mr. Sasser, who

defeat in last November's elections, transcended the political divide. A beaming Senator Helms praised Mr. Sasser for reporter, might be "a nice guy, but I'm "voting the right way every time" to link not sure he knows a chopstick from a most-favored-nation status in trade to Beijing's respect for human rights.

Later, Mr. Sasser corrected the record. ministration policy, he told the committee that he had become "less and less convinced" that it was correct to link trade with China to human rights.

The last time the issue came up in the Senate, he noted, he had voted against any

Manila Makes Peace With Coup Plotters of '80s

MANILA - The government signed an agreement Friday with rebel soldiers who Soldiers of the Filipino People, tried to topple President Cora- and the Ynung Officers Union. zon C. Aquino in the 1980s. hoping to remove a threat to political stability after a decade of division in the armed

The two sides still have to continue talks on specific reforms that will take years to settle, said Manuel Yan, the adviser to President Fidel V. Ramos on the peace talks. Nonetheless, Mr. Yan called the agreement "a very important milestone in the peace pro-

The accord was signed by representatives of the Revolutionary Alliance of the Masses, which mounted at least six coup attempts against the Aquino government from 1986 to

Under the agreement, the groups had to renounce violence in exchange for a "full and unconditional" amnesty. Mr. Ramos, once chief of the

armed forces and later defense secretary to President Aquino, helped crush the uprisings. which killed more than 150 people and left the economy in

"We forge today a peace covenant with neither hlame or surrender, with dignity for all concerned," President Ramos to applause when the agreement was signed at military head-sers and soldiers who took part.

Most enlisted men will be al-

peace with honor, peace of the ator Gregorio Honasan, who brave, peace amongst gentle-After his election in 1992.

Mr. Ramos freed several hundred military rebels and had their prosecution before military courts suspended to enable Manila. the government to work for a negotiated settlement.

with Muslim guerrillas in the civilians caught in the crossfire southern Philippines and com- between rebels and loyal sol- stalled.

led two of the strongest coup attempts as an army colonel said at the signing ceremony. "I'd rather not comment," Mrs. Aquino said to reporters at an industrial show oorth of

The coup attempts turned Manila into a battleground. He also initiated peace talks Most of the casualties were

lowed to rejoin the army without loss of rank or pay.

Congressman Eduardo Ermita, a former general who is helping in peace talks with Muslim rebels, said he hoped the accord would help clinch an agreement with the Muslims and Communist rebels. Negotiations with the Muslims are nearing completion, but those with the Communists are (AP, AFP, Reuters)

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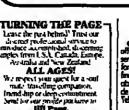
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When Picasso Painted Children

By Michael Lawton

USSELDORF - Picasso learned much from his children: as he got older, his drawings became more and more like theirs; he once told Henry Read at an exhibition of children's drawings: "When I was as old as these children, I could draw like Raphael. It's taken me many years to learn how to draw like these children."

like these children."

Picasso had been virtually forced by his parents to go to art school, and the earliest piece in the exhibition "Picasso's World of Children," which consists of nearly 200 paintings, drawings and other works, is an 1895 drawing of a classical relief with lots of slightly had-tempered lots of slightly bad-tempered cherubs. It is a masterly achievement for a 14-year-old, with perfect understanding of perspec-tive, so that the figures almost jump out at you. But it's cer-tainly more Raphael than Pi-

At the other end of his career, in one of the most recent pic-"Painter and Child" of 1969, he returns to the image of the child as cherub, with a mischievous little cupid-like figure snatching a brush from the old painter's palette and holding it up as if it were one of love's arrows. In between, the child has taken on many forms, but over the 76 years between the two works, Picasso has learned to let the child trick the artist into seeing the world with his eyes.

According to Werner Spies, the Picasso expert who wrote a book on the subject in 1994, and who has realized this "show of the book," there are thousands of works by Picasso that deal with childhood. Only in two periods do children almost disappear from his work. In one prisingly cool and are not those case, the reason is fairly clear how do you identify a child in a Koklova. Once he dares to ap-Cubist painting? One attempt shown here, "Girl with Hoop" of Paulo are awkward; they of 1919, is fairly mild Cubism, but still oeeds the prop and the title to let us know she's not a

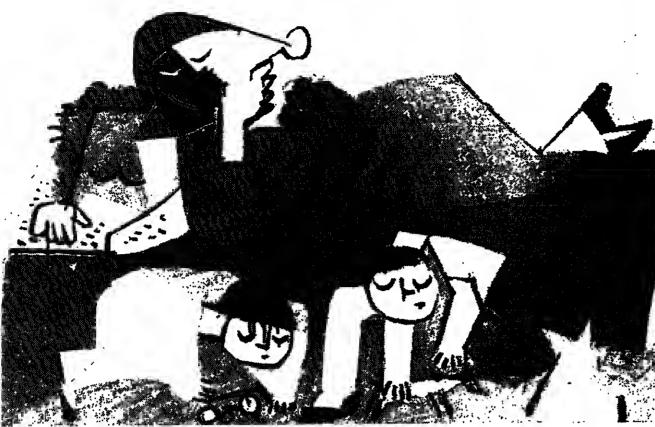
break with the sentimentality of forced onto his firstbom - just the works of the blue and pink as his own father had done to periods. In those wistful, melan-him. The portraits are formal, as choly pictures of the poor and if they were those of a prince the marginal, the child had ofteo featured as an emblem focussing the contrast between the security of the family and the adult two- or three-year-old. flighty world of circus artists to bism had to be harder.

Picasso also avoided painting children at the end of the '20s, when his work became moostrous and Surrealistic. Perhaps a young girl leads a blinded the confrontation with his own first child, Paulo, born in 1921, innocence to the dulled vision of first child, Paulo, born in 1921, made him feel some inhibitions about subjecting the figure of the child to the extreme distortion of

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Two views of children by Picasso: a 1953 painting of reading and games, and a 1924 view of his son Paulo.

bis works of that period. Even in the work of other periods where distortion is typical, the children are largely spared.
With the portraits of Paulo.

Picasso began to deal with the child as individual. But it seems oot to have been easy for him. After Paulo's birth in 1921, there are a number of largescale pictures of mother and child: the bodies are fleshy and sensuous, but the faces are surof Paulo and his mother Olga bring together the rigid bour-geois world into which Olga had dragged the somewhat resistant Picasso, and the exag-In additioo, Cubism was a gerated expectations Picasso

> he's four. When Picasso returns to the child in 1934, it is in a substantial series of paintings, in which the "aged" painter. The works were prophetic. With his next child, Maya, everything was different. Olga and Paulo had been abandoned, and Maya, born in 1935, was the daughter of Picasso's model Marie-Thérèse Walter. Affectionately, he made realistic drawings of her as a baby, as other parents ings of Maya mark a liberacon, and co-exist with very different works with which he is concemed at the time. In the '30s, the decade of fascism, mothers with dead children appear in re-sponse to the Spanish Civil War, most notably in "Guernica." Meanwhile, his portraits of



them, the children were never

There are children in Picas-

allowed to see him again.

Maya are full of a childlike plea- Maya. In fact, he was an unsure. The child is seen from a reliable father, but he was not take snapshots. But his oil paint- child's viewpoint, with bright absent he was, say his three primary colors, clear outlines younger children, a father with and a healthy disregard for pro- whom one could have a lot of

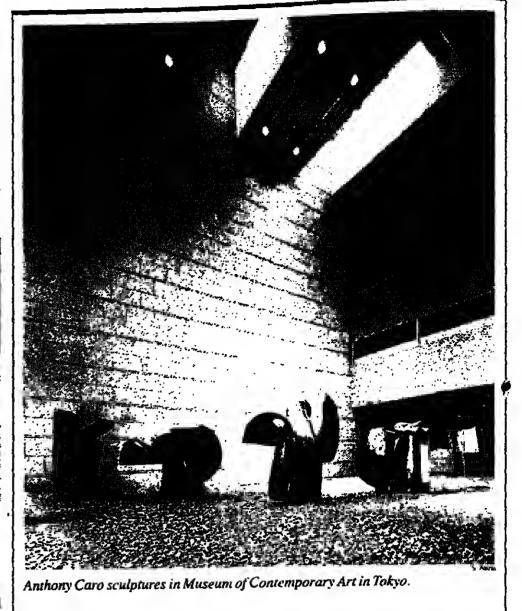
Theo, in 1947 and 1949, made them toys and played with come Claude and Paloma, the them. But they had better not children of Françoise Gilot. dare to grow up. Picasso didn't Again and again, Picasso paints paint his own children once they their pleasure at the world about them: they play with toys, Paloma explores the world of tadpoles, Claude leads his wooden they disappeared from his life horse. It's a picture of happy and secure family life - from which Picasso himself is absent.

Picasso was always absent from his family portraits. The so's late paintings, but they are nearest he comes to depicting once more symbolic — cherubs himself is as a doll in the arms of and cupids who have little func-

don of their own, but complement a Venus or provide an allegorical contrast with the artist's old age. Welt 'Picasso's fun. He dressed up for them, he

Kinder" is at the Kunstsammlung Nordrhein-Westfalen in Düsseldorf until Dec. 3, and at the Staatsgalerie in Stutigart Dec. 16-March 10.

Michael Lawton is a freelance writer based in Gerwhen they or their mothers crossed him. After be broke with



Tokyo Museum Debate Modern Facility Disappoints Critics

By Carol Lutfy

OKYO - Its building is grand enough to take on any contemporary art mu-seum in the world. Its lobby alone dwarfs most museums in Tokyo. Its library surpasses that of the Whitney Museum of Art. And its curatorial staff, at 19, outnumbers those of New York's Museum of Modern Art and Guggenheim Museum together.

But the Museum of Contemporary Art in Tokyo has met with little but grief since it opened its doors in March. Costing more than \$450 million and eight years in the making, the museum, which was meant to usher in a new level of art professionalism, seems to have

failed to live up to expectations. Despite the lessons offered by Japan's art entice any but the most loyal art lovers. buying and museum building boom in the late 1980s and early 1990s, the museum seems to have repeated many familiar mistakes: Paintings have been bought for conspicuously high prices: the building is more a monument to the architect than to the art it houses; and exhibidons have an art-by-committee flavor.

"The museum lacks a vision," says Kazu-nao Abe, an independent art curator. "In many ways, it has reverted to the pre-art boom era. They've settled into comfortable mediocrity. No one is taking any risks."

In theory, the Museum of Contemporary Art, participating artists. Tokyo, also known as MOT, was the answer to many prayers. Run under the auspices of the the country's first museum devoted to Japanese art since 1945. It bouses a permanent collection of 3,500 works, including modern masterpieces that have been underexposed because there was oo venue to exhibit them. These include seminal works by artists like Yukihisa Isobe, Mokuma Kikuhata and Kishio Suga.

For sheer scale and state-of-the-art facilides, the museum is awesome, with six-meterhigh ceilings in some galleries, elaborate rock gardens, courtyards and fountains outside, and a monumental granite, glass and perforated metal architectural design by TAK Associated

With 7,500 square meters (80,000 square architecture.

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feet), MOT has more exhibition space than any other museum in Japan. It houses an information center with computer facilities, a video theater and a library of 65,000 volumes, including the largest collection of reference materials on modern and contemporary Japanese art in the

Still, the museum's design has been criticized as "unfriendly." Artists and curators complain that the galleries are cavernous and that the abundant use of glass limits installation possibilities.

The museum's location is also a drawback. It was conceived by government officials as part of an effort to revitalize the city's eastern fringe. But at about an hour from the city center, including a 15-minute walk from the nearest train station, it is too much of a trek to

UESTIONS have also been raised about the vision of the curatorial staff and the efficacy of its group-oriented approach. It is highly unusual, for example, that 18 curators worked on "Coo-temporary Japanese Art 1985-1995," the opening exhibitioo of 18 Japanese artists. What's worse, the show - three years in the making and costing \$800,000 — was ill-con-ceived and dull. "It was like 18 one-person shows," says Emiko Kasahara, one of the

The museum has since mounted a survey oo the sculpture of Anthony Caro set in an in-Tokyo Metropolitan Board of Education, it is stallation designed by the Pritzker Prize-winning architect Tadao Ando. Through Dec. 10, it will feature "Revolution in Contemporary Art: The Art of the Sixties," an exhibition that explores how the values of the 1960s laid the foundation for today's art. Both shows have been criocized as conservative and safe.

In the face of such charges, a curator at the museum, Yasuyoshi Saito, defends MOT's initial stumbling as growing pains. "It has nothing to do with conservatism," he says. 'Compared with Europe and the U.S., the Japanese art world is still young."

Carol Luffy writes frequently about art and

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-Wednesday, October 25, 1995 -Room 7 at 2:15 p.m. ANTIQUE AND MODERN PRINTS.

Expert: Miss D. Rousseau and Miss S. Collignon. Etnde TAJAN, 37, rue des Mathurins, 75008 PARIS. Tel.: (1) 53 30 30 30 - Fax: (1) 53 30 30 31. . Thursday, October 26, 1995

Room 10 at 2:15 p.m. JEWELRY - SILVER, Expens: Mrs Ch. Beauvois, Etude TAJAN, 37, rue des Mathurins, 75008 PARIS.Tel.: (1) 53 30 30 30 - Fax: (1) 53 30 30 31. Friday, October 27, 1995

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THE HISTORY OF DANISH DREAMS: Or, Notions of the Twentieth Century

By Peter Hoeg. Translated from the Danish by Barbara Haveland. 356 pages. \$24. Farrar Straus Giroux. By Robert Irwin

PETER Hoeg's "The History of Danish Dreams" is a novel in the international weird genre --- or magical realism, as that sort of thing is better known. Hoeg's first novel to have been published in English, in 1993, was "Smilla's Sense of Snow." This was a splendidly unusual, if rather chilly, thriller, which richly deserved the bestseller status it achieved. The cation of the English version of "Borderliners." a rather austere parable about the remote God parable about the remote about the remote about the remote about tere parable about the attempt of village oo a pilgrimage to the a trio of emotionally borderline coast, it is hard out to think of a ter adverb might be "tiresomechildren to escape from the sin-ister educational institutioo in which they are trapped. 'The Rushdie's novel "The Satanic afraid of boring his reader, so

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to appear in the United States, is with a circus acrobat working the count who failed to stop actually his first book. (It was under the name of Princess ome as I did for the workmen he published in Denmark in made me think of the romance had beheaded. The count, the Hoeg's oovel is a kind of multi-generation dynastic saga that traces the history of Den-

mark by chronicling the absurd adventures of successive generations of eccentrics and obsessives. It is an exuberant, freewheeling fantasy that, despite faint precedents provided by the fairy tales of Hans Chrisshort stories of Isak Dinsen, really owes much less to any Danish precursors than it does to models provided by internationally renowned magical realist writers such as Gabriel García Márquez, Isabel Allende and Günter Grass.

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most recent of Hneg's fictions inal Ramses Jensen's romance at a terrible speed, but paramaster-criminals,

Nazis, clowns, prostitutes, dwarves, el, apart that is for admiration at lunatics, scientific inventions, scandals and literary jokes are brought in to the straggling saga, the more boring it becomes. If anything goes, then

satiric approach to his home-

of García Márquez and Rushdie

to theirs. Like them he tells of

paper successfully predicted lo-

cal events by actually causing

them to happen, a girl who pos-

two places at once (very useful

a poker-faced manner.

between the trapeze artiste workmen and the other failures, Fevvers and the picaresque suicides, bankrupts and hero Walser in Angela Carter's refugees that people the novel's 'Nights at the Circus.' Hoeg's pages are vicom of nothing other than the arbitrary whims of land is similar to the approaches their creator - and Hoeg is a

It is possible that the lack of impossible events but does so in logic in the book is intended to mirror the logic of storytelling Hoeg has invented a Den- in a dream, which is not strictly tian Andersen and the Gothic mark that is brightly colored logical at all, for when dreams and excitable. He reports on a seek to tell a story they tell it in count who sought to stop time a panicky sort of way, piling on by stopping all the clocks on his one improbable detail after anestate, an old lady whose news- other. However, at several points in "The History of Dan-ish Dreams" Hoeg indicates that he is thinking of dreams in a sesses a mystic ability to be in different sense - that is, in the sense of hopes and aspirations. So his "History" may not he You could describe the intended as some sort of Freudiwhole thing as "tirelessly in- an fantasy produced by the ventive." but then again a bet- communal subconscious of a sleeping Denmark, but rather as ly. The pace is fairly a fiercely satiric account of its relentless, as if the author were bourgeois ambitions and pre-History of Danish Dreams," the Verses." Then again, the crimthat plots and props are eaten up sure what sense of dream was tensions. In the end, I was not intended. Neither was I sure doxically the more airships, what Hoeg hoped the reader would feel on closing this nov-

> the author's inventiveness. Robert Irwin's most recent nonfiction book is "The Arabian Nights: A Companion." nothing seems to matter. I He wrote this for The Washfound myself caring as little for ington Post.

Treasure Hunt in Unknown German Art

ONDON - There is nothing like novelty in the art market, as io other walks of life, to get your audience alert and ready to pounce. On Wednesday Christie's scored in one of the few areas that buyers on the lookout for avant-garde painting of 19th-and early 20th-century art had left unexplored: Germany.
As the £7.3 million (about \$11.5 mil-

lion) sale came to an end, others may

SOUREN MELIKIAN

have been wondering why the idea did not occur to them first. At times the discoveries gave this auction the appearance of a show on the theme "the unknown facets of Ger-

It would seem impossible to have any thing new to say on the subject of the leading figure of the Neo-Classical movement in Germany, Karl Priedrich Schinkel, after the exhaustive exhibition held at the Victoria and Albert Museum in 1991. But Christie's did. Out of the blue came 25 drawings that had remained with descendants of the architect and had never been published.

The first lot in the sale was an astonishing elevation of a Gothic cathedral done in pen and black ink. Recreating the medieval cathedral became an obsession with Schinkel from about 1810, as Georg Rieman noted in the 1991 catalogue. What made the drawing unlike any published piece was the brisk sketch in pen and wash of foliage in the foreground, which partly conceals the precise and unreal linear structure behind a mist of pale green. With its poetic surrealist touch, it shot up to £95,000, setting the current record for a Schinkel drawing.

Such a small triumph was by no means a foregone conclusioo.

UT a total surprise can be counterproductive, as demonstrated when a group of three paintings that could be called the most extraordinary discovery in the sale came up much later. No one seems to remember much about Alfred Hermann Helberger, and the stunning landscapes that he produced after discovering Paris, Van Gogh and Fauve Art in 1905 at the age of 34.

His biography has yet to be written. According to family sources, he had a prolonged stay in France and was at one point married to a French woman. The circumstances of his return to Germany are not documented. Nothing seems to be known about the transition from his early landscapes in the manner of Gustav Schön-leber, under whom he had studied in Karlsruhe, to the avant garde landscapes he was doing between 1912 and 1914, as Christie's sale and catalogue have just re-

His end was tragic. The Nazi regime banned his works from public display in 1937. He was able to paint, but not to sell. His Jewish wife is believed to have died in a concentration camp in 1945. In January 1946, the 75-year-old painter, who had remained in Berlin to the last, surrounded by the ruins of his life and of the artistic capital that he loved, committed suicide.

Nolde's "Young Jewish Woman."

city turned these over to Berlin. When asked if they knew anything about

their whereabouts, Christie's experts in German 20th-century art said that they had no inkling. Nor could they cite a museum that displayed the work of Helberger. At the sale, the people in attendance stared blankly at three landscapes, Not even the wonderful "Spitzberg I," which was done during a trip to Norway and modestly estimated to be worth 6,000 to \$12,000. timated to be worth £8,000 to £12,000. succeeded in eliciting a response. Surprise acts as a powerful booster, subject to one condition - rarity must not reach the point

It worked to the full as Emil Noide's "Sea and Evening Clouds." painted in 1936, came up. Closely similar to "High Waves," now in the Stadtisches Museum in Flensburg. This masterpiece was known In a last reflex, Helberger bequeathed his appearance had an electrifying effect. At paintings to Charlottenburg, where he had



Above: Alexej von Jawlensky's "Mystical Head" ; right: Emil his studio on the eve of World War I. The

> for the artist. There was a second amazing Nolde. The portrait of a "Young Jewish Woman," painted in 1918, combines the

Fauve legacy of intense colors as absorbed through "Die Brücke" and the schematic simplification of German Expressionism in the handling of the profile. Recast by Nolde to most viewers only through the catalogue in his northern hideout on the seaside, the

seems huge given its size (18 1/8 by 14 1/4 inches, 46.3 by 36.2 centimeters), as the market for Nolde now stands. Yet, compared with any work by one of the recognized masters of Impressionism or Modern Art, this is very little for a masterpiece that will hang some day in one or the other of the great museums of Western art.

In that same year, 1918, Alexej von Jawlensky did a portrait that is equally astonishing within his oeuvre. The highly stylized oval head has a sculptural feel that may owe to the distant influence of African wooden masks absorbed through the intermediary of French Cubism.

This is a far cry from the production of the 1920s, when sailing boats also look like human faces. "Mystical Head: Ascona Head." as it is called went up to £188,500. exceeding the high estimate by half. This too is a masterpiece due to end up in a museum, and one that is cheap if measured by the standards of, say, Impressionist por-

AST but not least, it would hardly be surprising if the pastel painted by August Macke in 1914, the year he fell on the front facing the French forces in World War I, should also find its way into some great institution. Curiously reminiscent in its composition of Cézanne's watercolors of the 1890s that heralded Cubism, it is otherwise utterly different in its strong structure and rhythm, enhanced by the way in which color is distributed. Sold on the reserve, for only £36,700, it served as a useful reminder that big battles are rarely fought over masterpieces that do not slot into ready-made

Where artists classified as Expressionists are concerned, what triggers a knee-jerk reaction from buyers is a kind of punchy, jazzy composition with strident colors such as Karl Schmidt-Rottluff's "Lighthouse," dated 1913. Last seen in New Orleans at the Museum of Art when it was included in a show of "German and Austrian Expressionism" from November 1975 through January 1976, "Light-house" took collectors completely by sur-prise. A furious contest sent it flying to

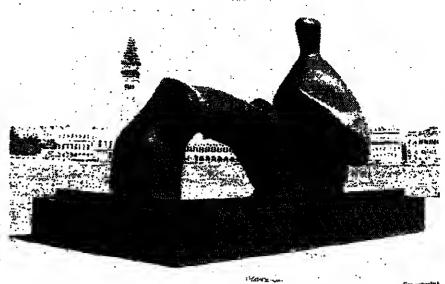
The search for violent Expressionism in wise worked wonders for the prints. A new record was set for a Nolde engraving as a lithograph, "Dancer," offered in a miraculously fresh impression regarding color, soared to an unthinkable £276,500.

Here, too, the surprise effect had something of a bearing oo the price. True, Simon Theobald, head of Christie's Print Department, who seems to have been the first to suggest putting together German art sales and coordinates the now yearly event, played his game carefully.

A preview of the sale traveled from

Frankfurt and Vienna to New York. But had Nolde's works not been such unexpected newcomers on the market, they might not have reached the prices they

the first quarter of the 20th century. enjoyed oo the frequently to The price to which it rose, £397,500, 19th- and 20th-century art.



One of the sculptures by Henry Moore being shown in an exhibit in Venice.

Tracking Henry Moore An Odyssey With an Italian Accent

By Roderick Conway Morris International Herald Tribune

ENICE — Henry Moore first came to Italy on a traveling scholarship in 1925. Ironically, the young sculptor made energetic efforts to be allowed to spend the time instead in Paris, then generally regarded as the artistic center of the universe. As things turned out, however, this somewhat re-luctant pilgrim's initial Italian journey led to a lifelong association with the country, and ultimately to a radical transformation

of his art. Self-evidently gifted and hard-working, Moore never lacked admirers even in his student days, but it was not until he won, at the age of 50, the Sculpture Prize at the 1948 Venice Biennale, that he gained a worldwide reputation. He later bought a house near the famous Carrara marble quarries in Tuscany, and spent part of many ars working there. Now, nine years after his death, Venice is hosting a dazzling its most schematic poster-like form like- retrospective of his work, comprising 79 sculptures, over 60 drawings and engravings and 3 tapestries on the island of San Giorgio Maggiore (at the Fondazione Cini, through Nov. 26).

Moore was born the seventh of eight children in Castleford, a Yorkshire mining village, and early formed the ambition to be an artist, but in view of the probable hope-lessness of ever making a living by fol-lowing such a calling, was persuaded to become a teacher. The First World War proved his liberation — although he was almost killed in a gas attack on the way— since he became eligible as a veteran for a

As the earliest pieces in this well-The delight of discovering that quasi-thought out and impeccably presented forgotten works of major importance are show reveal. Moore acquired a precocious

Moore the best part of 20 years to evolve a style uniquely and inimitably his own.

Like many of his contemporaries, Moore was fascinated by African and other "primitive" artistic cultures, and he spent many hours studying them in the Victoria and Albert and British museums, development of the property of the property of the property of the party of the property o oping a particular affinity with Aztec sculpture. His pieces were sufficiently avant-garde to be included in the London

avant-garde to be included in the London Surrealist and New York Cubism and Abstract Art shows of 1936, yet he never became truly aligned with any "school."

One of the principal strengths of the present show is the juxtaposition of Moore's drawings and engravings with his sculptures, many of his works on paper showing a powerful and musual sense of showing a powerful and unusual sense of color as well as form. Serendipitous hyways include his sketches of the sheep outside his studio window at Perry Green in Hertfordshire, which are reminiscent of Samuel Palmer's pastoral scenes.

Moore's ceaseless efforts to extend the boundaries of his endeavors is majestically confirmed by three superb tapestries made from his designs and realized during his

ETURNING from his first trip to Italy, Moore had declared that the best sculptures he had come upon there were Giotto's paintings. And this trio of paradoxically painterly, beautifully colored, woven works demon-strates both bow fully rounded an artist he was, and how completely he absorbed the lessons of his great predecessors and fused them with his own distinctive vision.

But perhaps the single most important since he became eligible as a veteran for a government grant to attend Leeds Art College, which sooo led to his transfer to the Royal College of Art in London.

But perhaps the single most important revelation that emerges from the presentation of so many pieces spanning Moore's career in an Italian setting is that, despite his unquestionable "modernity," the primary inspiration of even his seemingly most abstract productions never ceased to be the human body, and in this respect lectors cannot resist. And the German field niques of traditional sculpture. A lesser but a continuation of the traditions of the raisonne of Nolde's ocuvre. Its sudden result is one of the most striking portraits of is probably the last one in which it can be artist might have been tempted to rest on Classical and Renaissance artists and the enjoyed on the frequently traveled route of his laurels even at this stage, but as the anonymous African and South American exhibition eloquently illustrates, it took masters he strove all his life to emulate.

Astrolabe Sold for £540,500

ONDON - A highly unusual large astrolabe made of gilded copper between 1588 and 1592 by the "astronomical and geometrical instrument maker" of the Holy Roman Emperor Rudolf II surfaced out of is the blue at Christie's this

The hitherto unrecorded object, which is a major addition to the history of European astrolabe-making, sent waves of excitement through the schol-

arly world.
It set a world record for any astrolabe at £540,500 (about \$865,000) on Wednesday.

The maker, Erasmus Haber mel, signed it, and the Farnese coat of arms indicates that i was executed for Alessandro Farnese, Duke of Parma. The buyer was described as a private collector.

Habermel was immensely productive. But no instrument of his quite compares with this astrolabe. remarkable, among other things, for the perpetua calendar that is engraved on the

A gilded brass plaque en-graved with a perpetual calen-dar, which probably served as the prototype for the astrolabe calendar, is preserved in Vi-

li was conceived by Hermann Bulderus, whose name is engraved on the plaque together with that of Habermel, followed by the date 1587. In a Fetter of Oct. 15, 1587, Bulderus offers the perpetual calendar to Duke Wilhelm von Rosenberg.

The astrolabe - the making of which would have taken several months - must therefore have been completed in 1588 at the earliest. On the other hand it cannot have been made later than 1592, when Alessandro Farnese died. This highly important instrument is therefore closely datable and can be put back in its historical context.

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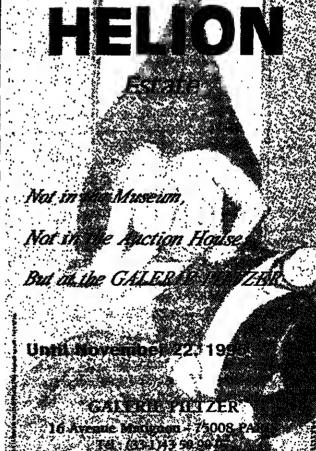
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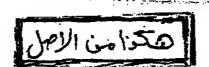
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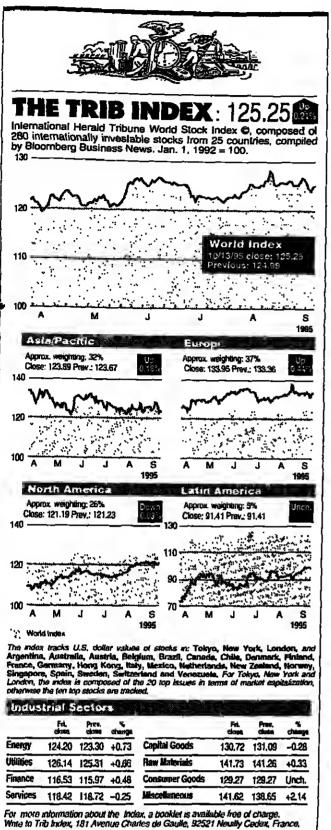
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O International Herald Tribune

Whirlpool Reports 35% **Drop** In Profits

BENTON HARBOR, Michigan — Whirlpool Corp., the world's largest maker of major home appliances, said Friday that third-quarter profit fell 35 percent as material costs kept rising and compension intensi-

fied, especially in Europe.

Profit dropped to \$64 million, or \$5 cents a share, in the quarter ended Sept. 30, from \$98 mil-lion, or \$1.30 a share, a year earlier. The 1994 results included an after-tax gain of \$18 mil-lion from the sale of Whirlpool's minority interest in a U.S. vacuum-cleaner joint venture.

Revenue rose 3 percent, to \$2,15 billion, for the period. Whirlpool's profits were hurt by lower margins, but the chairman, David Whitwam, said there were signs that material cost increases "are finally mo-

derating. Performance improved solidly in North America, where aggressive steps to increase operating margins helped offset stagnant demand and higher costs. Shipments grew about 3 percent, while selling and administrative costs declined.

"We're taking similar steps in Europe," Mr. Whitwam said, "but the market situation and material cost increases there have been more pronounced."

Whirlpool is ahead of schedule in restructuring its North American and European operations, and operating efficiencies are expected to improve signifi-

cantly in 1996, he said. Whirlpool Europe's thirdquarter operating income fell by about half, even though product shipment volumes were stable. Whirlpool continued a massive introduction of redesigned home appliances over several years to cut manufacturing costs and improve quality. In 1996, Whirlpool Europe expects to derive 60 percent of its sales from models that did oot exist two years ago.

Whirlpool's stock closed down 87.5 cents, at \$53.375, on the New York Stock Exchange.

Seeking a Safer Haven Indonesian Firms Look to Singapore

By Michael Richardson International Herald Tribune

SINGAPORE - Prominent Indonesian husinessmen have recently intensified their huying of stakes in Singapore-hased companies in a move to diversify their assets and reduce reliance on Indonesia.

Although the businesses involved deny it. their forays into Singapore are seen by some analysts as a hedge against economic and political uncertainty in Indonesia.

In the latest example of this trend, analysts say, a group of Indonesian entrepreneurs led hy the Prihadi family has in the past few days increased their stake in Econ International Pte., a Singapore piling and property development company, to just over 51 percent.

There are, of course, purely commercial motives involved. Some of the Singapore companies being snapped up are cash-rich or have good husiness potential and access to advanced technology.

Analysts said that could result in profits

when combined with the contacts and contracts of the new Indonesian owners and

So far this year, Indonesian interests are reported to have taken control of, or secured a substantial stake in, about a dozen Singapore companies, from the retail group Transmarco Pte. to the property developer and Sony product distributor Amcol Holdings Ltd.

The Indooesian tycoons are evidently attracted to Singapore because it has a record of political stability, lower interest rates than Indonesia's, and financial markets suited for raising capital.

While Indonesia, with a population of more than 190 million, has a potential for enormous growth, the country's largest business groups — the so-called conglomerates, many of which are owned by members of the ethnic Chinese minority - have again come under pressure in recent weeks.

There have been calls for anu-monopoly legislation and other measures to limit the conglomerates' growth and open opportuni-ties for new players.

Analysis say that apart from needing to diversify overseas because they had become too dominant at home, Indonesia's largest companies were also uncertain how much looger President Suharto, who is 74 and has been president since 1968, would remain in

"Singapore firms are a safe haven," said Yang Sy Jian, head of research at the hroker-age Kay Hian James Capel. "They are based in a strong currency, the country is stable and

Stocks Surge as Bonds Rally

NEW YORK - Prices on the New York Stock Exchange rallied Friday for a third day, briefly reaching a new peak, as interest rates or. Treasury bonds tumbled to their lowest point since early 1994.

Oil, computer, financial, entertainment and electrical equipment stocks posted the biggest

"It's stock heaven, with low inflation and low interest rates," said Douglas Eby, a money manager at Robert E. Torray & Co. in Bethesda, Maryland, with \$1.6 hillion under management. Lower rates brighten the outlook for a longer economic expansion and expanding corporate

profits, while curbing the cost of corporate and consumer borrowing.

The Dow Jones industrial average ended at 4,793.78, up 28.90 points. At one point, the Dow was up by 52.02 to a new high of 4,816.9, surpassing a previous peak set on Sept. 13. New York Stock Exchange limits on some computer-guided

trades were triggered late in the afternoon.
For the week, the Dow gained 24.57. Edward Laux, senior managing director for equity trading at Chicago Corp.

The price of the benchmark 30-year Treasury bond rose 1 5/32 points, to 107 20/32, sending the yield down to 6.30 percent from 6.39 percent Thursday, Bond prices rallied after the Labor Department said consumer prices in September had risen just 0.1 percent, beneath economists'

In the hroader market, the Standard & Poor's 500 Index rose 1,40 to 584.50. The S&P 500, the most widely accepted benchmark of the market, represents 74 percent of the total value of all U.S.

Advancing issues on the New York Stock Exchange led decliners by almost a 2-to-1 ratio. Volume totaled 374 million shares, up from 343.9 million on Thursday,

Kmart was the most actively traded issue on the New York Stock Exchange, off % to 11%. The company warned last week that third-quarter profit would be well below year-earlier results.

For the week, the Dow gained 24.57. to 23%. The discount retail chain's stock was Dow 5,000 prohably can't be far away," said raised to "buy" from "neutral" Thursday by See STOCKS, Page 12

WalMart was the second most active, rising 1/4

RJR to Move International Arm to Europe

Compiled by Our Staff From Dispatches NEW YORK - RJR Nahisco Holdings Corp. said Friday it would move its internanonal tohacco headquarters to Switzerland as it tries to fortify its international cigarette husi-

The world's third-largest cig-arette maker will cut 575 johs in the United States, resulting in a fourth-quarter charge of \$160 million, or 48 cents a share fully diluted. The restructuring is expected to save more than \$150 million a year.

After unusual charges, RJR had net income of \$62 million, jobs. or 2 cents a share, in the fourth quarter of 1994.

The shift to Geneva from Winston-Salem, North Carolina, will bring senior executives closer to RJR's faltering operations in the former Soviet Union and Middle East and make it easier to acquire regional tohacco companies.

The shift also gets more of RJR's tohacco husioess to friendlier climes and out of the United States, where consumption is falling, regulation is in-creasing and product-liability lawsuits are multiplying.

The opportunities are out there for some really fine returns and some good paybacks," said David J. Anderson, executive vice president and chief financial officer of RJR's worldwide tobacco division.

A hig overseas acquisition would fly in the face of what some long-suffering sharehold-ers are calling for: a big increase in the company's dividend or a spinoff of RJR's remaining 80.5 percent stake in the foodmaker Nabisco Holdings Corp., the largest American maker of cookies and crackers.

Shares in RJR, whose brands include Camel and Winston cigarettes, closed up 50 cents, at\$32.625, on the New York Stock Exchange.

RJR's stock price has fallen 10 percent from a 52-week high planes.

of \$36.25 in October as a variety of overseas misfortunes and Philip Morris Cos.' increasing dominance of the U.S. cigarette market have eroded profit.

RJR's regional office in Geneva currently manages more than 75 percent of the company's international tobacco volume.

The shift cuts 500 of RJR's 9,500 domestic tobacco jobs and the 160 positions at international tohacco's current headquarters in North Carolina. About 85 of the people there will be offered iobs in Geneva or elsewhere at RJR, for a total reduction of 575 (Bloomberg, AP)

German Funding Of Transport Jet To Lift Industry

BONN - Germany plans to spend 4.3 hillion Deutsche marks (\$3.02 hillion) by 2009 oo a new military transport plane in a major boost for its suffering aerospace industry. Edmund Stoiber, the Bavarian state premier, said Friday,

Defense Minister Volker Rühe made the announcement, Mr. Stoiber said, while meeting with Daimler-Benz Aerospace executives to discuss the hardpressed sector, which is facing thousands of joh losses.

This is a decisive break-

through," Mr. Stoiber said. Much of the industry is coocentrated in Bavaria.

Eight European countries that need a total of 300 to 350 transport planes are cooperating on the Future Large Aircraft pro-ject, designed to fill a gap in Europe's ability to move troops and equipment in an emergency.

A German Defense Ministry

spokesman said the funds included development costs and initial procurement of the

ECONOMIC SCENE

Mexico: 'Bill Clinton's Finest Hour'

By Peter Passell New York Times Service

EW YORK - The White House visit this week of Mexico's embattled president, Ernesto Zedillo, oo doubt stirred painful memories in Washington. Just 14 months after strong-arming the North American Free Trade Agree-

ment through Congress, President Bill Clinton was forced to scrounge \$52 billion to save Mexico from a financial crisis — a rescue widely viewed as a bailout for Wall Street and a symbol of the administration's inept foreign policy. But economists are inclined to interpret these events far more kindly. By most criteria, Mr. Clinton's decision to

act as lender of last resort has apparently paid off. While Mexico's recession has been deeper than expected and unemployment remains punishingly high, exports have surged. In spite of pessimistic predictions from critics of the bailout, Mexico has managed to refinance the short-term

dehts that led it to the hrink of default without exhausting its line of credit with the U.S. Treasury. On Oct. 7, Mexico agreed to repay the United States \$700 million of the emergency loan after successfully selling a bond issue on the in-ternational market.

Union Bank of Switzerland, among others, is predicting a return to modest economic growth next year, financed in

Cross Rates

eigners — mostly American mutual funds. While it may not be Washington's responsibility to bail out Wall Street,

much more was at stake. "Default would have meant chaos," said Lawrence Krohn, a senior economist at the Union Bank of Switzerland, because it would have isolated Mexican business from international markets, setting back the county's leap to modernity and creating problems for other merging economies in Latin America and Asia.

Most economists agreed that NAFTA was oversold as a jobs program, and they wished the administration had been able to stir Mexico to act before the collapse of the peso in December. But over all, the economists give Mr. Clinton high marks for leadership. In the view of Robert Hormats, an

assistant secretary of state under former President Ronald Reagan, the rescue of Mexico in the face of congressional opposition and European indifference was Bill Clinton's finest hour." Robert Lawrence, an economist at

Harvard's Kennedy School of Government, said NAFTA meant more to Mexico because trade barriers between the two countries were already low. "What really distinguished NAFTA,"

CURRENCY & INTEREST RATES

Oct. 13 Eurocurrency Deposits

he said, "was the emphasis on foreign investment," which locked in the rights

part with imported capital that had fled
Mexico only months ago.
Without help, Mexico would have
been forced to default on debts to forWhere Mr. Clinton erred was in creat-

ing unrealistic expectations about jobs for Americans - expectations that have left many with the sense that NAFTA is a failure. The gains from freer trade are generally measurable in lower consumer prices and better-paying jobs, not more jobs, said Jagdish Bhagwati, an economics professor at Columbia University.

Total employment is largely controlled by the Federal Reserve Board, which uses monetary policy to balance the benefits from faster growth against the risks of accelerating inflation.

But Mr. Bhagwati is sympathetic with the political reasoning that led the White House to brandish rosy economic analyses in support of NAFTA. "You might as well get credit for creating jobs with exports if the other side is going to hammer you with jobs lost to imports," he

From this perspective, Mr. Clinton's errors in ramming through the agree-ment were purely tactical. At the time, passage of the enabling legislation was widely hailed as a triumph of national interest over the parochial concerns of

But memories clouded shortly thereafter. To critics, the fact that Mexico was importing far more than it was exporting through the 1990s should have set off alarm bells in the White House.

Gemina Board Struggles at Crisis Session

Compiled by Our Stoff From Despatches

MILAN - The board of Gemina SpA. the embattled Italian holding company, was expected to appoint a new managing director as it met in emergency session late Friday, financial sources said.

Hanging in the balance Friday was Gemina's planned takeover of Ferruzzi Finanziaria SpA and Fiat SpA's chemical subsidiaries. The deal, widely criticized as unfair to minority shareholders, would create Italy's second-largest company with 38 trillioo lire (\$23.73 billion) in sales.

The meeting was called amid reports of impending resignations of two top directors of the company, which is effectively controlled by Fiat SpA and the powerful investment bank Mediobanca SpA. The sources said they expected Medio-

banca to appoint one of its executives as the new managing director of Gemina, which is under investigation for suspected

insider trading and falsified financial ac-

Although the board would remain, the sources added, its powers would be reduced.

Investors have criticized the proposed merger, saying it has little industrial logic. Furthermore, investors have said, the merger is not being carried out transparently. It was announced Sept. 1, but the terms

of the stock swap will oot be released until Other fund managers and analysis said

ahandoning the merger would send a message that Italian authorities were serious about coming down on the side of minority shareholders and cracking down on insider

Two top Gemina executives, President Gianpiero Pesenti and Vice President Francesco Paolo Mattioli, were placed under investigation by a Milan magistrate

last week on charges of presenting false balance sheets.

The Gemina case is creating a very negative image on foreign markets," Enzo Berlanda, president of the Italian stock-market regulatory body Consob, told a parliamentary panel earlier this week. Mr. Berlanda disclosed this week that

investigators were prohing alleged insider trading of Gemina shares between December 1994 and March 1995, when the media subsidiary RCS Editori SpA, or Rizzoli, announced unexpected 1994 losses, as well as after the megamerger plan was an-

The disclosure of that prohe followed news that magistrates in Milan had formally notified 10 current and former Gemina executives that they were being investigated for possible falsification of balance sheets.

(Knight-Ridder, Bloomberg)

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COMPLIMENTARY REPORTS

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Close Prev Britain 5% 5% 5% 5% 5% 51% 5% 51% 5% 5.38 5.38 5.39 5.39 5.27 5.29 5.65 5.69 5.80 5.86 5.86 5.94 6.30 6.39 5.32 5.32 Bank base rafe Call money 1-month interbank 3-month interbank 4-month interbank 5.00 5.00 6.00 61s 64s 64s 61s 64s 61s 61s 7.53 7.58 Gold A.M. 384.50 384.00 384.50 Zprich Loodon New York Lombard rate Call money 1-month interbank 3-month interbank

Very briefly:

IBM Names New Chiefs for Lotus

ARMONK, New York (Bloomberg) -- International Business Machines Corp. named two senior vice presidents of Lotus Development Corp. to head the software company in the wake of

the departures of two top executives.

The announcement of the promotions of Michael Zisman to chief executive and of Jeffrey Papows to chief operation officer came as Robert Weiler, a senior vice president at Lotus who handled the desktop business and international sales, resigned. Mr. Weiler's resignation follows that of Jim Manzi, who quit Wednesday as chief executive of Lotus.

 Coca-Cola Enterprises Inc. of Atlanta, the world's largest Coca-Cola bottler, said it signed a letter of intent to buy Ouachita Coca-Cola Bottling Co. for \$313 million, expanding its presence in the southern United States.

 McDonald's Corp. and Amoco Corp. will develop sites that combine Amoco gas stations and convenience stores with Mc-

• Aran Energy PLC of Ireland urged its shareholders to reject a revised takeover bid from Arco Oil & Gas Co., saying the price of

68 Irish pence per share was too low. Compaq Computer Corp.'s chief of Asian operations, Lim Soon Hock, has resigned.

CompuServe Inc. will begin a sweeping advertising campaign that it bopes will add 1 million subscribers.

• Samsung Electronics Co., South Korea's largest semiconductor manufacturer, will build a \$1.3 billion chip plant in Austin, Texas. Reuters, Bloomberg, NYT, AP, Knight-Ridder

Friday, Oct. 13

Schwab Goes Up Against Nasdaq

By Jerry Knight Washington Post Service

WASHINGTON - After months of defending itself against attacks by government regulators, scholarly researchers and irate investors, the Nasdaq Stock Market is facing challenges from one of its richest and most powerful members - Charles

Schwab Corp., the discount broker. Schwab, which handles one out of every dozen Nasdaq trades, publicly broke with the market's other firms this week by anoouncing a oew trading system that, once in place, could end up forcing all stockbrokers to give up the lucrative but widely criticized payments they oow collect from Nasdaq traders.

But Schwab's dissatisfaction with the way Washington-based Nasdaq works goes further than that. Executives of the nation's biggest off-price brokerage also have given the Securities and Exchange Commission chairman, Arthur Levitt Jr., a lengthy manifesto for Nasdaq market reform, advocating changes that go beyond what most other Wall Street firms have suggested and which many of them active-

Casting the company as the broker for small investors has made founder Charles Schwab one of Wall Street's richest men over the years. On Friday, his company reported its third-quarter profits rose 51 percent, spurred by record investments by customers.

By tackling trading issues that Nasdaq itself has been unable to resolve, Mr. Schwab is again counting on scoring points with the small investor, said Perrin ong, a brokerage industry analyst. Chuck is very outspoken, and he has his customers' interest at heart," Mr. Long

Mr. Schwab and his vice chairman, Ronald Readmond, took those interests to Mr. Levitt last summer for a conversation about their concerns - as well as about the way Nasdaq executives are responding, SEC officials said.

In fact, Mr. Readmond warned in a follow-up letter to Mr. Levitt, the "commotion" of the various SEC and Justice Department investigations into Nasdaq will inevitably undermine investor confidence in the U.S. equity markets, not just the Nasdaq market," and is "deflecting energy and attention from what we believe are fundamental issues" that threaten the

Mr. Readmond's letter listed a series of major changes be said the Nasdaq market needed, including "a comprehensive restructuring," a commitment to "enforcing certain minimal standards for trading practices" and a significant upgrade of its

Despite Mr. Schwab's forcefulness, both Mr. Readmond and a Nasdaq spokesman, Marc Beauchamp, went out of their way to stress that there was no bad blood between them. Mr. Readmond talks regularly with Joseph Hardiman, the chairman of the National Association of Securities Dealers, and Mr. Schwab's views are "no sur-

prise," Mr. Beauchamp said.
"Schwab is doing exactly what they should be doing — raising issues, taking positions," Mr. Beauchamp said. "We think their letter to Levitt is positive and

constructive." Mr. Readmond said Friday that Schwab decided to create the new trading system announced this week to handle two problems that Nasdaq bas struggled to deal with -getting better prices for customers on Nasdaq stocks and ending payments from traders to brokers for customer or-

When an investor gives a retail broker an order to buy a stock traded on the Nasdaq market, the broker can fill that order by going to any one of several whole-sale dealers who handle that particular stock. Many dealers give the broker a payment of 2 cents a share on every order directed their way. Critics contend the payments amount to legal kickbacks and

stifle competition. Nasdag needs to write a formal standard to ensure that investors get the best possi ble price when they buy or sell stocks. Mr. Readmood said. Because there is no written standard, customers often pay a few cents more when they buy and get a few cents less when they sell, and there is little they can do about it.

It also oeeds to eliminate the opportunifor conflicts of interest by requiring Nasdaq firms to keep the orders they handle for clients completely separate from the trading they do for themselves, he said. Mayer & Schweitzer Inc., a Schwab sub-

sidiary and one of Nasdaq's biggest wholesale traders, will lose some business in giving up payments for orders, and Schwab's trading profits will suffer in the short run, Mr. Long, the industry analyst,

"I think it's going to be beneficial for them over the long term," Mr. Long pre-dicted. In the pocess, he added, Schwab pobably would force all Nasdaq taders to stop paying for oders, a long-sought goal of Mr. Levitt and other market reformers. The SEC also has been pressuring Nasdag to come up with a play to help investos get better pices, but after two years Nasday has yet to satisfy the regulators. The latest Nasdaq price impovement proposal -which is awaiting SEC approval -does

not go as far as the plan announced by Schwab this week, Mr. Readmond said.

should stay that way," said Frank Pusateri, a currency adviser at Melloo Bank in Pitts-

The dollar benefited Friday from the

The government said consumer prices

rose 0.1 percent and retail sales rose 0.3

percent last mooth. Economists had ex-

pected a 0.2 percent gain in prices and a 0.1

reaction to the news, stocks and bonds

gained handily. Their appreciation in turn

supported the dollar against the mark and

While the dollar initially moved little in

percent increase in sales.

positive reaction in U.S. stock and bood

markets to U.S. sales and price reports.

STOCKS: Rate Fall Helps Market

Continued from Page 11

analyst Patrick McCormick at Dean Witter Reynolds Inc.

The Nasdaq composite index added 2.74 points, to 1.018.37, still 4.6 percent below its Sept. 13 high of 1.067.4.

Oil stocks that pay a relatively high dividend rallied as interest rates fell, making their high

U.S. Stocks

yields relatively more attractive, and as the price of light sweet crude for delivery oext month rose 26 cents, to \$17.38 a The stocks were also the fo-

cus of an annual conference sponsored by the National Association of Petroleum lovestment Analysts in San Antonio. Texas.

Exxon rose 13 to 743, Amoco Corp. added 34 to 64, Mobil Corp. gained 12 to 9934 and Texaco Inc. climbed 112 to 67%.

"I'm bullish on the oils from a longer-term point of view, said Joel Fischer, analyst at Burnham Securities. And for investors who are concerned that the rest of the stock market is vulnerable to a serious correction, the oils always have certain defensive characteristics," he said.

Lance Zipper, managing director for equity trading at Brean Murray Foster Securities, said, "As long as interest rates stay low, there could be some minor corrections in the market, but the stock market's still the only game in town, promising the greatest potential

A string of companies an-oounced earnings Friday that either matched or were higher than estimates. They added to a growing number of companies that have reported third-quarter earnings ahead of analysts'

expectations.
Of the 72 companies in the S&P 500 that have so far reported earnings, 52.8 percent beat forecasts while 36.1 percent

"We're still going to have growth, albeit slow, and long-term trends are still positive," said Grafton Potter, director of research at Bank Oklahoma Trust Co. in Oklahoma City, manager of \$2.5 billion in assets, "Interest rates will probably cootinue on a downward path. Corporate earnings wii geocrally still trend upward. There's oo inflation to sight. It's still a very favorable environment for financial assets."

"The stock and bond markets are telling us right now that interest rates are beaded lower," said Louis Todd, head of equity trading at J.C. Bradford & Co. in Nashville, Tennessee. (Bloomberg, Reuters)

Mexican Markets Tumble On Fears Over Politics

MEXICO CITY - Mexico's peso lost ground against the dollar and the stock market slipped Friday amid renewed ocryousness on the political front.

On spot currency markets in Mexico City, the dollar ended at 6.755 pesos, against 6.705 pesos Thursday, a six-month low. The stock market's benchmark Bolsa index closed down 24.80 points, or just over 1 percent, at 2,310.60.

Traders said the declines were based oo jitters before municipal elections Sunday in the southern state of Chiapas, site of a January 1994 armed insurrection by Indian rebels.

The markets also fell after a renegade from the ruling Institutional Revolutionary Party. Manuel Camacho Solis, scheduled a news conference for just before markets closed. The

former presidential hopeful quit the party at the conference.

"People were nervous again today," one trader said, "and not many of them wanted to carry more pesos over the weekend than they had to." (AP, Reuters, Knight-Ridder)

Zurich

Adia B
Alvisides R
Advisides R
Ares-Scrono B
Boer Hag B
Boer Hag B
Bolaise Hag R
BBC B
Balaise Hag R
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Mertaur Haig R
Alchar Collbys
Nessee R
Parigessa Hald B
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Dollar Gains as Stocks and Bonds Rally

Bloomberg Business News

NEW YORK - The dollar rose Friday amid strong rallies in the U.S. stock and

"The rise of stocks and boods helped the dollar," said Karl Halligan, a currency trader at CIC Bank in New York, That is because when foreign investors buy U.S.

stocks and bonds, they generally must purchase dollars first. The dollar rose Friday to 1,4265 Deutsche marks from 1.4172 DM Thursday. It

rose to 100.97 yen from 100.15 yen. Against other major currencies, the dollar rose to 1.1545 Swiss francs from 1.1485 and fell to 4.962 French francs from 4.964. The pound fell to \$1.574 from \$1.577.

213 317 193

High Low

Johannesburg

24575 4675 4675 4675 4675 13.40 10.4 39.50 49.25 49.25 49.25 71.49 115.50 71.75 71.7

Market participants predicted that the lack of followthrough from G-7 and currency would remain in a narrow range for the rest of October.

The dollar has moved little since last Saturday, when the Group of Seven indus-

Foreign Exchange

trial nations said they would "welcome" a stronger dollar and pledged "to cooperate closely in exchange markets."

But oo action followed the words. The central banks' absence in the market kept the U.S. currency from rising much, trad-

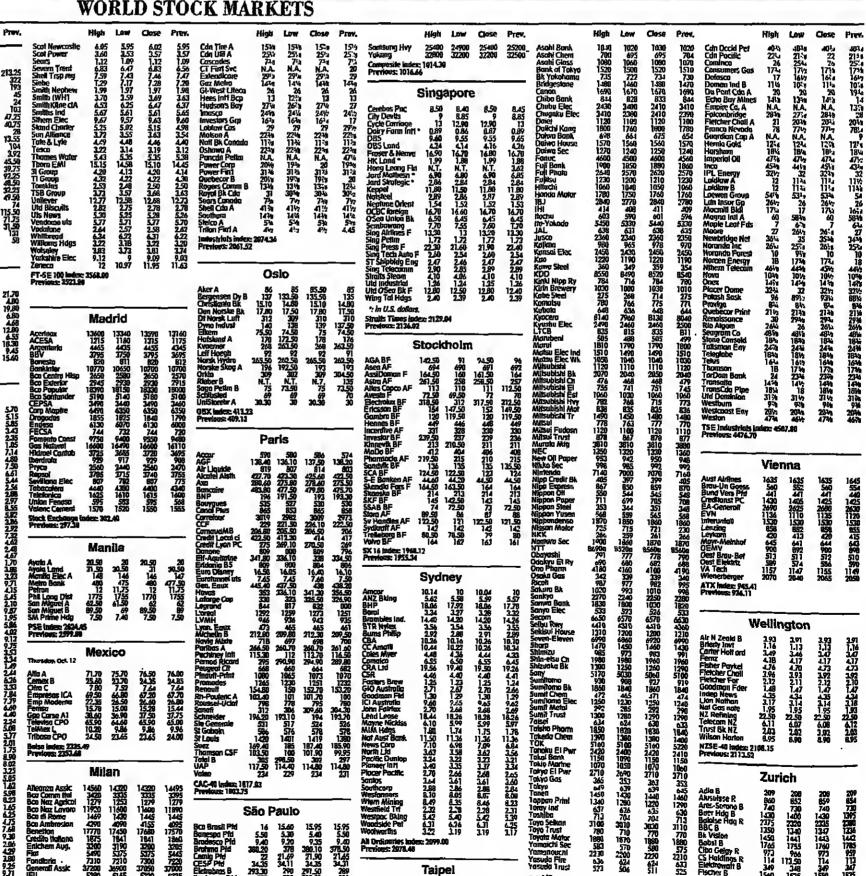
"The dollar is range-bound after the

helped lift it against the yen.

WORLD STOCK MARKETS

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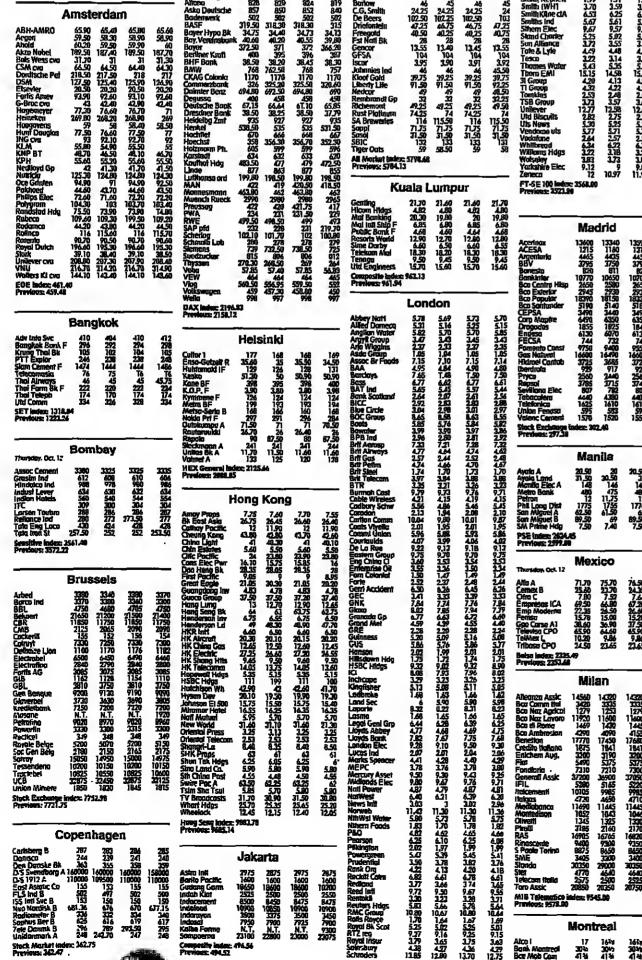
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High Low Close Prev

Frankfurt

Yeltsin Wants Revisions In '96 Budget Forecasts

MOSCOW — President Boris N. Yeltsin, of which will be revealed in our further work taking an independent line on the economy, urged the government Friday to revise forecasts contained in a 1996 draft budget.

Interfax news agency quoted him as telling regional leaders that the social and economic development forecasts were 'not entirely justified or properly worked out." He referred to targets for inflation and income from priva-

tization but gave no specific recommendations. "It is necessary to correct the direction of tax reforms, to find additional noninflationary sources of servicing the external debt and the budget deficit," Mr. Yeltsin said.

Earlier, Prime Minister Viktor S. Chernomyrdin called on deputies in the lower chamber of Parliament to pass the 1996 budget this year. But Mr. Chemomyrdin, addressing the Duma before its first reading of the budget draft, indicated that the government was prepared to make concessions over targets rejected by some exputies as unrealistic.

Agence France-Presse

VIENNA — The departing Austrian government has balted the privatization of Cred-

itanstalt-Bankverein, a centerpiece of efforts to

reduce the budget deficits that were behind the

collapse of the government on Thursday.
Guido Schmidt-Chiari, the managing director

of Creditanstalt-Bankverein, said Friday that Fi-

nance Minister Andreas Staribacher had halted

on Monday. The state had offered 49 percent of the capital and 70 percent of the voting rights. The sale was expected to raise about 18 billion

An international invitation to tender expired

The next government is expected to resume

The coalition of Social Democrats and the

because the two parties could not agree on a ployed 6,700 people.

conservative People's Party collapsed Thursday

with you," he said.

Deputies have taken issue with the government forecast of 1.2 percent average monthly inflation in the 1996 draft. Inflation was 4.5 perceot in September. Some deputies have called for the monthly forecast to be revised to 3 percent or even 5 percent. Ministers have so far rejected such a move, although Finance Minister Vladimir G. Panskov has suggested 2 percent.

The government is eager to pass the budget before elections for a new Duma on Dec. 17. Mr. Chernomyrdin said one of the main issues would be the size of the deficit, which the draft puts at 81.85 trillion rubles (\$18.2 billion) or 3.9 percent of gross domestic product. The 1995 deficit is now likely to be 3.5 perceot of GDP

against an originally planned 4.9 percent. Mr. Yeltsin, aware of the unpopularity of government economic policies, criticized Mr. Chemomyrdin this week for shortcomings in

drastic austerity budget. A general election is to

Creditanstalt-Bankverein has oot been pub-

bank was a consortium led by the Italian in-

surance group Assicurazioni Generali SpA,

which is already a shareholder. Other potential parties were the Austrian bank Erste Osterre-

ichische Sparkasse, the Italian banks Medioban-

ca SpA and Banca Commerciale, and Germany's

Rumors had said that the U.S. company Gen-

eral Electric Co. and the German regional bank

Westdeutsche Landesbank Girozentrale also

in 1994 and net profit of \$150 million. It em-

Creditanstalt had a balance sheet of \$58 billion

The list of candidates to buy the stake in

The only known candidate to take over the

France's Sovac Could Expand With GE Capital

Bloomberg Business News

PARIS — If the deeppocketed General Electric Capital Corp. succeeds in its bid for Sovac, the French financing concern will get the muscle it needs to grow, an-

alysts said Friday.
"With GE Capital in the background, Sovac may get the means to expand where it wants to - that is, equipment purchases," said Stephane Arrouays, an analyst with Barclays de Zoete Wedd in

GE Capital on Thursday made a 7.7 billion franc (\$1.6 billion) bid for Sovac, considered ooe of France's healthiest financial companies. [On Friday, Sovac's board recommended that the American company's offer be accepted, AFX News reported.] In 1994, Sovac drew 40

percent of its revenue from lavish than the one GE is specialist financing for car purchases, 33 perceot from ing a 72 percent premium real estate loans, and the rest from consumer and professional equipment credits.

GE Capital's bid values Sovac at 610 francs a share. compared with the 364.9 francs at which the shares were last quoted before suspension on Wednesday.

The bid draws attention to the undervaluation of certain stocks" in the financial industry, said analysts at the British brokerage Hoare Govett Ltd.

of such stocks because many financial services companies have been hard hit by the decline of the real estate market in France.

Analysts noted that GE Capital's bid was even higher than Sovac's net asset value, estimated at 500 francs a share.

"GE Capital offers a 20 percent premium over Sovac's nei asset value," said Mr. Arrouays of Barclays. "Considering they're gain-ing full control, that's generous, not extravagant. Sovac would be GE Cap-

ital's second French acquisition this year. GE Capital, the financial services arm of General Electric Co., bought consumer credit company Crédit de l'Est for roughly l billioo francs in January.

That bid was even more making for Sovac, representover the company's net asset value, Mr. Arrouays said.

Sovac suffered a 15.4 percent drop in net profit for the first half of this year, which the company said came as it weeded out risky loans.

This move toward a more rigorous lending policy, analysts said, has focused investors' attention on other small healthy banks, including management to Alitalia. Neither Alitalia nor IRI would Crédit Commercial de France and Compagnie Parisienne de Reescompte, for example,

■ ENI Share Sale Set

Institutional investors will be chosen in early November, Il Sole 24 Ore said, and the price of ENI shares will be set the week-

Alitalia **Executive** Is Losing His Job

Compiled by Our Staff From Dispatches ROME - Roberto Schisano, the managing director of Alitalia known for his cost-cutting moves, will be dismissed next week, a person close to the move said Friday. The dismissal, which is ex-

pected to take place at a board meeting Thursday, also was reported by state television and a business newspaper. It follows mounting losses and labor unrest at the national airline.

Michele Tedeschi, the head of Istituto per la Ricostuzione Industriale, the state holding company that controls Alitalia, asked Mr. Schisano to step down, according to reports, but the chief executive refused. forcing the board meeting.

Mr. Schisano, who joined Alitalia only 18 months ago. has been opposed by unions in his bid to bring the airline back to financial health before the deregulation of the European air industry in 1998.

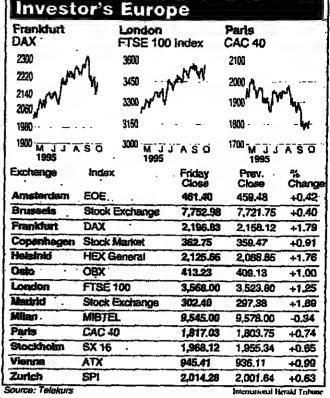
Alitalia has not posted a profit since 1988. It posted a loss of 197 billion lire (\$123 million) in the first half, against a 226 billion-lire first-half loss in 1994.

Mr. Schisano moved to Alitalia from the top positioo at Texas Instruments Italia SpA. He was hired along with Renato Riverso, a former Europe chief for International Business Machines Corp., to bring tougher

comment on the reports, but an IRI executive confirmed that the board meeting had been called. (AP. Bloomberg, Reuters)

The first installment of shares the state-owned Ente Nazionale Idrocarburi oil and gas group will be offered for sale Nov. 21 and 22, a newspaper said Friday, Agence

France-Presse reported.



Very briefly:

• Pechiney International SA is to sell its turbine-components business to a U.S. joint venture between Thiokol Corp. and Carlyle Group Inc. for \$750 million: the company had expected to get more than \$800 million from the sale.

 Coca-Cola Co. was found guilty in Lyon of "fraud with respect to the substantial quality of its merchandise" after a spot check found that a drink sold as fountain Coke did not comply with regulations; a regional manager was fined about \$4,000.

Television Française 1 SA, France's most-watched TV network, is freezing all commercial projects with the pay-TV company Canal Plus SA after TF1 was repeatedly mocked in a primetime Canal Plus puppet show called "Les Guignols de l'Info."

Groupe Bull, the French computer maker, said about 63 percent of its current and former employees in Europe had elected to buy shares in the company; the company said the employee share offer was 1.7 times oversubscribed in Europe.

 Deutsche Bank AG opened its first East European banking subsidiary in Warsaw; Deutsche Bank Polska SA will clear 25 perceot of payments resulting from German and Polish trade.

 Daimler-Benz AG agreed to sell Kiepe Electric GmbH, an electrical-engineering unit, to ensure European Commission approval next week for a merger of its rail business with that of ABB Asea Brown Boveri.

DSM NV, a Dutch chemical company, has sold its printing-ink resins and adhesive resins business to International Paper Co. of the United States for an undisclosed sum.

• De Telegraaf NV, a Dutch publisher, is to buy six Dutch magazines from Bonaventura BV, a unit of the Anglo-Dutch publisher Reed Elsevier. AFP. AFX. Bloomberg, Reuters

Publishers Shed Bulk of Stakes in Europe Online

Compiled by Our Staff From Dispatches
LUXEMBOURG — Two
top European publishers will

Pearson PLC and Matra-Haselves as a content company, we've learned is that particularly with the entry of compatop European publishers will

GmbH in the creation of Europe

Pearson Spokesman said. The nies like AT&T, Microsoft and sell most of their shares in a planned computer information service to the telecommunication the service, said Tanja Rosen-

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schillings (\$1.8 billion).

the procedure, analysts said,

tions unit of VEBA AG, a berg, a Europe Online spokesspokeswoman for the service woman.

Austria Halts Sale of Creditanstalt

be beld on Dec. 17.

Commerzbank AG.

were candidates.

13 percent stake in Europe Online in August 1994.

"The point of getting into Online was to learn and make a "We've always seen our-bit of money," he added. "What reported.

publishing company bought a others into this field, the business has changed into a telecommunications service, and a lot of expenditure goes into that."

denied Friday a Europe Online claim that it had dropped an inquiry into whether the publishers' alliance would overwhelm the on-line services market. Ms. Rosenberg said the investigation Terms of the sale were oot had no role in the stakes sale. (Bloomberg, AFX, Reuters) end before the sale.

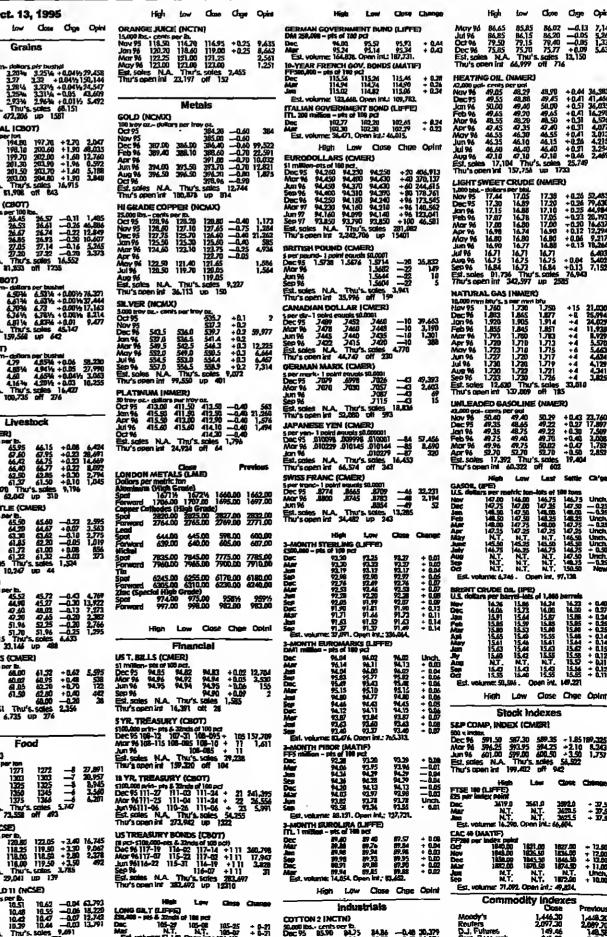
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Founding Families Of Coles Myer Urge a Shake-Up

SYDNEY — The founding a letter published in newspafamilies of Australia's largest retailer, Coles Myer Ltd., called Friday for a boardroom purge, demanding in public statements

that the chairman step down. Descendants of Sir George Coles and Sidney Myer said it was unacceptable that board members, including Chairman Solomon Lew, were involved with suppliers to the retailer.

"It is now unacceptable for be selling substantial quantities of goods and services to the Coles Myer group, either personally or from organizations in which they have a material in-

India Gives Approvals To Reliance

BOMBAY — The Indian government will allow Reliance Industries Ltd., the country's largest private-sector stitutional investors - AMP company, to spend 29 billion Society, Bankers Trust Australia rupees (\$856 million) on shares in two leading companies, in what would be one of the most expensive investments in Indi- shareholders meeting in an corporate history.

Reliance, a petrochemical maker, will be allowed to buy 30 that it would cooperate with a percent stakes in Larsen & regulatory probe into the 1990 Toubro Ltd., India's leading entransaction between the retailer gineering group, and the power and Yannon Pty, that led to the company BSES Ltd. Reliance is 18 million-dollar loss. the largest shareholder in both, with about 6 percent of each.

clined to say whether or not the shares in a company linked to company would increase its Mr. Lew. The refailer made cerstakes in the companies, but tain guarantees on those puranalysis and brokers said the chases and ended up covering approvals were the strongest in- Yannon's losses.

dication yet that it would. 'If you take an approval your nothing of the deal at the time. iotention is clear,' said Jeyesh Philip Bowman, a fired Coles Shab, broker at James Capel finance officer, has contradict-Batlivala & Karani. "There is ed that claim in court papers, some tentative planning." (Reuters, Bloomberg)

A similar statement was issued by five members of the Coles family, including two past directors of Coles Myer.

The Coles family has only a small stake in the 4.9 hillion Australian dollar (\$3.72 billion) company, while the Myer family holds an 8 percent stake. The Myer letter said the family was 'deeply concerned by the condirectors of Coles Myer Ltd. to troversies which presently sur-

round the company."

Other shareholders also have expressed concern that Mr. Lew and a nonexecutive director, Lindsay Fox, held stakes in companies that supply or are con-tractors to the retailer. Coles Myer also is under fire over an 18 million-dollar loss in a secret transaction that benefited a firm associated with Mr. Lew.

The chairman has a 13.5 per-cent stake in Coles Myer as well as interests in companies that sell wholesale goods to the retailer. Mr. Fox is a trucking magnate whose vehicles haul

the retailer's goods. The families' call for change may benefit the three major inand State Super Corp. — who have said they would seek Mr. Lew's removal at the annual November

Coles Myer Ltd. said Friday

CS First Boston set up Yannon at the behest of former A Reliance spokesman de- Coles Myer executives to buy

Mr. Lew has said he knew

Modern-Day Geishas in Gotham Ginza-Style Night Clubs Sprout in the Big Apple

By Ashley Dunn

NEW YORK — Sitting in the dimly lighted Club Ohogi around a \$150 bottle of Martell Cognac and a tiny plate of peanus, Isahiro Asami and Fumio Yoshida sip from crystal tumblers as the three hostesses at their table fawn over them. searching for unlighted cigarettes and half-filled glasses. For two hours, the two business executives talk, chat with the

hostesses and play bar games. For all this, the two will pay a \$250 tab before sauntering off to Club Stella a block away. By the end of the night, they will spend several hundred more dollars. The peanuts are free.

"Ít's very relaxing," said Mr. Asami, a jovial, gray-haired printing broker in Manhatian who goes out clubbing with clients twice a week. "This is traditional Japanese-style husiness.

Paying exorbitant sums for a drink has long been a tradition in places like the Ginza district in Tokyo, where business relationships that will last a lifetime are forged in clubs that cater to men with expense accounts.

But over the past two decades, driven by the influx of Japanese executives to America, these exclusive kurabu, as they are known in Japanese, have been transported - stale peanuts and all - to a quiet stretch of midtown, just west of the United Nations. Several dozen are scat-

tered over roughly 16 square blocks. The migration has been so discreet that many people who live nearby have no idea the clubs exist. Usually, the only marker is a tiny plaque, purposely small to keep passers-by, no matter how well heeled, from inadvertently stumbling into this world.

For the legions of executives who stay in the United States only a few years before returning to Japan, the clubs are a welcome taste of home — a place to relax and engage in ritualized flirting with bostesses that harks back to the days of the geisha.

But in their migration to the West, the clubs also have changed in subtle ways as the geisha traditions of female service clash with the sensibilities of American-

"It's good money, it's flexible and has short hours, but a lot of women get angry doing this," said Etsuko Kizawa, a bostess at Club Obogi, who said she is paid ahout \$100 an evening for about five hours' work.

She came to the United States seven years ago to flee the oppression of

lors' offices, a street that gets eerily quiet for Manhattan after 8:30 P.M. There is little to indicate a club except for an word Ohogi, in Japanese and English.

"If you doo't know, you're not going to know," said Franz Stephens, a doorman at a building across the street who for years watched the groups of businessmen enter the huilding at night and wondered is clearly visible to the men.

what went on inside. The club owner, Takeshi Okazaki, said most Westerners who come with Japanese customers have a hard time grasping what get inside, some assume that more than drinks and peanuts are offered.

Hostesses said the Ginza-style clubs, where businessmen and hostesses sit at laughter.
mudish distances from each other, are as Ms. Kizawa came to the United States

innocent as they proclaim.
Officer Steve Cohen of the Manhartan South vice unit said the police had never received any complaints or reports of prostitution at the Japanese clubs. "They really don't cause a problem," he said.

Mr. Okazaki said the clubs in New York date back 15 to 20 years. Wheo he arrived in New York in 1980 as a salesman for a Japanese chemical company, there were already a dozen in the quie

side streets near the United Nations. He could have remained a salesman. but after years of drinking in Ginza-style clubs, he struck out on his own in the club business. He said, however, "It's not as profitable as you think." The high prices, he said, reflected the expense of paying

Compared with clubs in Tokyo, said Mr. Asami, the printing broker, the New York clubs were a bargain, since going to one of the fanciest in Ginza could cost

the bostesses.

But the camaraderie with the client is the same. After speoding several hundred dollars on a client and joking together with a young woman for several hours, Mr. Asami said, "When I call them the next morning, there is a different feeling

Rieko, a former Ginza hostess, said: These meo really don't know bow to relax. That's why they need us." She refused to allow her full name to be used because she owns a boutique in the West

In Ginza, hostesses at the best clubs are

Japanese society. "I was searching for a paradise in New York," she said, "hut I've ended up playing the same old role."

Club Ohogi sits on a quiet block of East 49th Street, just east of Third Avenue, filled with brownstone co-ops and doc-

and as bawdy as an afternoon talk show. As Mr. Asami and Mr. Yoshida, the wner of a Manhanan insurance company awning over the froot door with the single that caters to Japanese clients, puff on their cigarettes, Ms. Kizawa delicately places ice cubes in each glass. It is a ceremony

that takes minutes to complete. Then she lifts the bottle of Cognac and pours, after turning the bottle so the label

After some small talk, she has the table laughing raucously with a game in which everyone at the table has to answer a trueor-false questions by slipping a quarter the club is about. At \$120 a person just to under a napkin. Heads for true, tails for

"O.K., did anyone make love last night?" she asks as the table breaks into

in 1988 to study filmmaking, one of the thousands of young Japanese turning away from the strict regimen of Japanese life. Her father had worked for a large elec-

tronics company all his life, but she saw "I just felt I really dido't fit in there,"

she said. "By the time I was 15, I already knew I wanted to get out. There wasn't a space for me there. Like many other young Japanese, she

took up the bohemian life in the East Village and became immersed in studying film. For several years, she supported herself by working in Japanese restau-rants, but eventually discovered that the best pay came from working at the clubs.

In her search for freedom, she found herself working in the most traditional role she could imagine, which she de-

scribes as being a modern geisha.

Last year, she finished a film about her club experience, "New York Geisha." In the film, a student project for the School of Visual Arts, she portrays a harsh and humiliating world in which women grovel before men, laughing at their jokes with forced smiles. In the end, her protagonist leaves the world of the clubs.

Unlike her film heroine, Ms. Kizawa still works at Club Ohogi three nights a week. It is a job that allows ber to work on film projects by day.
"It's not that degrading and it's not

dangerous, and I do sometimes make good contacts with people," she said. It's tolerable and, after three years of this, 1'm used to it.



Very briefly:

Air Macau will be allowed to fly between Taiwan and China with just a hrief pause in Macau, a major softening of Taiwan's ban on direct links with China, which has stood since 1949.

• Tiong Hiew King of Malaysia has been appointed chairman of Ming Pao Enterprise Corp. of Hong Kong after completion of a deal giving him 46 percent of the publishing company.

 Burma is to open its next state-sponsored gem emporium to the private sector in an effort to curb widespread smuggling and illegal trading in precious stones.

The Asia-Pacific Economic Cooperation forum wound up two weeks of preparations for oext month's meeting in Osaka with a deadlock over how far to extend the group's free-trade plans.

 India, after a run of bumper harvests, is emerging as the world's third-largest exporter of rice after the United States and Thailand, the government food-export agency said.

Pacific Dunlop Ltd. will sell its bearing-aid subsidiary,

Cochlear Ltd., through a public share offer, among the unit's products is the so-called bionic ear implant for the profoundly

 Beijing Light Automobile Co., the light-truck partner in China of Itochu Corp. of Japan, is expecting 1995 profits to be a third of 1994 levels because of rising costs and tougher competition.

 The European Union said Friday that it had imposed provisional anti-dumping duties of 3,479 European Currency Units (\$4,520) per ton oo imports from China of coumarin, a powder used as a fixative in fragrance compounds.

Thailand will push for the Association of South East Asian Nations to end trade barriers by the year 2000 instead of the original deadline of 2003.

Reuers, AFP, Bloomberg Renters, AFP, Bloomberg

Many U.S.-China Deals Have Yet to Fly

By Steven Mufson Washington Post Service

BELJING - When Commerce Secretary Ronald H. Brown came to China last year, he witnessed the signing of more than \$6 billion worth of deals for American companies and proclaimed bis visit a triumph for 'commercial diplomacy" and the "public sectorprivate sector partnership."

Then reality set in. After 13 months, contracts worth more than 80 percent of the \$6 billion total have yet to get off the

U.S. business executives in China say the result reflects both the slow pace of doing business in China and the eagemess of Mr. Brown to boast about the deals, many of which were still in the early stages and based only on memorandums of

understanding.
As Mr. Brown prepares to return to China next week, two of the biggest contracts, worth a total of \$3.7 billion, are stalled as they await approval from China's State Planning Commissioo. Another deal, worth \$1 hillion, fell through after the commission put the project on

the back burner. Undaunted, Mr. Brown said he was "extraordinarily bullish Mr. Brown was also eager to and upbear about China as far as raise his own profile during the our commercial relationship is visit last year. Many felt that he

'We knew all along that the bureaucracy in China requires who had come earlier and wit-

Inflation Slows in China

BEIJING - China said Friday that its inflation rate slowed further last month, putting the government within sight of its target of 15 percent for 1995.

The retail price index fell by 0.9 percentage points in September, bringing the annual rate to 11.4 percent, the State Statistics once again focus on contracts Bureau said.

Inflation in the first nine months of the year was 16.6 percent, he wanted to get some of the the statistics board added, as opposed to 17.2 percent for the first stalled projects moving again. The slowing of the inflation rate, which began in the spring, is a result of price controls and a policy of tighter credit that has been braking capital investment, officials said. eight months.

braking capital investment, officials said.

Disturbed by the 21.7 percent inflation rate in 1994, the Chinese government vowed to keep the price index increase below 15 percent this year. Dai Xianglong, the governor of the central bank, said Tuesday that the goal would probably be attained.

But several Western analysts have voiced doubts because they question China's methods of calculating inflation.

several layers of approval," nessed the signing of \$3.5 Mr. Brown said last week. lion worth of agreements. "People complain about our bureaucracy. You haven't seen bureaucracy until you've seen hureaucracy in China."

Among many business people working in Beijing, how-ever, feelings are mixed. Though appreciative of the U.S. government's willingness to promote American companies, many executives here felt that was pushing to outdo Chancellor Helmut Kohl of Germany,

nessed the signing of \$3.5 hil-

"Clearly there was some amount of self-promotion there," said Kenneth Oberg, the Hong Koog-based managing director of Entergy Corp., a New Orleans-based utility that owns and operates electric power plants. He credits the Commerce Department for lending status to Entergy as a major

next week, his agenda will in- and operating the service, howclude preparations for the meeting between President Bill Ministry of Post and Telecom-Clinton and President Jiang munications.

Zemin of China scheduled to take place later this month. As to commercial matters, he

said he would focus on "process," discussing issues such as commercial law, "so we're all playing by the same set of

for American business. He said or moving faster. He also said be had a list of new projects totaling S14 hillion for American companies.

Here is how some of the deals on last year's list have

fared: · All the major power pro-

jects are on hold. AT&T Corp. is moving ahead with a five-year contract to provide \$500 million worth of telecommunications equip ment to the Guangdong provincial post and telecommunica-

• TRW Inc. has moved ahead on the sale of a million descrambler units to the gov-ernment-owned Beijing Cable TV network. The production value is \$100 million.

• Sprint Corp. has installed equipment that has linked Chi-American company, but he said na with the Internet. The agree-"beyond that, it's up to us." ment was originally valued at When Mr. Brown returns \$2 million, Instead of owning ever, Sprint has sold it to the

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Kazahkstan Seeks Help On Pipeline From Mobile

By Agis Salpukas
New York Times Service

NEW YORK - In an effort io end a stalemate over a huge oil project, the government of Kazakhstan has begun talks with Mobil Corp. on selling half its stake in a joint venture with Chevron Corp., industry exec-

A 1993 deal struck between Chevron and the former Soviet Central Asian republic to de-6 billion barrels of proven crude-oil reserves has been stymied by a bitter dispute over the construction of a pipeline from Tengiz to the West.

Kazakhstan is apparently looking to Mohil as an alternative to the consortium seeking to build the pipeline, cxecutives familiar with the talks

Chevron, meanwhile, has begun talks with Mobil and other energy companies to help fi-nance a pipeline, the executives

Both Chevron and Mohil declined to comment on the talks. The Caspian Pipeline Consor-tium has the exclusive rights to build a pipeline, but it has had

difficulty lining up financing. Chevron and the U.S. govemment have opposed the terms demanded by the convelop the Tengiz oilfield and its sortium, which includes Amoco Corp., Pennzoil Co., Unocal Corp., Exxon Corp. and Mc-Dermott International Inc. as well as companies from Britain, Norway, Russia, Saudi Arahia and Turkey.

Chevron has invested more than \$700 million in the Tengiz field project, and it and the Kazakh government have spent a further \$300 million.

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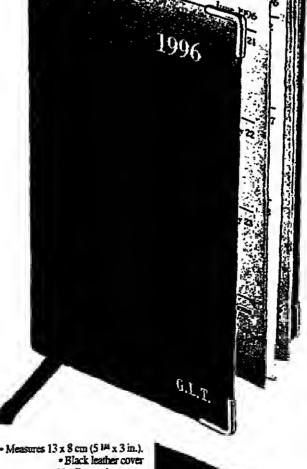
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FIRST COLUMN

Profits — Without The Guilt

AKING money out of money has traditionally suffered from what would in modern times be called an image problem. The terms vary a little in the degree of vitriol - money lender, usurer and (horror of horrors) foreign exchange speculator but there is a common attitude of disdain. perhaps tempered with a little envy, that underpins them all.

This means that the investor seeking to commit money so as to produce more money faces a tough time. We have, of course, moved on from the days when those seeking to take an income from their capital risked being stoned in the streets. Instead income-oriented investors almost inevitably face an adversarial taxman.

The chief principle of international taxation is that international tax systems have virtually no principles in common. So it is rare indeed to find a stricture — namely that investment income will be heavily taxed - which fits so comfortably into so many fiscal systems. Even some of the more liberal tax havens will only allow nonresidents to take income gross of tax. Perhaps governments don't mind capital earning income, so long as they don't have

to see the investors enjoying it.

If that seems improbably petty-minded, consider the difference between income and capital. In most cases this is little more than a question of degree. Hence the maxim that a wealthy person is someone wbo can live of the income of the income of the capital, i.e., to be rich means that the first round of income is enough to be deemed

Consider the investment performance of "income-producing" mutual funds when the investor decides to have the money rolled back into the original investment These funds often do very well — as we shall see next week, wheo investing for growth will be our topic.

The question is clear: If income and capital are similar, why tax them differently?

Income Funds, Once the Easy Route, Test Investors' Mettle

By Digby Larner

If so, how quickly things have changed. Since February 1994, when the U.S. Federal Reserve Board embarked on what turned out in be six consecuove hikes in interest rates, income funds have been floundering.

thousands to take their money and run.

In an environment like this, where is a yield-seeking investor supposed to go? Analysts in the United States and Britain, the two most active mutual fund markets, see a few opportunities among the wreckage.

U.S.: Nowhere to Go But Up

For many experienced fund managers, the flood of redemptions that followed the Federal Reserve Board's interest-rate hikes merely compounded problems they were already having. While they might otherwise have preferred to ride out the storm by hanging ooto their stocks, they were, instead, forced to liquidate fund assets in a

faced exactly that problem. From 1993 to April of this year the fund's total return fell from more than 20 percent to 4.63 percent less than the sector average, according to figures from Lipper Analytical Services, the investment research firm in New

David Breazzano, the fund's portfolio manager, explained why: "As money went out of the fund, I was forced to sell some of its holdings — mostly junk bonds — in a down market. Redemptions continued to plague this and several other high-yield funds throughout 1994."

AN it really be only two years ago income-fund investment seemed like such an easy business? When investors were falling over themselves to get cash into almost any mutual fund and tapping into some impressive gains?

The unexpected and prolonged reversal of Fed policy shot fear into income-fund investors around the world, causing tens of

falling market.

The Fidelity Capital & Income Fund

In fact, this dismal figure was entirely due to capital depreciation within the fund, rather than to a decline in actual dividend

Although redemptions across most funds have oow leveled off, there is no sign of them picking up in the near future. The problem, analysts say, is oot that the

Intermediate Mun

High Yield Muni

Short U.S. Treasury

Ultra Short Obligation

Short World Multi-Mkt Income

Source: Lipper Analytical Services

Short Muni

Money Market

Intermediate U.S. Treasury

Performance of Fixed-Income Funds by Category Total return and yield data over one year and year-to-date to Sept. 30, 1995

Yield	12-month	> Yield	YTD	Principal
12-month	Total	100 %.	Total	Only Rolls
anav)	Return	d TR		A. 418-
4:00	14.24	28	17.21	N/A
2.72	19.65	14	17.61	15.52
5.88	15.27	39	14.48	9.48
6.54	14.43	45	14.45	8.08
6.13	13.80	. 44	. 13.51	8,36
6.51	12.37	53	13.29	8.19
6.32	11.74	54	. 12.79	8.08
5.06	10.21	50	11.84	7.64
6.11	12.74	48	. 12.44	7.41
6.01	12.15	.: 49.	12.14	.7.37
5.16	9.84	- 52	11.60	7.37
7.23	11.65	62	13.30	733
6.45	12.59	51	12.34	6.94
5.85	11.34	52	11.40	8.71
6.69	11.68	57	11.82	6.4
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income fund market continues to be problematic, but rather that investors remain

Because of the long and happy track the panic record income funds had enjoyed up to last year, few investors were ready for the fall when it finally came. Even institutional investors were wrong-footed by the sudden turn in U.S. interest rates, said Tom Poor, an income-fund portfolio manager with audder Stevens & Clark.

"Nobody expected interest rates to rise when they did," Mr. Poor said. "The economy was picking up, but there didn't appear to be any inflationary pressure seeping in."

according to figures from Morningstar Inc., the Chicago fund data group, taxable bond funds posted losses of around 5 period."

Investing for Income

The fine print on property What Mrs. Suzuki is buying Taxation tips for expatriates He added that the yield on long-dated Treasury bonds moved by over 200 basis points, or two percentage points, fueling

'Yields moved ont from 5.80 to 8.15 percent and funds made capital losses of ween 10 and 20 percent, something that couldn't be offset by income," Mr. Poor

Things were so bad, he added, that even traditionally secure fixed-income bonds were money-losers. By the end of last year,

All this might not have been such a But she added that if they had held their durable problem, Mr. Poor said, had it oot nerve and clung on these same investors been for the fact that most investors also missed the recovery when income fund yields moved back toward the 6.5 percent

"Not only did they get hit going out but they got hit moving back in again," he said.
"That really soured sentiment for most private investors. They continued to bail impressive quarter, yielding 9.31 percent

For investors opting for lower yielding funds that offer greater capital security convertible securities, general U.S. treasury and BBB-rated corporate bonds have performed best over the last quarter. Britain: What High Yields? Chris Burvill, a fund manager with Guinness Flight in London, said that de-Tield 12-month Tield YTD Principal 12-month Total as 1 Total Only Folia (NAY) Return of TR Return Tield Tiel

8.68 52 9.83 6.14

6.15 9.65 64 11.15 6.13

5.44 10.54 52 10.60 38.64

675 7.86 73 7.88 3.28 4.18 5.63 78 5.75 2.88

4.88 6.18 279 4.81

5.82 1.56 373 3.39 0.92

8.95 3.06 227 5.46 0.46 5.13 5.25 3-86 4.03 5.66

ont from January to May. Since then things

Perhaps the most frustrating aspect of

Analysts say that, in the short term, there

are signs that last year's interest rate hikes

have succeeded in their goal of slowing the

U.S. economy, and that deceleration, in turn, has reduced fears of future infla-

Janet Yuen, an analyst with Lipper Analytical Securities Corp. in New York,

agrees that investors who had their fingers burned last year are still shy of the market.

But she added that if they had held their

would by oow have won back all the mooey

the current situation is that while investor

sentiment remains depressed, the econom-

ic backdrop is steadily improving.

 Short World Single Mkt-Income
 0.00
 5.66
 0
 5.33
 5.33

 Emerging Market
 2.45
 0.71
 2049 / 10.25
 4.66

 Short U.S. Govt
 6.74
 8.20
 7.05
 8.35
 3.75

 Short Investment Grade
 5.36
 7.95
 74
 8.09
 3.71

have remained neutral.

tionary problems.

spite improved earnings prospects among British corporations, the last six months has been difficult for income fund man-He said that traditionally high-yielding stocks such as British Gas, British Telecom

in a market where the average is around 6 percent, followed closely by the emerging market debt sector, yielding 7.45 percent.

PLC, Hansen Trust and P&O Ferries have been showing poor returns. "There is a problem with traditionally high vielding stocks," he said. "While many investors are happy with the income they provide, others write them off on the grounds that any company paying out such large dividends is unlikely to offer much

capital growth." For that reason, Mr. Burvill said, "the value of these stocks has fallen. That has hit

income fund performance. But he remains optimistic for the future. saying that sentiment can only place a limited amount of downward pressure on stock prices: At some point, he said, they become so cheap that investors start buying

them up again, pushing up the price.

Where the British income fund market differs from its American counterpart is that it has not suffered the same level of redemptions over the last year and a half. While 1994 was flat funds have been taking on more new cash this year, This, Mr. Burvill said, is mainly thanks to

Britain's thriving tax-exempt sector. Professional investors invariably look for growth," he said, "Individuals, on the other hand, are attracted to tax-free income." In Britain this is provided by goverament approved Personal Equity Plans. or PEPs.

For those investing for income in the British market, Mr. Burvill believes the consumer sector offers the best prospects.

"Bonds are starting to come back and a lot offer good prospects," she said. "Some income fund sectors are looking especially "Most U.K. sectors should perform pretty well," he said, "but its probably worth some overweighting in consumer stocks. If we do see the much-promised consumer recovery, earnings should pick

High-Quality Paper and Junk Debt: New Ways to Play With Risk and Reward

By Barbara Wall

risk in the equities market, bonds are debt with ratings of BB or BBB. considered more or less of a gamble to issuers from independent rating agencies to be sufficiently high to attract investors, such as Standard & Poor's Corp.

The higher the credit rating, the less likelihood there is of the bond issuer de- ular bonds in the mainstream markets are faulting on the debt. Debt with a rating of offering 5 percent, he said, investors may AAA is considered to be the most secure decide that the risk inherent in high-yieldform of bond investment. This rating is ing bonds is more than compensated by an awarded to governments and companies additional yield of 2 percent to 3 percent.

perceived to be in sound financial health.

At the other end of the spectrum there is

The accepted measure for assessing the trade-off between risk and reward is the ing to the bond markets, and credit spreads

Britain, "Confidence is gradually returning to the bond markets, and credit spreads"

Britain, "Confidence is gradually returning to the bond markets, and credit spreads"

according to the credit rating awarded interest rate offered by the bond issuer has said Paul McWilliam, a bond strategist with Goldman, Sachs & Co. in London. If reg-

"Where the credit rating is low, the benchmark for spread calculations in the high yielding bond investments." Eurodollar bond market.

During 1994, credit spreads for lowquality issues widened markedly due to many factors, including the hike in U.S. interest rates, the Mexican peso crisis and the rising incidence of debt defaults during that year.

But now, according to George Johnston, director for BZW Capital Markets in

low-quality, high-yielding corporate debt, or credit spread. This is the interest-rate different levels of junk bonds, and emerging market sovereign ferential that investors need to be paid to tract. This development has helped many accept credit risk. The U.S. Treasury is the investors make spectacular gains on their

Analysts say there are still a lot of investment opportunities in low-grade bond issues, provided investors are prepared to take an equity-like risk.

Janet Yuen, a fixed-income analyst with

Lipper Analytical Services Inc. in New York, notes that interest in U.S. junk bonds is picking up despite the fact that junk-bond funds did oot do well in the first six months of 1995 because of falling interest rates. In the nine months to Sept. 30 the average total return for high-yield corporate debt funds
was 13.15 percent, compared to 14.48 perTreasury funds in the next 12 months.

cent for U.S. Treasury funds.

containing: 5 years % yield

Figure Velt Court 18,45 16,6 9.31

Gues U.S. Charles

Soral Ellect 18,45 15,027 5.68 Source: Lipper Analytical Services

In the main, investors are attracted to High-quality corporate debt achieved a junk-bond funds because of the yield picktotal return of more than 13.51 percent over up. In the nine months to September, the the same period. However, with U.S. interest rates leveling off, Ms. Yuen anticipates that the high-yield corporate debt funds should significantly outperform U.S. Treasury funds and 6.13 money will have greatly depreciated."

percent for high-quality corporate debt. Sophia Skalistiri, a fixed-income fund manager with Capel Cure Myers in Lou-dou, invests solely in high-quality sovereign and corporate debt. Although spreads have also narrowed for high-quality debt issues, Ms. Skalistiri believes that there are a lot of opportunities out there, especially in less liquid markets such as Denmark and Holland. While defaults on mainstream bonds are .

rare, there are other ways of losing money. If interest rates rise significantly, investors : must suffer low yields until the bond matures . or sell at a discount to face value. Investors are also advised to pay special

attention to the duration of the bond and the possible effect of inflation on the capital

value of the investment. "Many investors buy long-dated bonds in the mistaken belief that no matter what happens to the market, they will get their money back on redemption," said a fund manager. "They fail to recognize that after five or ten years of rampant inflation, their

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The Return of Emerging Market Bonds

By Judith Rehak

MERGING-MARKET bond funds are high-risk, high-reward vehicles, but in the past year share-holders must have felt as though they were never going in see the see the reward side of the equation.

These funds, which invest in below-

investment-grade government and corporate debt from developing countries, began to stumble in 1994, hit first by sharply rising interest rates in the United States, then hammered by the disastrous devaluation of the Mexican peso.

another 7.07 percent in the first quarter of plunged as much as 20 percent, and all saw cause of that country's growing economy.

frightened shareholders flee in droves.
But as confidence in Mexico's return to economic health has grown, emergingmarket debt prices have rebounded, and funds investing in this sector have soared 10.27 percent in the second quarter and another 5.90 percent in August.

The staple investment of these volatile funds is Brady bonds. Denominated in dollars, these securities are created from defaulted government loans under a plan set up by former U.S. Treasury Secretary Nicholas Brady. Countries that have issued Bradys include Mexico, Argentina, Ecuador, Bulgaria and Poland.

The \$158 million Scudder Emerging According to Micropal, the fund data group, emerging-market debt funds were down 4.28 percent last year, and then lost Bradys, which Luis Luis, head of the firm's

Other funds have been doing selective bargain-hunting in dollar-denominated corporate debt. Simon Romaine, portfolio manager of the LFM Emerging Markets Capital Fund, a Luxembourg vehicle, booght bonds of Empresas La Moderna, a Mexican blue chip in tobacco and agriculture, for 75 cents on the dollar. It is now selling for 98 cents on the dollar.

But many emerging-market bond investors are now looking to diversify in another part of the world — specifically. Eastern Europe.

One popular destination has been Poland's Brady bond market, which dipped only briefly during the Mexican crisis:
"Money was searching for a place to invest, and Poland wasn't tainted," said Kris Bledowski, economic adviser for the Pianother 7.07 percent in the first quarter of this year as Mexico's crisis worsened and spilled over into other markets. Some funds his peers, is especially keen on Brazil beoneer First Polish Trust Fund. Polish ago have soared to 63 cents.

In Times of Turmoil, Remember Money Funds

By Aline Sullivan

markets has sent investors scrambling for stress-free alternatives.

Money market funds, which offer war, and the tumult earlier this week in of the \$350 million Aema Money Market. reliable returns and easy access, look set U.S. technology stocks made them even Fund in Hartford, Connecticut, anticipates a more jittery.

surprisingly, few investors put more than York. "The market will probably right 10 percent of their assets in these funds.

This strategy may be worth rethinking, asset allocations and think about short-HIS week's turbulence in equity say some advisers. Those with vivid mem-

strong flow of capital into the money mar-Money market funds traditionally have "People are finding that they have put a been used as a temporary safe harbor—and bit more in stocks this year than they should deteriorate. "We've seen a real weakness in little else. Yields are generally low and they officer at Matrix Asset Advisors in New "There soon could be a flight to quality."

THE FUND PERFORMANCE FOCUS

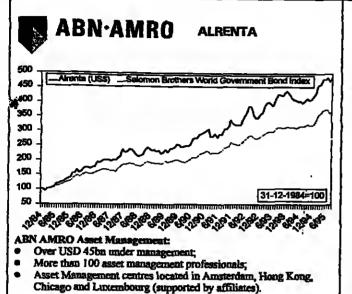
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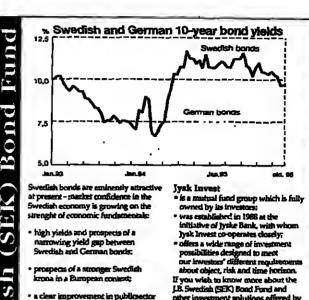
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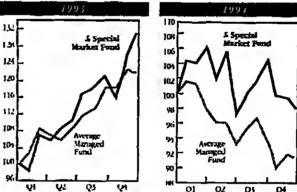
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The Performance Edge



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every market posted impressive gains. Last year, combitions were very different - and many fund managers saw their 1993 autperformance severely enaded

In such conditions, the flexibility of the Special Market Fund and the skills of Old Mutual Portfolio Managers gave us a valuable edge. With the ability to move freely between assets country, broads, cash - and markets, 1994 saw the Fund make a well-timed regrea to a more defensive position. We couldn't make a silk purse out of a sow's ear, but our ability to make the best of prevailing investment conditions was clearly demonstrated.

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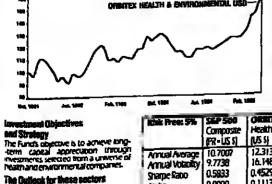
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Composite Health. & Env. PR-USS) (USS) 12.3132 16.1484 0.4529 0.0000 0.1113 Anha 1.0878 1.0000 0.4378 0000.1 R Squared 1.0000 0.6617 48.9095 57.5873 Constation (R) **Total Return** SOURCE MICROPHICS | CO. 1991 to 29, Sept. 1999

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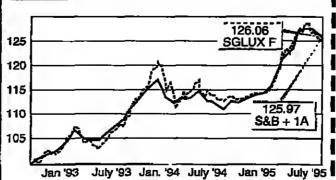
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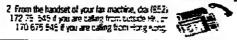
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THE MONEY REPORT

Good Real-Estate Advice Goes Double in Rental Market

By Iain Jenkins

which blue-chip stock you rising tide, and their dividend payout with them.

however, you would do better more like a 5 percent net yield at to get a decent stock broker to help you find value.

falliog as they have been for the past year in most capital cities, and yields are being dragged down with them, it

'N bull markets, let's face it, erty purchase goes double if the it doesn't really matter property is to be rented out. choose: They all will be the rental agent's contract or sense because of the high defloated upwards, like ships on a property deed, it is an all too mand for property, particularly common experience to find that the 10 perceot gross yield When markets are stagnant, promised by the agent looks

lp you find value. Willy Gething, managing di-The same principle applies rector of Property Vision, which when buying an apartment or helps overseas buyers find real house as an income-producing property: When prices are people have been promised double-digit yields. But a year later when the capital value is stag-nant they find the yield is closer to 5.5 percent and start asking pays to have a decent agent to themselves if they would have help you get the most for your been better off leaving their

the end of the year.

read the fine print of any doc- where large numbers of foreign ument associated with a prop- investors buy residential property to rent out. And it is one of the areas in the world that the Because of hidden costs in, say, investment strategy makes from wealthy expatriate North Americans and Europeans.

However, even in London's healthy rental market there are pitfalls that investors must be aware of.

When they buy, they often forget that, to get a true picture of their net yield, they must deduct agent fees, service charges on the building — normally around \$1,500 a year — and repairs and insurance.

"Once all these items have been added on to the capital cost of the house, the figures can start to look less attrac-

from the rent because most properties will not have 100 Barnes - where, he says, the percent occupancy. A more right property can yield 7 per-normal level is 85 percent, cent to 8 percent. which means that the income is less than it at first appears."

Moreover, location - the nec plus ultra in real estate rental real estate. The traditional areas may not always be the best bet because, in microeconomic terms, demand for the best addresses is price-inelastic: It will remain high, so prices will remain high even in down markets.

Mr. Gething, for example, advises yield-seeking investors to forget about fashionable London neighborhoods like Knightsbridge, where prices are inflated by international de-

London is one of the markets tive," Mr. Gething said. "Then mand, and look at areas just the primary goal in Hong Kong you have to deduct something outside central London, such as real estate investment is capital Chiswick, Barons Court or

> In other capital cities, it can be very difficult to get anything close to these levels of yields. The developing Asian markets can be a tricky husiness in are an exception. Luxury residential accommodation for expatriates can yield a healthy 12 percent in Bangkok and 8.6 percent in Jakarta, with Tokyo yielding 6.1 percent, according to figures compiled by Richard Ellis International.

However, in many of these markets yield is a secondary factor in real estate investment. Although a three-bedroom apartment in the Peak district of Hong Kong can be rented for a staggering \$23,400 a month,

growth. The same apartment, for example, would feich \$3.64 million at sale.

Another area that agents say attracis considerable interest from investors looking for yield from residential real estate is the holiday market, especially in popular places like the Normandy region of France, the Algarve in Spain or the highlands of Scotland.

Patrick Dring, an agent with Knight Frank & Rutley in Britain, says: The holiday market is very good for July and August, quite good in June and September when you will get really good rental. Normally in those holiday mooths you can get a rent equivalent to renting out the property to a single per-

Real Estate Investment Yields As of June 30, 1995 (%) Office Retail Brussels 7.0-7.5 6.0-8.0 Paris La Defense 7.5-8.5 7.5-8.5 Prime Right Bank 6.0-6.5 9.0-10.0 8.5-9.5 **London City** 5.0-5.5 West End 5.0-5.5 Barcelona 7.0-7.5 6.5-7.5 6.5-7.25 Madrid 6.5-7.5 Amsterdam 6.5-7.5 6.75-7.25 Rotterdam 7.0-7.5 6.75-7.25 Milan 5.5 5.5 Berlin 5.25-5.75 5.0-5.5 Frankfurt 5.0-5.5 5.0-5.5 5.0-5.5 5.0-5.5 5.25-6.0 10.0-12.0 Budapest 10.5-13.0

Ways to Soften the Tax Bite

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planning opportunities, howev-

has specific areas that it choos-

es to treat leniently, so there are

specific tax breaks that can be

tax on interest and dividends

may be reduced by a treaty for

corporate tax is allowed for in-

from Canadian corporations.

Canada — A credit for

France — For a married

couple the first 16,000 francs

(\$3,200) of total dividend and

bond interest income is exempt.

For a single person, the figure is

planned for.

countries.

nonresidents.

By Jack Anderson

N the beginning there was income. And then, on the er, are particular. Each country second day, there was taxation. This fiscal theory of creation is the sad but simple truth which lies at the heart of international taxation of earned and investment income: As soon as you've got it, some tax authority out there will want it.

By the time they have reached executive-level positions, taxnavers in their home countries have most likely figured out how to minimize the annual tax

hite, the better to get on with the business of building wealth. Expatriates, on the other hand, may not have the benefit of the same innate knowledge or expert advice in their host countries, so they may not know what can be done to alleviate their tax burden. Unwary investors may find themselves paying tax at their marginal rates unless they have

done some careful planning. Once an executive is resident in a country for tax purposes. the general rule is that worldwide income is taxed. The United States is unique in taking this further and requiring worldwide taxation based on citizeoship, irrespective of residency.

Even further, proposed legislation in the United Sates proidency or citizenship to avoid this requirement would in itself be a taxable event to the extent of any subsequent appreciation

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in assets on a worldwide basis. and dividend income, married taxpayers may exclude 12,000 dents worldwide are taxed. The Deutsche marks (\$8,400) from taxable income; the figure is 6,000 DM for a single person. A fixed deduction for investment

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higher actual expenses are

Below is a sampling of the India — An exemption is allowed on interest and divi-dends up to 13,000 rupees key planning points for various · Austria — Withholding

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JACK ANDERSON is a tax and legal partner with Ernst & Young in Paris. He was assisted in this article by Diane Koonce of Ernst & Young, Germany — For interest Paris.

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Trends in Retail Bonds Start With Mrs. Suzuki

By Rupert Bruce

'N the next few weeks salesmen from securities houses will be visiting Japanese housewives to sell them \$2 billion worth of Italian bonds. Mrs. Suzuki and her friends will choose between a taxefficient zero-coupon bond or a 6 percent fixed-rate bond, both with five-year maturities, then tuck their purchases away next to bonds issued by Sweden, Brazil, the World Bank and Pepsico Inc.

If the prototypical retail bond buyer used to be described as a "Belgian dentist," today it is a Japanese housewife. Steve Apted, head of debt syndication at Nikko Europe, says Japan is the world's fastest growing market for retail bond sales.

the enormous huying power of its retail savers over the past two years by removing a series of restrictions that had previously made it impractical for international issuers to sell their bonds into Japan.

Nikko Europe estimates that Japan's retail investor base has assets of 1,000 trillion yen (\$9.93 trillion), roughly three times the U.S. Treasury market. In Japan, where women traditionally are respon-

sible for household finances, the attractions of highyielding foreign bonds are almost irresistible. Rival domestic five-year bank deposits and fixed-income investments yield 1.5 percent to 2 percent, while the Italy bond, for example, yields 6 percent — and lesser quality borrowers pay even higher yields.

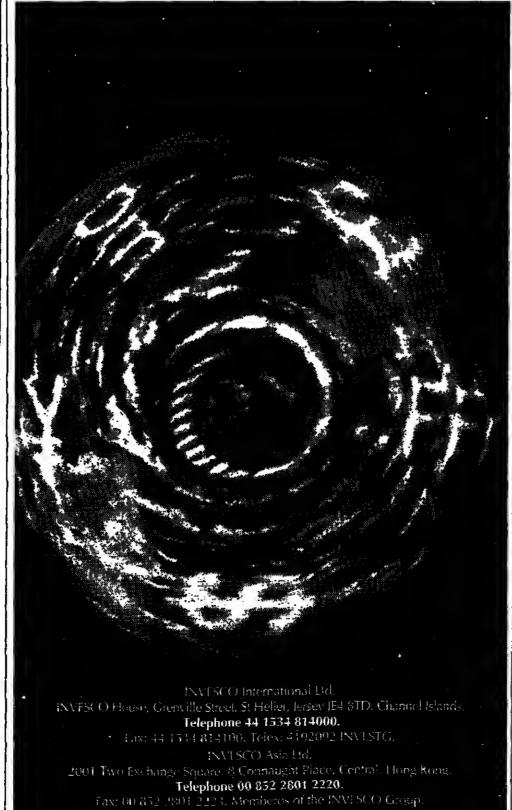
But the Mrs. Suzukis of the world are careful buyers. A Nomura International debt syndicate man-The Japanese Ministry of Finance has unleashed ager notes that, because many of the higher yielding

international bonds are issued in currencies other than yen, Japanese investors watch carefully for currency risk. "What they are going for is the more stable currencies," he says.

In order to avoid currency risk, Japanese investors have recently bought a large number of Australian bonds that pay coupoos in Australian dollars hut repay the final sum in yen. Similarly, a five-year Swedish bond issue with a 6 percent coupon was popular because it was denominated in Deutsche marks, a curreocy that Japanese investors regard as likely to remain stable against the yen.

Japanese investors are also buying yen-denominated bonds issued by foreign borrowers. The most notable of these was Brazil's 6 percent, 80 hillion yen May Eurobond, the country's first international bond

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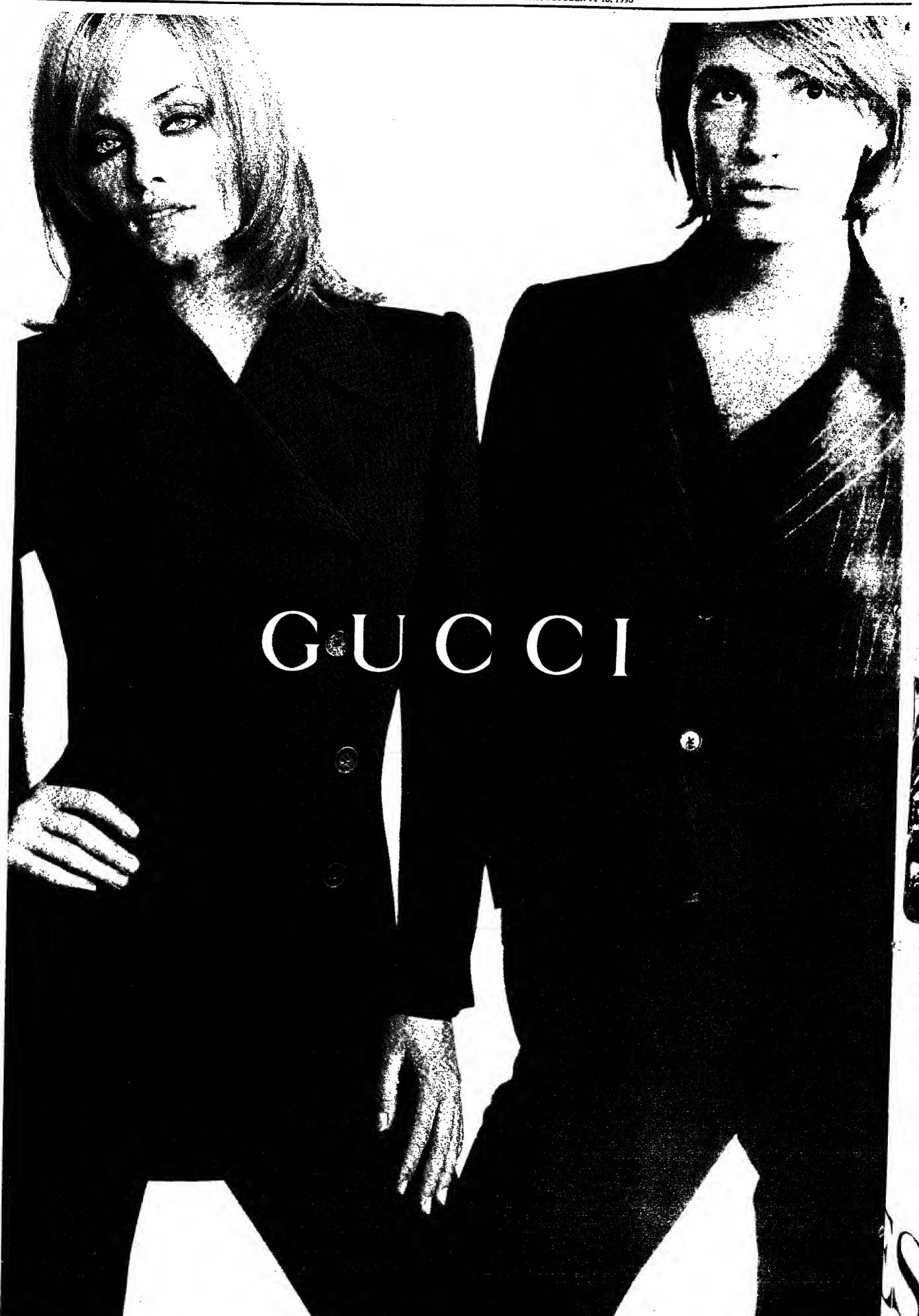
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Fashion

All the World Is on Stage For Paris Fashion Shows Global Players Are Mercenaries Behind French Designer Labels

By Suzy Menkes

ARIS — This season marks a watershed moment in the glob-alization of fashion. For the first time, native French designers are in a minority at the ready-to-wear col-

in a minority at the ready-to-wear col-vections staged at the Louvre — the cul-nural symbol of France's capital city. The spring/summer 1996 collections opened Thursday with foreign-based de-signers presenting five out of the nine shows. On the closing day next Friday, an all-foreign line-up includes designers from Germany, Norway, Switzerland, Turkey and the United States. The show calendar contains a wealth of

The show calendar contains a wealth of international names, from Asia through Belgium and Brazil. But even at the grand establishment houses, things are not quite as French as they seem. The designer behind an august label is often of a different actionality exercise famously with ferent nationality, starting famously with German-born Karl Lagerfeld at Chanel - even if he came to Paris at age 14.

Lagerfeld is making a clean sweep of Paris this season, for he is honored in a celebration of Chanel at Au Printemps department store and for his signature label at Galeries Lafayette - as well as launching his book of Claudia Schiffer pictures.

Few couture houses can genuinely wave the *Trivolore*. By oext season, Givenchy will be fielding the British designer John Galliano, At Lanvin, Ocimar Versolato, the Brazilian-Italian designer who formerly worked with Gianni Versace and Hervé Léger is slated to take over as designer. He shows his own line Saturday.

Dior has had the Italian Gianfranco Ferré at the helm since 1989; the American Oscar de la Renta is still at Balmain (although he is expected to quit); there are Dutch and German designers respectively at Balenciaga and Nina Ricci. Among the classy ready-to-wear houses. Peter O'Brien at Rochas is Irish. The German Thomas Maier, creator of Sonia Rykiel

menswear and a stylist for Hermès, has been hired for ready-to-wear at Revil-

As French designers who originally created fashion houses grow older and leave the stage, their labels will increasingly become brands with different names behind them.

But even symbolic figures in the Paris fashion scene may not be French to their fingertips. If you dig to their roots, both Pierre Cardin and Emanuel Ungaro have Italian fathers.

Anyone who walks along Avenue Montaigne can see that France's fashion mile has also been invaded by foreign stores, from Escada and Jil Sander of Germany, to the Italians Genny, Ferragamo, Krizia, MaxMara and Valentino.

To see all this as a flop for the French, who should be beating their chauvinist breasts, is to misunderstand the nature of the modern market. Fashion is created by an army of international designer mercenaries working for brands which themselves address the global marketplace.

This is equally true of Italian or German fashion. For example, Ferragamo.

man fashion. For example, Ferragamo, Genny and Gucci have all takeo Amer-Genny and Gucci have all takeo American designers — while a Frenchman, Marc Audibet, has worked in Italy for Prada and now Trussardi. Escada has the American Todd Oldham as a design consultant. Yet it is significant that when Steven Slowik, the designer at Ferragamo, decided to set up his own label, he picked Paris. He presents his debut collection Saturday.

lection Saturday.
"When I lived in New York, I always wanted to move to Europe," says Slowik, who spent two years with Calvin Klein. "The world is getting so much smaller—you can't design for just one market."

The point of Paris is not that it is

French, in the nationalistic sense, but that for various historical and cultural reasons

it is the epicenter of the fashion world.
"Paris is the showcase for collections," says Lagerfeld, who has three shows on the runway. He says that since countre was invented, Paris has been a









Clackwise. from tap left: Brazil's Ocimar Versolata; Steven Slawik of the United States; John Galliano of Britain; Junya Watanabe of Japan; Gianfranca Ferré of Italy; and Karl Lagerfeld of Germany.

magnet, citing its founding father, the Englishman Charles Frederick Worth, and later the Italian Elsa Schiaparelli and the Spanish Cristobal Balenciaga. "Fashion has to be exceptional, not local," he claims. "Everything local is demodé." Cardin, whose name has instant recog-

nition throughout the world, also takes an international view.

"We mustn't be chauvinist — fashion is a collection of ideas and creative people, and that is not linked to France but to Paris," he says.

The subject of France fashion.

The subject of French fashion's na-

tional identity is currently a delicate issue because of the threatened boycott of French goods in response to the ouclear tests policy of President Jacques Chirac. Although it is too early to check figures,

Continued on Page 23

Work Wear: Reflection Of Change No Need Now For Uniforms

By Robin D. Givhan

ASHINGTON --- The transformation has been swift: from pink-collar uniforms to navy suits with floppy bow ties, to trim-fitting pastel suits with above-the-knee skirts and St. John kniis, Escada brights and the Giorgio Amani

slouch — all in a few decades. For these and other salutary changes in women's post-World War II business at-tire, let us give credit where credit is

due:
To the high-profile businesswomen who have flaunted the traditions of office

 To popular culture that has portrayed professional women with both power and sex appeal;

To corporate dress codes that have loosened significantly, and

 To designers who have pushed the limits of creative business dress.

The result is that the first lady, Hillary Rodham Clinton, an attorney, wore a pink suit during her official visit to Beijing in

September,
Marcia Clark, the lead prosecutor in
the murder trial of O.J. Simpson, regularly marched into the courtroom wearing trim-fitting suits with skirts short enough to set tongues wagging, While playing a corporate shark to the

film "Disclosure," actress Demi Moore regularly combined bare legs, business suits and a hint of cleavage. Female exsuits and a first of cleavage. Female ex-ecutives didn't begin burniog their stock-ings and buying Wonderbras, but they were reminded that comfort and fem-inisity both have a place in the office. The television program "L.A. Law" showed female attorneys wearing trousers into the courtroom Real-life

trousers into the courtroom. Real-life

Continued on Page 23





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FASHION / A SPECIAL REPORT

Men's Magazines Seek the Elusive Regular Guy

By Katherine Knorr

up the kinds of glossy service magazines that sell clothes as well as kitchens; men are much harder to sell. them.' That may be changing as baby boomers start looking at the bad side of middle age and as even X'ers lose their hair.

The latest thing in men's magazines on both sides of the Atlantic is rather blandly called lifestyle mags (as in, get a lifestyle!), which target men more for their anxieties than for their intellect and which read a bit like women's magazines. Fashion is a big factor although some magazines prefer not to use the "f" word.

These are magazines for a New New Man, whose interest in fashion is inseparable from an interest in health and fitness. This is a man worried about weight and about baldness and about dressing ridicolously and having bad hreath and not knowing how to make an omelet. There is something brave and frank aboot this man, not qoite the angry white guy who is supposed to have created Newt Gingrich, bot not a satisfied man either.

He wants to stand up and deal with his own life, he wants to be a nice guy but he doesn't want to be pushed around. He's no dinosaur but he's not huying the whole feminist agenda either. Job pressures and family pressures are getting worse, and yester-day's solutions don't apply. This is everyman for the midlennium.

'Men today who are in their 30s and 40s encounter all sorts of situations that their parents never did," said Edward Kosner, editor-in-chief of Esquire, which is refining its own coverage in response to the fitness trend. "We're all dealing with new stuff, and there are no guides for this.'

Baby boomer men weren't pre-

David Lehmkuhl, a former advertising ARIS - Why can't a man be man who works as an editorial conmore like a woman? That's soltant for various American outdoor what magazine publishers magazines. "Marketers are trying to want to know. Women gobble find ways to reach [baby boomers] kinds of glossy service mag-beyond television. Very few magazioes have been able to age with

> The evolution in the magazine marker, along with growth in retail stores for men and in the cosmetics and fragrance markets, is also an example of how the fashion industry has become

synonymous with popular culture. There is for all practical purposes no dividing line between fashion advertising and magazine fashion spreads, as there is no dividing line between rock performances and rock advertising popular culture is one big promotional

video, and fashion makes the man. At the same time, men's magazines tend to advertise themselves as looking for that elosive creature, the regular guy. After the "style decade" of the 1980s turned men into fashion victims, in the '90s men's magazines say they are looking for "real life,"

"The men's clothes and cosmeocs marker has changed," said Peter Howarth, editor of Arena, the first of this crop of British men's magazines. launched in the 1980s by Nick Logan of The Face, and which Howarth describes as an "arts-based style mag-

"In essence, the 1980s were a period when it became acceptable for most British men to become interested in the way they look and to discoss it." he added. "From a subculture, it became a

mainstream thing.' 'I would suggest that the difference is that fashion alone is less important," said Francis Conam, executive editor back to the service basics: personal of the newly launched British Men's problems and what to do about them. Health, "The '80s were about Comme Sometimes that turns oot to be cosdes Garçons suits and Montblanc pens, People wanted to display their status. Now people think that's tempting fate. pared for what was going oo, how it would all change, how wives would ployable. People are a linle more pulse the perhaps inevitable penis implant. Is the similarity to women's mag-

work and be paid as much as we are and expect us to change diapers," said people are very interested in style as betalked to and dealt with in an entirely opposed to fashion.

The lives of men have really changed a lot in the last 20 years," said John Atwood, executive editor of Men's Journal, published by Wenner Media, the publisher of Rolling Stone.

The emphasis is on the outdoors and fitness and health, and Men's Journal reflects that." He added: "We anempt to cover all aspects of life as they apply to active guys, not couch potatoes. Ordinary guys who have a job, but also have wives and kids and weekends."

"Men now go shopping for them-selves," said Rosie Boycon, editor of British Esquire. "It's a lot to do with the '80s. It's to do with people having more disposable income at a yoonger age. You are allowed to care about clothes. I think skin care sull wobbles in a dangerous zone." She added: "It's no longer hip to be 25 and not know

how to cook."

"Men and women's roles are becoming increasingly similar." said
Gill Hudson, editor-in-chief of the spiritual life. They are not threatened in a spiritual life. They are not threatened in a spiritual life. They are not threatened in a spiritual life.

azine that sees itself as an antidote to more gentlemanly magazines that sell expensive cofflinks and show men wearing too much hair gel."

We all go out to work now, we all are raising families, we all do the same things," Ms. Hudson added. "Things bave changed dramatically for the white middle-class male, and life is very uncertain all of a sudden."

Maxim looks at "relationships, money, car, jobs, home and family, down to earth stuff," she said. "We

don't say fashion, we call it clothes.' Every magazine has its own take, and its own age target, but they come nietic surgery, which is increasingly popular with men — from facial sculpting and pectoral bodding all the way to Is the similarity to women's magbe talked to and dealt with in an entirely different manner" than women's magazines do, said Atwood of Men's Journal. "Women's magazines are pomographic, desperately cynical, they talk

There is a very real difference in the way women talk to each other and the way men talk to each other." said Stephen Perrine, articles editor of American Men's Health, which has outdistanced both Esquire and GQ with circulation of about 1.2 million. Men who try to talk are usually fishing or working on a car or running together, which allows for quiet conversation to creep in.'

Perrine said that most magazines have an anti-man bias: "Men are tired of being told what to do by the opposite gender." His magazine is "not just a health magazine; we're a man's lifestyle magazine." And that means

of Detads, which runs 24 pages of fashion a month as well as personal essays about sex and so on. Dolce describes Details as "a yooth culture magazine for guys." "Details was first to have a female sex columnist, now others are imitating," he said.

GQ and Esquire, the traditional mainstream men's magazines, rentain by far the most readable and the most likely to attract crossover readership from women. But the playing field has changed.

"Instead of a two-magazine field or two and a half with Playboy — it is a five-and-a-half magazine field and that just changes the landscape for everyone," said Kosner. With its December issue, Esquire is adding "a section devoted to male psychology, fitness, situational ethics, diet and sex.'

KATHERINE KNORR is deputy editor of the International Herald Tri-

Shows Open in Burst of Color

By Suzy Menkes

ARIS - With manual and electronic bag searches and sniffer dogs on patrol, the ready-to-wear collections opened Friday at the Carrousel du Louvre.

Last month's terrorist bombs in Paris have put the fashion shows on red alert, with complex filtering and identity checks that make the purposebuilt complex resemble an airport terminal.

But this has not deterred huyers and journalists, including a posse from the former Soviet Union, from registering, according to Jacques Mouclier, president of the Chambre Syndicale, fashion's ruling body. He has the responsibility of evacuating the official show site in suspicious circumstances, although many presentations are held in obscure spots all around town.

A swimming pool — all aqua bloe walls and athletic life-guards as ushers — was the vence Friday for Belgian de-signer Dries Van Noten, who sent out Everywoman - all ages and types - wearing his simple clothes: pants suits lightened by flimsy fabrics; long, wrapped skirts in table-cloth checks and pointed-collar shirts -- easy over pants, elongated as dresses or worn as a breezy coat.

It was a fresh show of reallife clothes with a focus oo fabric, detail and rain-washed colors, but not an attempt to address fashion's future.

If there is such a thing as futuristic fashion, it was in the bright, bold collection in laminated fabrics sent out by the Japanese Junya Watanabe. From lips tipped with sover to feet in one-toe fluorescent socks, the clothes had a merry modentism.

This scion of Comme des Garçons used all those polysheen to the yellow, blue, pink or green tunics and pants that opened the show like a burst of ders' webs of seaming.

Thierry Mugler was out on another planet, spinning in perintergalactic white are sculpted like glacial sex objects.

This season, add flying- room walls) was counterpoint-

Unisex polo sweaters and pants by Dirk Bikkembergs.

saucer hats, since Mugler's take on the oh-why-don'i-they-goaway 1960s started with an homage to Pierre Cardin — all cape-back jackets and drawnwith-a-compass dresses. Click! plexiglass corsets. It all seemed witty as theater, but weird as ences,

Mogler's other look was for the corset-tight suit, softened flower prints. But he had a cur- complex jigsaws of sec. tip-tilted aslant on the bosoms.

The skinny-rib knits and flat, petual orbit, where women in even, since menswear was also Maréchal, one designer among on the runway. His algae-green

ed with black, or with hared flesh as the signature sweaters were sliced into a halter triangle with metal encircling the neck. The raw sexiness in the at-

titude and the use of techno-Fast forward: but only to the niesh fahrics gave the collection 1970s for floaty caftans over of slender separates a modem edge despite sly retro refer-

One sidver-painted eye and orchids in the hair, presaged romance from Koji Tatsuno. with gauzy duster coats or with But his butterfly prints and vaceous version of this season's seemed complicated. Jin Teok, something finishes to give a favorile safari suit, with pockets the Korean designer who opened the Paris season Thurs-How the lingering whiff of day, was on a Swinging London the hippie era is handled is re- trip, which meant the inevitable

> In a passageway of Indian low-waisted pants from the nierchants, sexpot models Belgian Dirk Bikkembergs showed off the curvaceous and were sbarp and sexy; unisex clinging clothes of Bertrand many who, over the next week, collection (including the show- will be doing their own thing.

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Work Wear Reflects Big Changes for Women

Continued from Page 21

may vers didn't take to pantsuits in droves, but the show spawned articles and discussions about acceptable court-

NOTHER television program. "Melrose Place" suggested suggested that shaped jackets and micro-miniskirts could be the foundation of an advertising executive's wardrobe. Women didn't suddenly begin slicing six inches from the hems of their skirts, but curvy, fitted jackets rose in popularity.

Casual Fridays have made knit separates welcome even at conservative offices. Dismantled dress codes have meant that leggings have turned up in some business suites.

Mostly, though, changes in women's career dressing have resulted in a completely revised definition of what can count as

It can be Giorgio Armani's flowing tmuser suit, still a prerequisite for every Hollywood or, increasingly,

Donna Karan's sleeveless sheath and matching jacket qualify as a bosiness soit. Sonia Rykiel's knit separates make the cut and can be considered

"Unstructured sweater sets and a skirt, knit dressing, there's just been a whole softening-op of career dressing, 'says Joan Kaner, senior vice-president and fashion director for Neiman Marcus. The whole return of the dress Hillary Clinton in China, top; Marcia Clark in court. loosened everything up." Understand, Ms. Kaner says.

Women sull are as professional-looking, sharp and pulled together as they were hack in the

What has changed is the ag-

the changes in women's business attire shoold not be thought of as dressing down.

There's less of a need for braced. linebacker shoolders to moscle one's way into the boardroom.

Today's business atmosphere requires more subtle tac-

Even a rock 'n' roll American designer like Anna Sui is beginning to feel as though she night be welcome in the office.
"I think all of these dresses

The women no longer have days of the hard-edged power suit.

to dress like the men. A little could go to the office," says femininity in the office is okay.

Ms. Soi, looking at the simple ety's making, and finally into a personalized uniform based on-A bit of cheer, in the form of shifts in her second line, Sui by gressiveness of their attire, color and pattern, is to be cm- Anna Soi, which is less than one

That's not bad. After all, Zebra print day dresses at the most modern businessmen are computer graphics. Watanabe vealing of a designer's attitude. safari jacket and hipster pants, bank? Absolutely, she says: just discovering there's more to also creates intricate cuts in spi"With a clean silhouette, you creative office wear than oovders' webs of seaming. can mix up a bolder print. I elty-print ties.

that now. Your eye just has to

the office. More women now

are in positions where they can feel comfortable reflecting their

personality in their wardrobe. Instead of trying to be just like

one of the guys, they can stand out from the crowd. More wom-

en also have the high-paying jobs that enable them to afford

Corporate women can be

spotted wearing distinctive, signature jewelry. Mrs. Clinton has admined to enjoying ex-

perimenong with her hairstyles.

One Detroit prosecutor caosed

a buzz because of her unusually

long hair and fancifully painted nails.

As creative thinking be-

comes more valued in the work-

place, creative dressing be-

broken and only occasionally

ion afficionado, pantyhose are

almost always mandatory. Female lawyers still worry about

wearing trousers into the courtroom, and even female judges

are likely to look askance at

But the evolution of wom-

en's workday wardrobes has

been rapid — and that's worth applauding, says Mary Lou Luther, who has been writing

Consider that in the last five

decades, women bave changed

out of employer-mandated uni-

forms into the navy bloe dress-

for-success uniform of soci-

ly loosely on societal expec-

about fashion since the '60s.

such a practice.

Still, some rules are rarely

Except for the renegade fash-

comes more welcome.

such experimentation.

Fashion no longer is taboo in

adjust to it.'

when women wore very bold ROBIN D. GIVILAN writes prints and they were them to the about fashion for The Wash-'We're not used to seeing





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French Fashion Faces Changing World

Continued from Page 21

the fashion world is apparently not af-

We have im evidence at all to show that people are not having - the only effects competition from a local substitute — like own spirit in the world market. wite in Australia, " says Jean-Marc Loovat slie has seen no sales reaction to the

It there were to be a fashion falloot in the Asia Pacific area, it would be serious indeed for the French luxury industry, which owes its spectacolar growth over the past several years to the Far East.

No major French house could alford to sell only to the French. Figores for the

in Asian markets have risen from 20 percent of the total to more than 35 percent, or II billion francs (\$2.2 billion).

"Fortunately for us, there is a liaison between the colture of France and luxury products," says Christian Blankaert, president of the Comité Colbert. "But it is not went to be on products where there is about nationality. Each house promotes its

The traffic is also two-way. Asian debet, marketing director of Louis Voitton. signers who are successful in their home loyer Ma, the pan-Asian retailer, also says markets may seek the consecration of Paris or to extend their businesses to Eorope. The Japanese are also succeeding in

promoting protegés, in a way that Paris couture has failed to do. Thus Junya Watanabe, who showed Friday, is sponsored by Comme des Garçons, Issey Miyake's patronage includes the Zucca line, showing Monday.

Fashion's cross-border culture also ex-Commité Culbert, an agglomeration of lux-tends to manufacture and management. ary brands, show that only 25.9 percent of Many French labels are manufactured in sales are in France and 13.1 percent are in Italy, or made from Italian fabrics — one of the United States. Bot since 1984, revenues many confusing factors in the concept of International Herald Tribune.

boycotting French fashion.

How are luxury goods identified with France faring? The most recent figures of publicly quoted French brands are impressive. LVMH, whose fashion interests include Céline, Dior, Givenchy, Christian Lacroix and Kenzo showed a first half increase in 1995 sales of 15.2 percent to 1.46 billion francs. At Louis Vuitton itself

sales were up 23.1 percent.

Hermes International, which has por together a strong design team and shows on Saturday, reported in September a 76.5 percent increase in first-half sales, to 150.2 million francs.

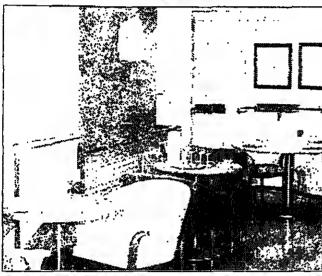
Future earnings are more likely to be affected by the fate of the franc, dollar and yen than by a putative boycon. In the market place, as among designers,

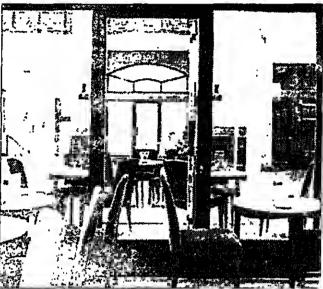
Paris fashion is not a parochial, franco-phone or chaovinist gathering, but a cast of players on a global stage.

SUZY MENKES is fashion editor of the

guardia de la composição de la composição de la composição de la composição de la composição de la composição Esta de la composição de la composição de la composição de la composição de la composição de la composição de

FASHION / A SPECIAL REPORT





Where the fushion crowd hunches: 51 Avenue Montaigne, top: Café Bleu at Lanvin: Bernardaud's tea salon.

A Taste of Food and Fashion Boutique Restaurants Bloom in Paris

clientele is a delicate goal.

it Lurier.

menswear store, it brought in

For retailers, the

synergy between

café clientele and

Bleu takes culinary direction

from the restaurant L'Oulette,

and attracts a more sedate

crowd of fashion executives

from the nearby luxury bouses

Armand Albert Rateau for Lan-

vin in the 20s, the café serves up

through the store to get to the restauran." says Abel Callaja, the director of Café Bleu. "You

can't quantify the value of the

restaurant to the store, but it

certainly creates a good feel-

both Epicurean pleasures," points out Hélène Huret, an of-ficial of Bernardaud's new tea

"Fushion and shopping are

By Nadine Frey

ARIS - Jerry Hall bas fixtures in the '90s shopping dropped by, and so has scene, Woody Allen, Fashion executives from the marble war-horses lining Avenue Montaigne come by fot the caviar, brought in from the Maison de Caviar, and the home-made tiramisii.

There are fur-trimmed Fendi coats on one wall, Dolce & Sabbana moonboots on the shelves and nine television screens running fashion shows are over in the back. The plush red love seats, heavy velvet curtains baroque hammeredbronze end tables and blond wood bar are signed by Garouste & Bonetti.

Barely three months old, 51 Avenue Montaigne is already a style-compass of sorts for retail design in the '90s; a cavernous shop-cum-café where the sales help look like they've just flown in from a weekend in Cortina. and blond girls in Revo sunglasses pause for champagne and nibble on pastries from Poujaron in the six-table restaurant, which opens right onto the sales floor.

"li's a de luxe canteen." says owner Didier Lepinoix, 35, who also owns the sleekly elegant Genny shop right next door, "The husband sits down to a glass of good bordeaux and cheese while the wife tries on clothes next to him, It's good for business.

Is there something intrinsi-cally natural in the pairing of food and shopping? Apparently so, especially when the sybaritic delights afforded by each work to massage the consumer's mood into relaxing and opening up that pocketbook.

Some say Joseph Ettedgui — who had a big hii with his first Joe's Caf in London — brought the idea to Paris when he opened a miniature 'Joe's Cat" inside his Avenue Montaigne shop, But Paris has taken the idea and run with it with singular vigor.

From the sprawling, dizzy-ingly gay Hilton McConnicodesigned Le Toupary at the top of the Samaritaine department store, to the demurely proper Lenôtre tea salon in that

bedrock of chic in the 16th ar-rondissement. Franck & Fils. Royale. Bernardaud. a porce-Royale. Bernardaud. a porcelain maker, went all out in the boutique restaurants are now kitchens, engaging the services of one of Paris's top young chefs: Christophe Chabanel. For retailers, the synergy between café clientele and store 26. of La Dinée, whose signature pot an feit and turte fon-When Lanvin first opened dante au chocolat are brought over each moming to the month-old cafe by his own Café Bleu downstairs from its

the trendy restaurateur Patrick Lurier, who also managed the The room itself, all Burcafé inside Joseph's. The Café gundy stone, eggplant upholstery and fem green walls, was designed by Olivier Gagnère, was a hit — but with a hip. black-leather jacketed crowd that tended to shake up the conthe hot young decorator behind the Café Marly. The gimmick servative shoppers upstairs. Exhere is you can choose both Lanvin then engaged the chef Giles Epie (formerly of both your lea and your tea services (the most popular choice being Miraville and Campagne & Provence), but he took off for Gagnère's own green and white striped cups).

More Bemardaud porcelains are ensconced behind glass winare enconced bearing glass windows, like artwork, throughout the space, even in the bathrooms. "We hesitated for a long time before opening the café," says Ms. Huet. "And when we did we wondered why no one has thought of it before And the store clientele is a had thought of it before. And the store itself definitely has more traffic than it ever did."

On the more casual end of the scale, the fashion editors from Los Angles this fall. Now Café Madame Figaro pick at plates of hot goat cheese and salad alongside of the models and photographers jamming the perenially popular café upstairs at Ventilo, a clothing store. And next door, at Le Shop, back past as well as the occasional fa-mous face, from Catherine Deneuve to Julie Delpy. Decorated by Terence Con-ran, with armchairs designed by the snowsuit-minidresses, the sales girls smoking cigarettes, the high-heeled bowling shoes, and the pink glittering suede boots, is a high-tech bar serving coffee and beers all day long.

roastbeef club sandwiches and light dishes under a menu head-HE bar stools and taing Taille monnequin, as well as bles look like aluwines from the vineyards of minum lawn furniture; Gerald Depardieu and grands crus at a reasonable 40 francs a a naked Barbie and Ken are bung on the wall under a bubble of glass. You are obliged to come

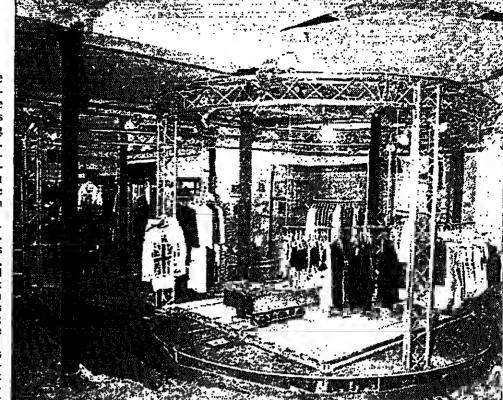
"We serve croque-mon-sieurs at lunchtime," shouts a blonde man named Ken from behind the bar, over the throbbing techno music that pounds off the steel wall supports and brick flooring.

There is no caviar, no grands crus: just croque-monsieurs. The crowd of kids hunched over the tables, listening to the pounding techno music, seem olissfully unmindful.

Curiously enough, the boutique café that started it all in Paris — the one that used to be in Joseph's on Avenue Mon- named after the rapid-transit taigne — quietly closed over train that serves the area. the summer. "When it was busy it was great," says Nico- says Gamblin. "Kids take Spring 1996 catalog. las, the store manager. "Oth-erwise you were looking at a world, and turn them around for bunch of empty chairs and ta- their own look."

du Fhg. St. Honoré, tel 44.71.32.32; Bernardoud's II rue Royale, Se. Tel 42.66.22.55;

ADINE FREY is a journalist ho specializes in fusition and



Le Shop, one of Paris's hot new youthful fashion stores.

Paris Fashion Dresses Down

By Rebecca Voight

ARIS - A new geninfluenced by that American invention, street style, are opening their own retail stores. The mood is creative, casual and affordable.

At Street Machine, a U.S. prices because I bave two import shop in an alley near the Louvre, sweatshirts from youth brands like Stussy and Fresb Jive retail about \$100. "It's kind of a ricochet effect," says the shop's buyer, Laurent Pol-lisse. "Even 'old-fashioned

French sport brand Ellesse is popular now because NY rap-pers wear Ellesse sneakers." In the working-class suburb of Saint Denis, Créateurs Actifs is a community-sponsored as-

sociation that provides start-up funds to youth for creative businesses like Ligne D, the clothing collection designed and "Streetwear is a way of life,"

51 Avenue Montaigne, Paris rum des Halles mall, a section ated bullet-proof vests for a wearing 8e, tel. 43.59.05.32: Le has been turned over to young French uniform company be-Carhartt war Taupary, 2 qual de Lancre, Lee. designers trying to lure fashion fore moving in with artist sport beautiful designers trying to lure fashion fore moving in with artist sport beautiful designers. tel 40.41.29.20; Franck & Fils. customers back to the shopping 80 rue de Passy, tel: center. The promotion includes 46.47.86.00: Café Bleu. 22 rue weekly fashion shows.

Among the 50 designers selling their wares here are some of the most promising new names Ventilo, 27 his rue du Louvre, in French style including Is-42.33.1867.2e. tel.: Le Shop. 2 abelle Marant, Hannbh, Agath nie d'Argout. 2e. tel. Gonnet and Marriane Battle. abelle Marant, Hannbh, Agathe

Launched in this makemore-with-less period, Ero-

wholesale. The clothes, de- there is a void in affordable signed by Erotokritos Anto-sportswear for fashion cus-niadis. 31. and produced in tomers," says Ms. Yorke. Cyprus where friends of the eration of French designers is turning its back on chic and dressing down. These young designers with inexpensive collections, who have been customer, even though sales to cocktails." On the same have taken off. A mohair dress edged in snakeskin for winter which retails under 200 francs (\$160) is the current best seller. I'm not going to raise my

> A catalyst for the street surge in Paris fashion has been the trade fair Who's Next, which is francs and nothing in the Yorke part of the France Pret-à-Porter collection is priced over 800 salon. Its latest session, held in francs, GR816 bas carried on its early September, united dozens of men's and women's brands around a giant skateboard ramp. The youth clothes included U.S. skateboard, surf and evening dresses and priced af-snow brands and London club fordably less than their main wear labels as well as new French designets aiming to

pieces featured in Marie

ally liaughty image. produced by Christian Gam-blin, 27. The collection is alog, Les Trois Suisses, spon-The French mail-order catsored a pavilion for a half dozen young names who will each have one outfit featured in its

break with fashion's tradition-

One of these is Poulbox, inspired by the street kids of illustrator Poulbot and designed friends at Paris's Hopital bine work wear with fashion.

Billed as a streetwear collection. Poulbox features zany takes on casual classics from Tshirts to jeans and jackets.

Model-tumed-designer Brigitte Yorke showed her rave-inspired Yorke collection at Who's Next, but she also tokritos, in its second season, shows at the Bourse de Comhas a large retail space in the merce, where she sells to stores Forum and is also selling like Louis of Boston. "I think

The designer describes ber current look as "a mix of mil-itary, space and rap." It's full of wavelength is Paris-based Kristina Kofler, a former designer for Escada, whose simple collection from tube tops to siren dresses, in stretch fabrics from velvet to holograms, is

designed to be wom in layers. Both designers are fanatic about keeping prices low. Kofler's dresses retail at 600 casual-meets-elegant style with 816, a jean collection in denim, black and white drill and plaid ranging from the basics (collection.

Paris retailing has also been revamped. New shops like Prançoise & Magalie off the Place des Vosges, feature limited edition, or one-of-a-kind pieces sold on consignment from young designers while others like Le Shop, located near the Place des Victoires, rent retail space similar to London's Hyper Hyper.

Le Shop offers a line-up of In Paris's underground Fo- by Stephane Royer, who cre- the looks young Parisians are French uniform company be- Carhartt workwear, new French sport brands like Brinany's Kana Beach, produced by a Ephemere and deciding to com- group of surfers and Lady Soul. a collection inspired by rap girls accessorized with New York messenger bags by Manhattan

Portage. Françoise & Magali began retailing clothes from their friend Lamine Kouyate's Xuly Bet label when they opened a year ago. Today the store car-ries about nine designers including the bright, patched-to-gether looks of Marc Lopez, who was sent to the store by Christian Lacroix; Catcho. designed by a pattern maker for Loris Azzaro: and Faute de Gout, a team from Rennes that has been so successful regionally that it is moving to Paris.

The hip Parisian's street smart wardrobe wouldn't be complete without second-hand clothes. Thank God I'm a V.J.P., or TGV as it is known to aficionados, has cornered the market on the disco era. TGV's Sylvie Chateigner seeks out boys' size suits which the house tailor alters for girls and James Bond-style skiwear from the 1960s and '70s. Loud-patterned bell bottoms are turned into straight-legged pants. large evening dresses from the Charlie's Angels period are narrowed down to size.

Perhaps the biggest streetwear look of all this season is military surplus. Young designers have taken up military and workwear styling and l'abrics in their collections, but for some only the real thing will

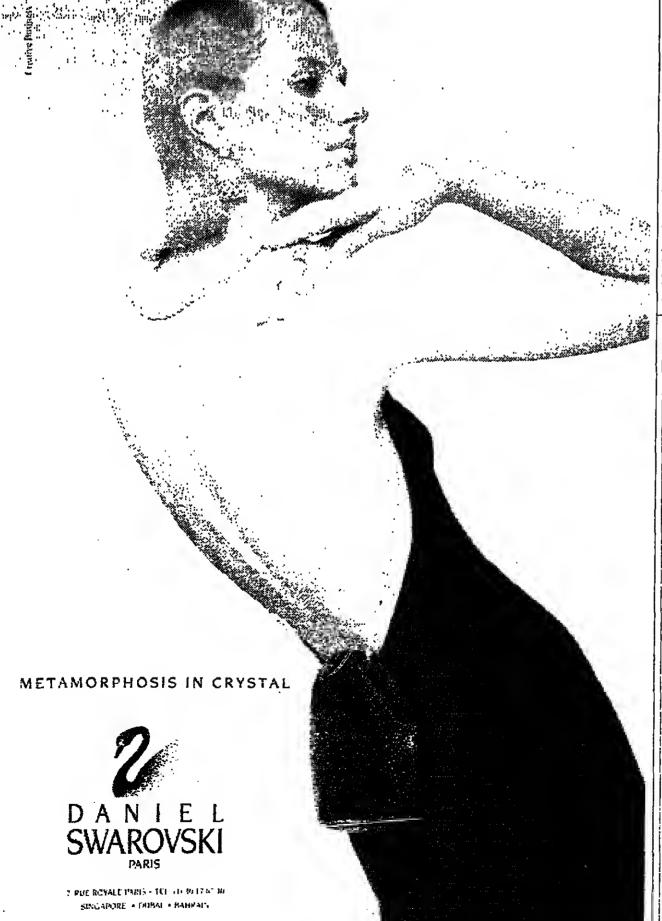
Not seen since the late 1960s and '70s, when everyone from the Black Punthers to the Beatles lived in olive drab battle jackets, surplus goods are the big seller at youth stores like A gn Ratz in Les Halles.

Street Machine, 5 Bailleul, 75001 Paris. Forum des Halles. 1 rue Pierre Lescot, 75001 Paris. Le Shop, 3 rue d'Argont. 75002 Paris.

Françoise et Magalie, 5, rue du pas de la Mule, 75004 Paris.

Thank God I'm a V.J.P., Go. rue Grenaia, 75002 Paris A' gu Ratz, 5, rue de Turbigo. 75001 Paris.

REBECCA VOIGHT is a writer hased in Paris who specializes





The group Lincapiù is pleased to announce a new course dedicated to international design students & practitioners in their quest for knowledge of research and development of knitwear design.

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master lineapiù Research and Development of Knitwear

The course, are in Italian and structured in such a way as to leach designer stylists (eginns it aspects of Ennytean design such as fabrication, & development of kinited fabrics in order to eventually apply these tools to the design of garments.

The courses will be offered from lanuary to June at group Eneaping in Capiting Plorences With a 10% to september the program will be divided into the following 3 without Laborators discrime ration 2. Classicism lenging/discussion, and 5. Shall, of decign The Gudan to say be put through intense training as well as periods, or notice is in order to licreen out participants who are deemed unguilibed.

In order to be considered, all applicants must send asap higher hand-smitten insume cath an attached letter J'41119 Basil Nativieramence, and specific interests in the field of design. Please note that selections will be rade by 11 05 95. And regardless of acceptance off letters will receive a response

> Fleave address all letters or inquiries to Master Lineapiù Via DonateRo 20/50 Capalle (Fi)

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FASHION / A SPECIAL REPORT

Counterfeit Crooks Show Sense of Style

By Conrad de Aenile

ONDON - No one knows what the people who came into an Old Bond Street showroom through straight for Christian Lacroix's brand-new 1996 spring-summer jeans collection.

The 400 or so garments that were taken have not been seen since, but there is a good chance that some that look a lot like them will show up just after Christmas in shops in Hong Kong, New York, Paris or even

Collections are being rohbed, often before they have been shown, with "remarkable regularity," as an official of one designer put it. Then they are mass-produced and sold as the real thing, usually abroad, which makes catching the thieves and manufacturers difficult.

Fashion theft is better organized, more productive and more professional than in the past. A decade ago, thefts typically ended up on the backs of extremely rich ere of one-of-a-kind creations that often women. Today, middle-market goods are taken, and the counterfeits made from them are worn hy many thousands worldwide. What used to seem more like a hobby has become an industry.

This reflects the evolution of the fashion business toward more practical and popular — meaning saleable — clothes. With ular — meaning saleahle — clothes. With the emphasis now on selling to the many, cific pieces," said Camilla Van Gerbig, a role in this area. not the few, designers are anxious to have Lacroix spokeswoman. "They knew what their work seen, when before they were

Interpol, the international police organization, last year set up a committee of the roof one night in August were wearing (something simple in hlack?), only that their dress sense was impeccable. They will be problematic, mainly for this reason: What one country calls a counterfeiter is seeo as a job-creating entrepreneur some-

> "You might reflect on the China-U.S. negotiations," Petri Knape, an officer in Interpol's economic crime group, said. 'It's difficult to make a distinction between crime and trade poliocs." Counterfeiting "gives employment in the countries of production. It's a double-edged

> Counterfeiting is regarded only as a civil matter in some countries, meaning police have little power to stop it. It is a crime elsewhere, and in still other places, it is in a legal no-man's land, falling in equal measures into the realms of civil and criminal law. Little headway is likely to be made until laws are harmonized across borders.

In the Lacroix burglary, at an agent's showroom where the collection was being shown to buyers before being unveiled in Milan last week, the police report says that the garments were taken off their hangers and stuffed into bags, presumably to allow the thieves to pass for cleaning staff.

their work seen, when before they were they were taking. They probably had orders anxious that someone might see it. Still, for things." The French designer Roland nomic topics from London.

they would rather that crooks were not the first people to catch a glimpse of their creations.

Klein, who is based in London, was the victim of a similar crime. A collection bound for Japan from London was stolen

two years ago on the way to the airport. In a second incident a year later, the luckless Mr. Klein had his London shop cleaned out by thieves.

'One would assume it was stolen to order," Sondra Amey, a Roland Klein director, said. "I don't think it was just an opportunist that took it to be flogged at the local market. We had to close the shop for two weeks at the height of the summer season. One assumes that someone, somewhere is arranging these things."

The somewhere in these and many other cases is thought 10 be Asia, where there is plenty of cheap labor to make knockoffs and plenty of young admirers of trendy Western clothes to buy them. But that applies to ever more places oowadays. The theory is it's always the Far East,"

Ms. Van Gerbig said, "hut it could be closer to home." She noted that Eastern Europe, especially Russia, is increasingly seen as a horbed of luxury-goods comterfeiting. "There are so many markets for this sort of thing.'

Mr. Knape said that it is difficult to generalize about where counterfeit fashions are made and sold, but that Asia may be unfairly singled out.

"It seems to be that a huge part of these counterfeited products are marketed in Europe and North America," he said. "Then when we speak about where the counterfeits are produced, it's very difficult to be exact, but Europe is playing quite a hig

CONRAD DE AENLLE uriles about eco-

Davidson recalls

A full-page ad in

cheerfully. "We only took 150

Harpers & Queen magazine that season did not improve

sales but produced a string of

letters from potential cus-

By the next season Kingshill

was up and running. The David-

sons still listen to their cus-

tomers, who dutifully fill in

Kingshill's questionnaires. Jean Muir and Nicole Farhi

both joined their roster of de-

signers by popular demand, and

remain among the company's top sellers, along with Paul Costelloe, Caroline Charles and

Mulberry.

Deliveries are made within

48 hours of placing an order.

There are surprisingly few

returns, even on fined corsettopped evening dresses by Bel-lville Sassoon or Edina Ronay's

bias-cut sheath dresses.
"Our customers know their

designers' fittings," Patricia

The Dress Makes Triumphant Return

By Pat McColl

ARIS - Six months ago, in their fall/winter collections, many fashion designers foretold the return of the dress. a message fashion magazines and retailers were quick to pass on to their readers and customers.

And, for the first time in a long while, designers, editors and stores zeroed in on a reality: customers want and are buying dresses in Milan, Paris. London and New York.
"The success of the dress

may be an indication of a move away from the power suit of the '80s,' said Joan Kaner, senior vice president and fashion director of the U.S. department-store chain Neiman Marcus. "It has certainly become a strong option for career dressing.

At Galeries Lafayette in Paris, dresses from the store's private-label collection Avant Premiere" have been selling to a young customer who has never worn one. Most sell for under 400 francs (about \$80) - "and the shorter the dress is and if it has a little cover-up jacket, the quicker it sells," a Galeries Lafayette spokesperson said.

The niggling question of length may have something to do with the success of the dress this fall at Victoire. an avant-garde Parisian boutique. Internationally, most of the best selling dresses are above or just at the knee.

'Our customers just do not

want a suit with a longer skirt," said Patricia Compain, who buys for Victoire.

"A dress is less austere, even sleeveless and without a jacket.' Victoire's best-selling dresses are bi-colored wools from a French firm Paule Ka at roughly 2,000 francs, or "anything with the Dolce & Gabbana label at double the price," Ms. Compain

Another Parisian boutique, the sportswear-oriented Et Vous, added dresses for the first time this fall designed by



Prada's matte and shine dress; Hepburn in Givenchy.

Tatsuno calls "Kennedystyle," have been an instant

In Loodon, "Dresses are replacing a high percentage of "Simplicity is the key," our skirt business," said Su-said Anne Pitcher, fashion di-

Nicbols. A black crepe sheath from Calvin Klein at £500 (\$795) sold out at Harvey Nichols in three days.

Koji Tatsuno for the bou- san Whitely who is head of rector at Harrods, where dress- PAT MCCOLL is a journalist tiques. The dresses, which fashioo buying at Harvey es have been selling strongly based in Paris.

across all categories. If it has a matching jacket or coat, it sells even better. Harrod's three best-selling labels are Gucci. Jil Sander and Prada.

Extensive press coverage of the Princess of Wales in her Gianni Versace dresses — she liked the dress so much she bought it in black and white --is expected to give an added boost to the dress husiness across Britain.

Based on customer reaction, I can see the dresses beconting even stronger for spring." added Ms. Pitcher of

Ellin Salızman, Senior Vice President of The Limited, the U.S. department store compa-

ny, agrees.

"For spring, I think the dress and jacket will be very much with us," Mr. Saltzman says. "I'd say it will be linle Courrèges shifts with Capezio flats: shirt dresses and more Uneck soft shifts."

At The Limited's Henri Bendel stores, dresses sell better in sportswear departments than dress areas as customers buy them as part of an outfit.

At Saks Fifth Avenue, the designer customer has been more interested in dresses, too. The best sellers are from Calvin Klein and Versace as well as A-line shapes from Bill Blass, Geoffrey Beene and Carolina Herrera.

Across the board, the besiselling color is black with small nods to camel. The bestselling shape is the sleeveless "Kennedy" or "Audrey Hepburn" dress inspired by the wardrobe Hubert de Givenchy created for the star in "Breakfast at Tiffany's" and "Sab-

The return of the dress has also sparked excitement in the accessories market: everything from Audrey Hepburninspired oversize sunglasses to mid-calf boots to smaller, metal-framed handbags.

Adds Victoire's Ms. Compain: "We love the look of these smaller bags, but our customer balks, complaining that there isn't any room for their portable phone.'

0-95

U.K. Mail-Order Gets a Touch of Class

By Liz Smith

Peparalia

Man Var

ONDON — Shopping for British designer labels? You could start in Bond Street, Maycelebrated shopping street where top London de-signers flank big international

Or you could pick out home-grown British design talent among the international names at Harrods or Harvey Nichols department stores in Knightsbridge and then head for the clutch of boutiques in Beauchamp Place or Bromptoo Cross, stopping for a bite of lunch, as the Princess of Wales does, at San Lorenzo or Daphne's.

Or you could opt for the easier route. Like more and more British women these days you could pull up a chair to the telephone and do your shopping from home with the Kingshill mail-order catalogue.

Kingshill was started just three years ago by Andrew and Patricia Davidson, a husband and wife team with no previous experience in the fashion business. But the pair have managed to root out the inbuilt British snobbery about shopping for

clothes by mail. Unlike the United States, where the sheer scale of the country often makes mail-order shopping a necessity, shopping down-market exercise Britain. It was the way the less "tally-men," as mail order mufflers. company agents were known,

called each week for payment. Today Kingshill, with its glossy navy hardback cover and pictures by top fashioo photographers such as John Swannell and Patrick Lichfield, a cousin added allure of allowing cusof the Queen, delivers the cream of British fashion straight off the catwalk to some of the most exclusive addresses existing wardrobe, Kingshill's

never divulge the names on their growing lists of affluent customers — busy women with jobs and families who need time to shop around for them. And yes, they do deliver to "all ham, St. James's and Kensington Palaces.

"But we don't know who the royal consumer is," Patricia

Davidson says.
The Princess of Wales, with through Kingshill. However, collared suit she wore when she made her historic plea for "space and time to herself" and announced her retirement from official royal duties, was featured that season in the Kingshill catalogue. By the fol-lowing day, Kingshill telephone lines were jammed. The

Suit was a sell-out. Few boutiques or department ores io the country can offer wide a choice of British designer clothes as Kingshill. In fact, Patricia Davidson claims to be the biggest buyer of British designer fashion in the world. Her customers can tap into the signature collections of designers such as Jean Muir. Nicole Farhi, Amanda Wakeley, Bellville Sassoon, Roland Klein, Mulberry or Joseph. She also has the pick of a gallery of



by catalogue was traditionally a Available by mail order: An outfit by Jean Muir.

There are now two glossy Kingsbill catalogues — for de-signer Collections and the lowtomers to try on clothes in the privacy of their own homes, and experiment with items in their success is not surprising. Sales The Davidsons insist they have reached £3 million, an increase of 100 percent since last

year, and orders are received from 36 countries. In 1992 Andrew Davidson, a smart clothes but have little chartered surveyor, was running his own modest property development and restoration the palaces." meaning the London royal residences, Buckingcompany, which manufactures elevators. The couple had just moved into Kingshill Grange, Patricia's family's 16th century house in the Buckinghamshire countryside to the northwest of

her own hot line through to fa-vorte designers such as To celebrate the completion vorite designers such as To celebrate the completion Tomasz Starzewski or Amanda of renovations they held a gar-Wakeley, does not need to order den party with fashion show in aid of Save the Children. The the green Starzewski shawl- event raised £15,000 for the charity and the seeds of a new business venture for the David-

A casual suggestion that the designers involved might suc-

Peter Keppler

presents Gala Evening Dresses Cocktail Extravagance and a Bridge Collection on October 14-17, 1995 at the Hotel George-V Avenue George-V - Paris

Salon 154 Tel.:(1) 47.23.54.00

chic accessories, such as Anya cessfully sell their clothes well-off paid for clothes hy installment and, in prehistoric days before credit cards, the mooths later, with a staff of four manning telephones and packing orders in the barn, the first modest Kingshill brochure was

"It was an immediate flop,"

Designers and even stores potential competitors, are opbeat about Kingshill. "All of us in the business held our breath for them." Caroline Charles says. "But they have found an appetite out there for designer clothes among women who have oo time for shopping."

Davidson says.

"They bring the designers closer to the customer with their editorial style in the catalogue. It's a different business. There is always the customer who likes to look, feel and try on in a store," says Anne Pitcher, fashioo director at Harrods.

Kingshill, Linle Kingshill Grange, Great Missenden, Buckinghamshire HP 16 ODZ. tel. 44-1494-890-555

LIZ SMITH is a journalist in London who specializes in fashion topics.



PARIS

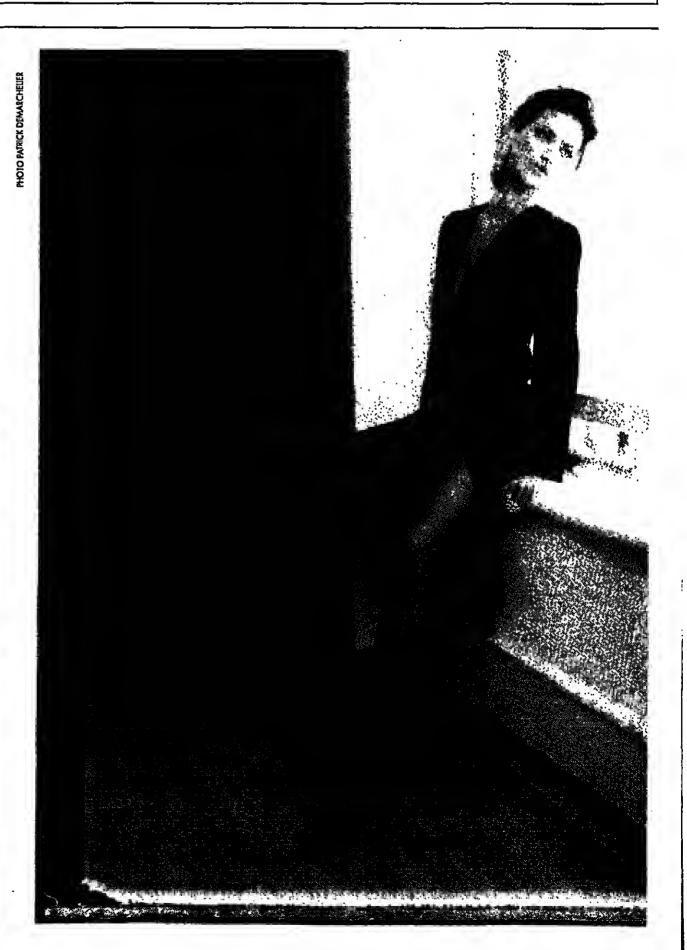
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SPORTS

Mariners' Big-Hearted Fastballer

Johnson Aims to Snatch Back the AL Series Edge

By Murray Chass New York Times Service

Seattle Mariners are relatively new to baseball's postseason, but the American League's premier pitcher already has discovered its fringe benefits.

"I had one of my cars delivered today." Johnson said Wednesday. "It was repaired. I didn't want to drive it in the rain so I had it shipped over on the back of a flatbed truck. I said what's the bill. I had my checkbook ready. He said no bill. But he did pull out four Mariners' caps. He said we'll call it even if you just sign these. I

have no problem doing that."

If Johnson, in his start against the Indians at Jacobs Field in Cleveland on Friday night, turned around the American League Championship Series the way he

The series is tied at one game each, but the Mariners get the series back to Seattle. Indians' 5-2 victory at the Kingdome on Wednesday gave them a split of the two games here and sent them home for the middle three games, meaning they have gained an edge, at least theoretically. John-

son, however, can snatch back that edge, and son, but he is so dominating and has won so he can do it with real 97-mile-an-hour fast- many big games that it is only natural to SEATTLE — Randy Johnson and the meaningless as left-handed batters' efforts to that comes with a Johnson start. hit Johnson's pitches.

Seldom does one player dominate the thinking about postseason series the way Johnson has the past 10 days. Because he had to pitch the Mariners' American League West playoff game against California, he could not open the series against the Yankees the next night, and his absence changed the whole complexion of that series.

But after the Yankees won the first two games, he beat them in the third game, then came back in the fifth game and pitched the final three innings in relief. Because he relieved, he was not able to open the league series against the Indians, again changing

Had he been available for the first game, did the divisional series against the Yan- he conceivably could have made three starts, kees exactly one week earlier, he may have a problem fending off all of his newfound friends who want to do him favors.

pitching the fourth game and the seventh, if necessary. Now the best he can do is come back and start the sixth or seventh, if the

A victory by Johnson on Friday would ensure that return, assuming the Mariners then would not win the next two games in Cleveland and close out the series.

The Mariners don't rely wholly on John-

Some people are never satisfied, but

Johnson has improved as he has tried to become more a pitcher and less a thrower. This season, for example, is the first time his earned run average was under 3.00 (it was a league-low 2.48).

His strikeouts-to-walks ratio also has improved. Only three seasons ago he had 241 strikeouts and 144 walks; this season he struck out 294 and walked 65. Three seasons ago he had a 12-14 record; this season it was 18-2.

There was a point where my dad passed away and I was considering not even playing baseball anymore," Johnson said.
"People ask me how and why am I coming into my own now. Situations I got myself into this year and the last two years I've been able to get out of because I've allowed myself to dig down a little bit deeper.

Everybody has to have his own reason to do that, his own incentives to get out of certain situations. Mine was, I believe, having a bigger heart and realizing there was no situation I could get in that I couldn't get out of with a little deter-



Four Reds eyed fly balls casually in practice, but the Braves were likely to make NL Game 3 in Atlanta less amusing.

For Maddux, the Einstein of the Mound, Love of the Game Is the Formula

By William Gildea

Washington Past Service — Right-hander Greg Maddux stands motionless on the pitching mound, peering at the left-handed batter, Larry Walker. Nothing seems to be happening here in the sixth inning of Game 4 of the Atlanta-Colorado playoff series, but

the tableau is a mirage. Maddux is busy building a Hall of affair. Fame career. He's thinking. He quickly calculates his formula. If pitching begins with the mind, then awards, with a fourth straight ex-Maddux is the Einstein of mounds-

He'll go again with his "cutter," a pitch of medium velocity that breaks in sharply to a left-handed batter. Here it comes and Walker begins to swing. Holding up as the ball dips sideways toward his hands, summers; 200-plus innings for eight

Frank Pulli is dancing on the dirt. pumping his arm, bellowing "strike

the mound Friday night against Cincinnati in the National League Championship Series, which the Braves lead 2-0 in this best-of-seven

It took even more to win an unprecedented three straight Cy Young pected; an earned run average helow 1.80 in the past two seasons, brilliance not achieved since Walter Johnson in 1918-19; a 19-2 record this season, the all-time best winning percentage for a pitcher with at least 20 decisions: a 75-29 mark over four

Walker is left frozen in a checked straight years (managed with an swing. It doesn't matter. Umpire economy of pitches, and few walks); a current record of 18 straight road

Maddux also possesses rare phys-Yet mental skills are only part of ical skills, although at 6 feet, 170 the advantage Maddux will take to pounds he is not overpowering. He can deliver his five pitches (a fastball that averages only 85 miles an hour. change-up, cutter, medium-hard slider, slow curve) almost always where he wants them.

victories.

Glavine, who usually pitches the day after Maddux.

He's been compared of late with just about every pitching legend. But if he is to be compared with another youngest Cub to make the All-Star player, perhaps that player is not a pitcher at all. Maybe Maddux is the pitching counterpart of Williams, the thinking hitter. counterpart of Ted

Maddux is not "The Kid" in personality, big and blustery, but similarly be is the savvy "scientist" — and looks it. The 29-year-old Maddux is soft-spoken, unimposing, as pallid as someone getting over the

The Chicago Cubs drafted Maddux in the second round of the 1984 draft. When they brought him up in 1986, then-manager Gene Michael saw him sitting on the bench and "He puts the ball all around the thought he was a bathoy. Picking up edge of the plate," said Tom on the incident, reliever Lee Smith gave him the nickname "Bat

> In 1988, his first full season, Maddux, 22, went 18-8 and became the team. Then he won 19, 15, 15 and 20 -the first Cub to win 20 since 1977. That was 1992. He won his first Cy Young award. The formula: "If your knew the National League batters dressing and finished a thought you're a little kid again."

but throw the ball where you want it. It's like hitting a golf ball."

The Cubs offered him a reported \$27.5 million deal for five years, but he already was testing the free agent market. He took \$28 million for five years from the Braves.

When I signed to come here, it was here or the New York Yan-' Maddux said.

"Lasked myself, Do I want to pitch in Atlanta or New York? One reason, Atlanta — if they need a player, they'll spend to get one. This or-ganization does what it takes to win. Money doesn't stand in the way."

But didn't George Steinbrenner offer him \$34 million for five years to play for the Yankees?

Yes. He smiled

mechanics are right, you can't help and umpires; the Braves had a great pitching staff and he could blend in. fore you can start to pitch.'
though not anonymously. "You just try to win." he added. though not anonymously.

Maddux gave up four runs and 10 hits over seven innings and got the victory to end Colorado's season. Yet reporters wanted to know what went wrong. Maddux's fingernails are bitten to the quick, but it's a kid's habit, not tenseness. He teases reporters like opposing batters, with answers that nip the edges of truth: "I didn't really pitch well, I cer-

tainly could have pitched a lot better. I don't feel things went wrong. In fact, I'm very pleased with bow I threw the ball.

The Rockies had come out swinging because when Maddux gets ahead in the count he's almost impossible to beat. The crowd of reporters had He picked the Braves because he drifted away by the time he started

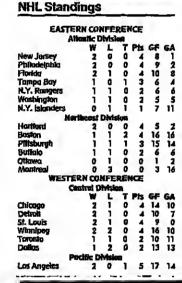
"Usually you have to get ahead he-

"The individual stuff, that doesn't mean anything. I'm very satisfied with my season, but I'm happier that we won tonight. It's always more rewarding when you're battling, when you win 5-4 rather than 3-0. Of course I'd rather win 3-0. But the challenge to get out of a situation there's nothing like the challenge. You know, you've got to make a pitch with two out. Physically it's more

tiring. Mentally you're just toast."
He added: "I love playing the game. Everything else surrounding the game you can have. I loved going out there tonight. It's as good a feeling as it gets. The adrenaline gets going. That's fun, I'm crazy about the game, It makes you feel like

SCOREBOARD

HOCKEY



THURSDAY'S RESULTS

229. 2. N.J.-Pederson 1 (Peluso). Second Period: New Jersey. Thomas 2 (Albelin, MacLean) (pp). 4. W-Eastwood 2 (Orake, Darren Shamkon 17:16. Tahrd Perfect New Jersey, Smith 1. (en). Shets on good: W- 3-10-17-30. N.J.- 12-17:5-34. Goodles: W-Chavel-

First Perfect T-Klima 2 (Bradley) (pp), 2: M-Savage 2 (Turgeon, Quintol) (pp), Second Perfect Tompo Boy, Klima 3 (Gration, Hamriko), 4: T-Cullen 1 (Selvanov, Cross), Third Perfect Name, Shots on goots M-17-9-9-35. T-

Calcage 0 0 1—1
Calcage 2 1 2—6
First Period: C-Strantz 1 (Chelios) (sh), 2 CSuter 2 (Micholis, Arnante) (pp), Second Period:
C-Nicholis 1 (Krivolarasov, Murphy), Third
Period: C-Paulin 1 (Roenick, Amande) 6:41, 5 PLemieux 3 (Sandstrom, Miranov) (sh), 6, C₇
Poulin 2 (Shantz), Shorts on goal: P-9-8-12—29.

PEANUTS

GARFIELD

S.L.-Pronger 1 (Hull) (sh). Third Period-Hone. Shots on good: S.L.-7-8-4-19. D-12-15-9-36.

Smi Jose
Smi Jose
First Period: S.J., Jonasey I (Withrey), 2, B.,
Heinzol I (Reid, Ootes), 2, B.-Ootes I
(McEochem, Sweeney) (pp), 4, Son Jose, Baker
I, (sh), 5, Son Jose, Donovan 2 (Withrey,
Jonesey), Second Period: 8, Heinzoe 2
(McEochem), 7, Son Jose, Dohlen I., 8, Son
Jose, Donovan 2 (More, Jamery), Thirth Period:
B-Ootes 2 (Borque, McEochem), 25, 10, S.J.Ragnarsson 2 (Jamery), 11, B-McEochem 2
(Ootes, Neely), 12, B-Reid 2 (Donato, Leach),
Ontarterence), Overfance—None, Stacks on goods
B-11-10-15-1—37, S.J., 9-8-7-1—25, Goodless BLarcher, S.J.-Irábe.

Las Angeles
First Period: V-Mogiliry 1., 2. Los Angeles,
Gretzky 1 (Blaka, Yachmener) (pp.). 3.
Vancouver, Bure 1 (Hedicus, Rüdley), 4. V-Bure
2 (Courtholi) 1626 (sh.). Social Period:
Vancouver, Linden 2 (Mogiliny, Babych), 6. VBabych 1 (Lumme, Linden) (pp.). 7, L.A.- Blake
1 (Druca, Grusska) 1522, 8, L.A.-McSorley 2
Son Dilego
Gretzky, Khristich), 9, L.A.-McSorley 2
Seattle

(Grebsky, Khristich), Third Period:10, Los Angeles, Tocchet 2 (Perrouit, Tsyguror), 11, LA-Yachmener 4 (Grebsky, Khristich), 17, LA-LA-Yochmener's History, Kurtoschi, La-La-Tocchet 5 (Kurti). 12, V-Oksidta 1 (Linden, Moofing). 14, V-Courind 2 (Brown, Moofing). (pp). Overthre-None, Shots as geal; V-16-14-11-5-46. LA- 18-17-12-2-49. Goalus: V-

NFL Standings AMERICAN CONFEDENCE W L T Pct. PF PA 4 1 0 .800 109 74 4 1 0 .800 145 77 2 2 0 .600 110 110 1 4 0 200 43 129 1 5 0 .167 88 178 2 3 0 .500 124 107 2 3 0 .500 124 107 2 3 0 .500 136 145 2 4 0 .333 136 145 2 4 0 .333 105 119 2 4 9 .333 81 117

W L T Pct. PF PA 5 1 0 .833 180 109 3 3 0 .500 127 159 2 4 0 .233 101 139 2 4 0 .233 133 139 1 5 0 .167 90 160 5 2 0 .600 103 95 2 2 0 .600 118 105 2 3 0 .400 112 107 West 5 1 0 .033 138 105 4 1 0 .800 137 68 4 2 0 0 .667 122 126 0 5 0 .000 79 136 0 5 0 .000 98 128

NATIONAL CONFERENCE

CFL Standings

West 5 1 0 .533 147 105 5 1 0 .233 183 79

San Antonio 43. Ottomo 30

BASKETBALL Toursday's Results

TENNIS

AS SUPPREME EARTHLING POTENTATE, IM AFRAID I CON'T LET YOU JUST COME IN AND TAKE OVER THE PLANET

DIFFICULT

CALVIN AND HOBBES

THE FAR SIDE

SEIKO SUPER TOURNAMENT Hearlt Holm, Sweden, def. Byron Block (14), Zimbobwa, 6-3, 6-7 (8-10), 6-1; Mark Philip-pousses, Australia, def. Richard Krajicek (4), Nefterlands, 6-7 (4-7), 7-6 (7-5), 6-3.

lva Majoli (7), Croalia, def. Mary Pierce (2), France, 2-6, 6-3, 6-2.

ISRAEL OPEN ISRAEL OPEN in Tel Aviv
Guarier/Sinols
Jovier Sanchez (3), Spoin, def. Jared Pointer
(5), U.S., 7-6, (7-5), 6-3; Dovid Wheaton (4), U.S.,
def. Radgonir Vaseb, Czech Republic, 6-2, 6-0,
Joson Stolenborg (8), Australia, def. Jan
Kroslok, Slovnida. 1-6, 6-3, 6-4; Stefano
Pestapolido (7), 110h, def. Frederik, Fetterlein
Denmark, 6-3, 7-6, (10-8).

CZECH INDOOR TOURNAMENT CZECH INDOOR TOURNAMEN! In Progue Gwarlerfinols Wayne Ferner (2), South Africa, def. Patrick, Rafter, Australia, 6-4, 6-4; MallVal Washington, United States, def. Jones Bjorkman (7), Sweden,

Draice Stopes, Get., Jones spiritrion (7), Sweden, 6-2, 6-4. Patrik Kuehnen, Germany, def. Joest Win-niak. Neiherlands. 4-6, 6-1, 6-1; Aranaud Soetsci, Go, France, def. Andrei Medvedev (4), Ukraine, 6-1, 6-1.

AS CURRENCY:

IT'S A

TO BE PROPERLY

LABELED.

Totupu 2, Tulganal 2, Launaila, Perelini, Swann, Tulmavave, Gods: Schuster 8; France — Tries: Cabeslarry, Chamorin, God: Banquet. CRICKET

CHAMPION'S TROPHY TOURNAMENT Polastua vs. West Indies Friday, in Sharjah, U.A.E. Politistan Innings: 242-4 (50 overs) West Indies Innings: 227 (all out, 49 overs) Result: Politistan won by 15 runs. INTERNATIONAL TEST

South Africa vs. Zaubabwe Priday, in Harare, Zimbabwe Zimbobwe 1st innings: 170 (all out) South Africa 1st innings: 74-3

TRANSITIONS BASEBALL

TAKE IT

THE

BIOLOGY LAB

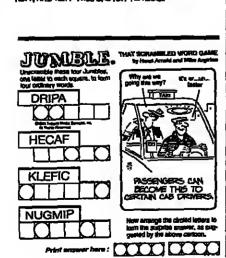
PARKER:

DUR LEADER

American League
BALTIMORE—Sent Jim Dedrick pitcher,
outright to Rochester, IL.
BOSTON—Clotmed John Thobe, pitcher, off
walven train the Montreal Expos.

DENNIS THE MENACE





Yeakrobys | Answer | FEINT GRAFIL BLEACH NEARSY | What the continued because — ALTAR-ABLE

Following is the solution to the Jumble of Oct. 12:

roles CARGO MESSY CLAUSE THRASH What The accelerated great training class turned was — A TCRASH COURSE



THIS PIET IS DRIVING ME NUTS!
I'VE GOT TO STOP THINKING
ABOUT FOOD!

KICKED THE BALL, MY GLASSES, MY SOCK, AND MY SHOE ALL FLEW OFF, AND THE BALL CAME DOWN. AND HIT ME ON THE HEAD!

HOW ABOUT THAT SIR? WHEN I













LETS NOT BE

TREE LEWES

HASTY. I'LL TRADE YOU EARTH









Can Colts Pass the 49er Test? Rice On Target for NFL Receiving Mark

49ERS (4-1) at COLTS (3-2): Key stats: The 49ers defense has allowed just one touchdown on their opponents' 14 trips inside the 20-yard line. All the Colts games this year have been decided by 6 points or less.

Comment: The last two weeks the Colts have handed teams their first losses - first St. Louis, then Miami. The bubble could hurst for the Colts this week, because the 49ers will test them in cvery phase of the game. Jerry Rice needs 137 yards to become the NFL's all-time leader in receiving yards. With Steve Young at the helm, Rice could break the record. Oddsmakers favor

by the 49ers by 10 points.

GIANTS (2-4) at EAGLES 3-3): Key stats: The Giants defense has given up a league-high 16 touchdowns on the 23 trips opponents have made into their red zone. Eagles opponents' Grerage drive starts at the 34 yard line — the worst defensive field position in the NFL.

Comment: Both teams are trying to pull them

NFL MATCHUPS

selves up from the muck of the NFC East basement. The Eagles have a little more breathing room than the Giants. A loss by New York will severely jeopardize its chances for the playoffs.

Ouarterback Rodney Peete seems to have gained the confidence of the players around him and seems comfortable as Eagles starter. Giants by 3. BEARS (3-2) at JAGUARS (2-4): Key stars:

Quarterback Erik Kramer has thrown 133 passes without an interception and has been sacked just 4 times — an NFL low. The Jaguars have scored on 10 straight trips inside the opponents' 20 yard line (7 touchdowns, 3 field goals).

Comment: There is oo longer a quarterback controversy in Chicago. Kramer is the man - for now. He's the No. 3 rated passer in the NFC and has taken every snap this season. The Jaguars have put together back-to-back wins with an impressive effort against Pittsburgh last week. But no modern era expansioo team has won three straight games. Bears by 71/2.

Mitchell seem to have found a way to work together. Sanders broke out for 157 yards and the NFL. three TDs rushing last week and will have to be on this week, because the Packers have the No. 1

ranked pass defense in the NFC. Packers by 4. VIKINGS (3-2) at BUCCANEERS (4-2): Key stats: Nine Vikings defenders have at least 1 interception. The Bucs defense has allowed just 6 touchdowns in six games this season.

Comment: Tampa Bay is leading the division for the first time since 1979. They're getting good production from quarterback Trent Differ, running back Errict Rhett, who has scored 12 of eight times (4 touchdowns, 4 field goals) on 17 has totaled 372 yards receiving the team's last 14 rushing touchdowns, and their trips inside the red zone, while the Raiders have He set up one of the scores defense. Quarterback Warren Moon is completpercent of his passes and runni Robert Smith seems to have hit his stride. The Vikings big-play, opportunistic defense could be the difference in this game. Vikings by 3.

PATRIOTS (1-4) at CHIEFS (5-1): Key stats: The Patriots have been inside their opponents' red zone 21 times, but have scored just 3 touchdowns and 6 field goals. Five of Steve Bono's 12 touchdown passes have come in the fourth quarter.

Comment: New England needs a herculean effort to pull itself out of the nosedive that threatens its season. The Chiefs are not the kind of team that allows opponents an opportunity to get their bearings. Quarterback Drew Bledsoe has oot thrown a touchdown pass. After five games last season he had thrown 11. The Chiefs haven't lost at home to the Patriots in 31 years. Chiefs hy 7. SEAHAWKS (2-3) at BILLS (4-1): Key stats:

The Seahawks have lost just 1 fumble this season
fewest in the AFC. Buffalo's offensive line has given up just two sacks in the last four games.

Comment: Hard to believe, but Seattle has never played at Rich Stadium in Buffalo. They won't gel a warm, first-time reception. Buffalo's offense isn't clicking as smoothly as it should, but their defense is positively smashing - as in

crushing opponents. Bills by 8.

JETS (1-5) at PANTHERS (0-5): Key stats: The Jets are giving up twice as many rushing yards (161.2) as they gain (88) in each game. The Panthers have scored just 79 points — second fewest in the NFL.

Comment: The Jets aren't playing any better than an expansion team. They can't run the ball and they can't stop the run. They can't pass the ball and they can't stop the pass. And they're mistake proned on kickoff and punt returns. Boomer Esiason is sidelined with a concussion.

Bubby Brister gets the start. Jets by 2.

COWBOYS (5-1) at CHARGERS (3-3):
Key stats: The Cowboys have scored an NFLhigh 16 touchdowns oo 25 trips inside opponents' redzone. Natrone Means leads the AFC in
rushing with 537 yards on 133 carries.

Comment: It's a short week for the Chargers,

Comment: It's a short week for the Chargers, coming off a Monday night loss to Kansas City. It doesn't help when you're going up against Dallas. Junior Seau has a sore hamstring and that's a bad thing to have when Emmitt Smith is across the line of scrimmage. Cowboys by 7½.

DOLPHINS (5-1) at SAINTS (0-5): Key stats: The Saints have recorded 21 sacks — the most in the NFC The Saints are averaging just 2.8 yards per punt return — the lowest in the NFL Comment: Dan Marino is out following arthoscopic surgery oo his knee. Bernie Kosar is in.

LIONS (2-3) at PACKERS (3-2): Key stats.

Brett Farve is completing 64.8% of his passes on third down. The Lions have given up 14 sacks, but have lost just 51 yards on them.

Comment: After a miserable start the Lions

Comment: After a miserable start the Lions

Kosar is smart and capable of running the phins offense. It doesn't hurt that he has to go against the Saints. Dolphins by 7.

REDSKINS (2-4) at CARDINALS (1-5):

Key stats: Due to Brian Mitchell's league-best 29

average drive starts at the 32 yard line -- tops in

Comment: The Cardinals got some good news this week, Defensive tackle Eric Swann returned to practice for the first time since arthoscopic knee surgery a month ago. Too bad Swann isn't able to play. Arizona has been missing a force in the middle. They'll need plenty of help to stop running back Terry Allen, who is second in the NFC in rushing behind Emmitt Smith. Cardinals by 3.

RAIDERS (5-1) at BRONCOS (3-3): Key stats: Oakland's opponents have scored just

a 🕰 opportunite Comment: This is another one of those intense AFC West rivalries. The Raiders are flying high, having scored a team record 129 points in their last three games. The Broncos have been on a roller-

coaster. Raiders by 3. These matchups were prepared by Timothy W. Smith of The New York Times. Odds were provided by Harrah's.



Costantino Rocca was all smiles Friday after his match-play defeat of Ben Crenshaw.

score in the third quarter.

ros on 19 cames.

160 yards for Atlanta (4-2).

The Rams also had a fumble

In Battle for NFC West, **Rams Overcome Falcons**

The Associated Press attempt 83 yards for a score in ST. LOUIS — Isaac Bruce the second quarter and Eric

wouldn't let special teams mis- Metcalf returned a wohbly Sean takes and turnovers stop the St. Landeta punt 66 yards for a Bruce caught 10 passes for

191 yards and two touchdowns, and an interception. After comhis third 100-yard receiving day mitting oo tumovers the first in four games, sending the four games, they've had four Rams past the Atlanta Falcons the last two games. 21-19 Thursday night in an unlikely battle for first place in the field goal of the game, from 45

out the final 6:36. starter. In the last two games, he 38 passes for 328 yards for St. scored 24 times (15 touchdowns, 9 field goals) when he ran 51 yards off a Todd Kinchen to the Falcons 9 late in the first half.

The Rams have been successful on that play the last two games, but special teams, a big plus in their 4-0 start, nearly did them in this time. Kevin Ross returned a blocked field goal

Hodgson Gets Swiss Go-Ahead The Associated Press

BERN - The Swiss soccer federation agreed Friday to let Roy Hodgson, coach of the national team, join Italy's Inter Milan provided he stays on as parttime coach of the Swiss squad.

The decisioo will allow the Englishman to fulfill his dream of coaching a top league team and of accompanying Switzer-land to the European Championships in England in June. Hodgson announced Thurs-

Tony Zendejas's secood yards with 11:58 to go, cut the day that be had asked to be rest of this month to win the gap to 21-19. But the Rams ran released from his contract, which expires at the end of June Chris Miller completed 27 of

Inter has apparently agreed to Louis and Jerome Bettis had his the settlement, as the Italian league ends before June. Hodgbest day of the season with 88 son s det ides Kari Engel and

Elkington Tops Montgomerie in **PGA Rematch**

By Ian Thomsen International Herald Tribune

VIRGINIA WATER, England — Steve Elkington, with his simple balance and effortless power, would convince you that anyone can play scratch golf. His opponent, Colin Montgomerie, was making it look like a hig man's game.

choose between them as Elkington won their 36-hole quar-Match Play Championship on

Friday.
Elkington, an Australian, won the 17th and 18th just before lunch for a two-hole advantage; at the afternoon 13th, as Montgomerie was sizing up a was chipping in from 45 feet to birdie it himself and go 2 up.

It was an unhappy rematch for Montgomerie, the Scot who lost the PGA two months ago when Elkington beat him in a sudden-death playoff. Montgomerie has probably replaced Corey Pavin as the best player without a major title (although in America they keep talking up Davis Love 3d).

Time after time, the Scot hoisted his enormous hips down and through the ball with all of the comical, beautiful rhythm of a Jackie Gleasoo two-step. While he seemed to be letting his body do all of the work - a perfect example of something the golf teachers can oever quite explain - the tendons in his wrist, his skinniest link, were oearly exhausted.

Every shot has been painful for quite some time, Mont-gomerie admits. The doctors "The last three and want him to rest, but he is clearly a man who doesn't listen to them. He plans to play for the has made internationally.

nair of the draw was Ben Creo- missed Jeff George was 16 for 30 for Hanspeter Zaugg will be in shaw, who is the closest thing would have to tie me up and 60 yards for Atlanta (4-2). charge of day-to-day affairs. America knows to golfing roy-lock me away."

alty. An historian of the game, he studies the world's most famous courses in a personal, possessive way, like one king judging another's castles. He was born and raised in Texas, heir to Byron Nelsoo and Ben Hogan, his regal life there burned into the creases of his face, which made it all the more impressive ok like a hig man's game. to see him losing by eight holes
Otherwise there was little to to the pudgy Italian factory

worker Costantioo Rocca. Probably the time has come terfinal, 3 and 1, in the World to stop crediting Rocca for his past, because he did already beat Crenshaw in the Ryder Cup last month, but this — this was like Jerry Lee Lewis play-ing Chopin standing up and outdoing Van Cliburn. Sometimes you wonder if Rocca is psyched birdie putt that might have out by the differences in pedi-drawn them even, Elkington gree, and Friday was one of those times as he allowed Crenshaw to win back five holes out of eight in the afternoon.

But that was the best Crenshaw could do, losing 3 and 2 to Rocca, To be fair, Crenshaw dido't arrive io London until Thursday morning after seeing a specialist for an apparent kidney problem. He was waiting to receive the test results by fax Friday night. "I don't think it can be anything too bad, because I feel so good," he said. Ernie Els of South Africa,

despite having played one week in the previous five, shot 64 in the morning for a 4 and 3 beating of American Lee Janzen in a match of former U.S. Opeo champions. Waiting for Els on Saturday will be the world's hottest player, Bernhard Langer of Germany, who beat Nick Price, the world No. 2 from

The last three and a half weeks have been very demanding on me," Langer said. "I haven't played this much golf in 15 years, 10 years at the least. European earnings title for the lasked Sam Torrance yesterday third straight year — and then how many weeks he's played in to keep on playing stubbornly, a row. He said 18. I said, is that respecting the commitments he has made internationally. the loogest for yoo, and he said, no: 10 years. How can you play Anchored in Montgomerie's 10 years in a row? He never a tournament. You

RETRONYMS* By Mel Rosen More descriptive names to differentiate old things from their new forms 37 Undershirts 78 Sign of spring ACROSS 39 Coffee additive Relative of "oy" 79 "A Garden of Earthly Delights" novelist 5 Early poet 42 Words before laureate Henry cuff or record 9 Mine vapor 45 Speak In a high B1 Think through 82 Wined and dined 47 "Woe ----17 Pitcher's stat 19 King Duncan's 83 Going price 48 Supermarket 85 Fargo's partner department 86 Rather than 49 Traveled with 22 "My Fair Lady" locale 88 Census detail the Tlingit 52 Postal service, 90 Refuses to deal 23 The press once: Abbr. 26 Animal track 55 --- was saying 91 Très -93 Kilter whales 27 Attempt to escape 28 "Beetle Bailet 96 Big Sky conference tear 57 Be silent, in dog 29 Fill in (for) 98 Big name in Gdansk 60 Defenseless 100 Slalom 65 Quell, as rioters 67 Oishes (out) 103 Win et 68 Juice extraction 32 Singer Stevens 33 Reuben's base 107 Latin 101 verb 70 Bollet star 71 Oallas inst. 110 Group of (Kerth 72 Popular sporting badgers 111 California has s event 74 Business inits. Satirei big one 35 Bar intro? since 1920 113 Southern Australia's 36 Pathetic 75 Early clock 114 George's 11S 60's-70's pitcher A world leading information manageme company dedicated 117 Moorish castle 119 Papyrus's family to transforming business and government to enrich 121 Communica-tions device C New York Times/Edited by Will Shortz. 124 Crosswise to the keel people's lives 81 Sugarcoated medication 98 1939 invasion 109 Pembroke 15 Bureaucratic 125 Pointed stick 126 Mattress support 127 Looks after

20 Bit of buffoon 128 Mud nesters 24 Reckless act 129 Out of action 25 Nintendo 130 Podium pauses 30 Mind-set 38 Achieve 46 Eliot's 2 Young insects 41 Asian nurse 43 Greek cheest 4 D C. figures 44 Broader 5 Show the way 46 Lines of fashion 6 *---- Send Me 49 Gratuity (Sam Cooke hit)

131 Gist

3 Fly

13 Clairenyant's

claim

14 Singer's

50 Buttercup family 7 Join up 8 Coloradu St Mony Scandinavian g -Rupe-a-dope 53 Extra weight parxer 54 Undermine 10 Is too soon of 56 Leaning to the ıprı late [] Apples and pears 12 Cliner

diamondback (veno snake)

18 Chifd's order?

63 Bowler's button 66 Photo abbr Size up 70 Judo degree 72 Crate qty.

76 One in a line 77 Recedes. 79 Mus, ensemble

80 Like the game. to Sherlock 82 Moonwort, for 84 Chiefly 87 Decorative furniture veneer

89 Top-of-the-watch number 92 Execute perfectly 94 Decorative knot of ribbons 95 Kind of word 97 Makes potable, in a way

pooch 112 "Bill paid" 99 Simple creature paper: Abbr. 101 Holds back 102 Mother's . 11B Sound of a break-in? 120 Interstice 122 Mikhail of ches 104 Make a board 105 Plummer of film 123 Flair for music 106 Most perfect Solution to Puzzle of Oct. 7-8

By Kevin Sullivan Washington Post Service SABAE, Japan - On a November night in 1989, seven silent figures crept and crawled for six hours through snowy woods along the Romanian border with Hungary. They had been told oot to talk or strike a match, because Romanian border

guards would shoot defectors. Nadia Comaneci, who 13 years before had won the world's heart with her gymnasocs at the 1976 Montreal Olympics, remembers the snow crunching beneath her in the darkness. She remembers the fear and the hopelessness that drove her to flee the vicious regime of the late dictator Nicolae Ceausescu with nothing more than the denim jacket on her back.

"They said if the border guards hear us, don't try to run because they will shoot you," Comaneci said. "But I didn't have anything to lose."

In the six years since Comaneci fled Romania, the pendulum has swung fully back in her favor. From the high of 1976, when she lit up the world in Montreal with the first perfect score of 10, to the terrifying low of her long crawl to freedom. Comaneci is back on top.

She is royalty in her sport. At the World Gymnastics Championships last week, she Nadia," Karolyi said, "I'm very happy she survive. Now she's growing up under a was treated like a diva. She had a contract managed to break out. She broke out in a different set of circumstances. She's kind with a public-relations firm to serve as a sort way that takes guts, and she built back her of regrowing up, in a way.'

of ceremonial ambassador for the compe- life, which is today the one where I always

Comaneci in America: A Star Is Reborn

life. She is engaged to Bart Conner, a adjusting and rebuilding your life in a former U.S. Olympic gymnast who is an system you are not accustomed to. That's ABC television commentator.

She and Conner run a gymnastics academy in Norman, Oklahoma. They stage exhibioons and, a mooth before her 34th birthday, she still gets up oo the uneven parallel bars. They have built a house together, and life is sweet enough so that last year Comaneci donated \$100,000 to the Romanian gymnastics federation.

"It's like I'm reborn," she said. "To be realized I had a pretty big impact on gymnastics because of the first 10. That's what people remember. But I also knew that over the years, things come and go. New champions come and go and people forget."

"I dido't know this thing was going to stay with me," she added. "My life, what I have right oow, is all because of that." The man who discovered Comaneci when she was a little girl and coached her to the top of the sport was Bela Karolyi, who himself

defected to the United States and now serves as coach of the U.S. national women's "I believe that life made justice for

wanted to see her. Very few people who Personally, she's also living the good haven't gone through this will understand why I was so worried about her at the beginning."
The adjustment was not easy at first for

Comaneci. When she arrived in Hungary in 1989, she was taken into custody by the authorities. They were sympathetic, but Comaneci believed she might be returned to Romania, so she sneaked across another border, this time into Austria, where U.S. Embassy officials immediately offered her sincere, I didn't expect to be this way. I asylum and sent her to the United States.

In her early days in America, sad images of Comaneci began emerging. The man who helped her defect kept her as a virtual prisoner, and tonk advantage of the value of her name. Comaneci appeared in photos, overweight and wearing too much makeup.

With help from friends in the gymnastics world, including Conner, Comaneci straightened out ber life and began building

it anew.
"It's been interesting to see her change," Conner said. "She became lough. She became cold. She became hard. A lot of Eastern European women seem to be that way. That's how they have to be to

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DAVE BARRY

The Lawn Rangers Drill

MIAMI — It was Saturday night in the beer tent, which is where everybody this is also where we teach our precision goes after the day's festivities at the annual group of us guys were standing around, as five minutes. And above all, this is shouting snippets of conversation over the din of the band, when we saw a man's naked ing, which could well be the single most rear end advancing toward us through the tasteless annual event in America, surcrowd. The owner of the rear end was walk- passing even the Christmas retail season.

noticed the oncoming butt. "Look!" they gasped. "He's...He's...It's..."
"It's O.K.!" we assured them. "It's only Ranger Reeder!"

Ranger Doug Reeder is a member of the World Famous Lawn Ranger Precision Lawn Mower Drill Team. It was founded 15 years ago by some guys as a celebration of the glory years when Arcola was a leading producer of the corn used to make broom bristles. The highlight of the fesoval is the Broom Corn parade, and the most elite marching unit in the parade, as measured in per capita consumption of keg-

dwelling beverages, is the Lawn Rangers. When you talk about dedicated service organizations- when you talk about decency, integrity and leadership - you are not talking about the Lawn Rangers. We are not one of those organizations that try to justify their existence by occasionally do-ing something useful. What we do is push lawn mowers and carry brooms. At various points along the parade route, we stop and astonish the crowd by performing broomand-lawn-mower maneuvers with a level of precision that you rarely see outside of train wrecks.

I've marched with the Lawn Rangers in four Broom Corn parades. Friends ask me why I go back, but when I try to explain ("We're pushing lawn mowers, see, and we're wearing masks, and we're tossing brooms, and . . . ") it just sounds stupid. This is, of course, because it IS stupid. But it's more than that: It's also extremely

I refer here to what goes on during Ranger Orientation, which takes place be-fore the parade in Ranger Ted Shields's garage. This is where we Rangers get our-selves ioto peak physical and mental condioon by consuming refreshing beverages

maneuvers to the rookie Rangers via a Broom Corn Festival in Arcola, Illinois. A brutal training regimen that can last as long

ing backward and bending over, so we couldn't see his head or upper body—just a disembodied, naked but shuffling our way.

Next to us, a group of women suddenly noticed the oncoming butt. "Look!" they gasped. "He's...He's...It's..."

"It's O.K.!" we assured them. "It's only Ranger Reeder!"

Two years ago the governor of Illinois, who was running for re-election, showed up at the Business Meeting, apparently thinking it was a collection of normal voters. As he approached us, he realized that he had made a huge mistake and stopped, with his mouth maintaining a rigid professional smile but his eyes revealing the fessional smile but his eyes revealing the stark terror of a politician who realizes that he's in danger of being photographed shaking hands with, for example, a man wearing a hat festooned with a lifelike replica of the male anatomical unit.

The governor left quickly, which meant he missed the Business Meeting, including the much-anocipated performance by Ranger Reeder. He is a legend among the Rangers. Each year — this is the highlight of the Business Meeting — he gets up a ladder, turns his back to the audience, and presents an EXTREMELY explicit dramatical statements. matic renditioo, using props, of a song or poem involving the word "moon." Each year his performance gets more elaborate; this year, it concluded with actual fireworks shooting out of a tube that was . . .

Well, I can't tell you where the tube was, except to say we were all amazed that Ranger Reeder did not require medical treatment. But he showed no ill effects, and was in superb form that night in the beer tent, where he continued to personify the "moon" theme by backing slowly through

For the next solid year, American voters are going to be relentlessly hounded by presidential contenders, all of whom are going to assure us that they represent mainstream, heartland values. I say to those candidates: Maybe oot everybody in the heartland has exactly the same values. Maybe it would broaden your perspective to come to Arcola next fall, march with the Rangers, hang out in the beer tent, watch Ranger Reeder in accon. He would make an awesome secretary of state.

Knight-Ridder Newspapers.

Lonely Planet Takes a Look at U.S. Culture

PARIS — Lonely Planet, which for 22 years has guided travelers to what is known in the trade as long-haul destinations, also publishes Language Survival Kits on Lao. Quechua and Mongolian. The latest one is on American.

Whether they are in Beantown or Motown, visitors will learn oot only the easy ones, such as that the British nappy is a diaper or that crisps are potato chips. They will know that if an L.A. cop says to prone-out they should lie

MARY BLUME

on their bellies fast, that if someone io Maine is said to have his own zip code he is off his rocker, that heterosexuals are known as breeders in San Francisco, and that to gritch is to complain in cyberspeech.

that to gritch is to complain in cyberspeech.

They will learn brand names such as Bud or Oreos, how to pronounce Louisville, with its dull vowel sounds, and will also pick up useful words in Hawaiian and Native American languages, thanks to one of the guide's contributors, Eagle/Walking Turtle.

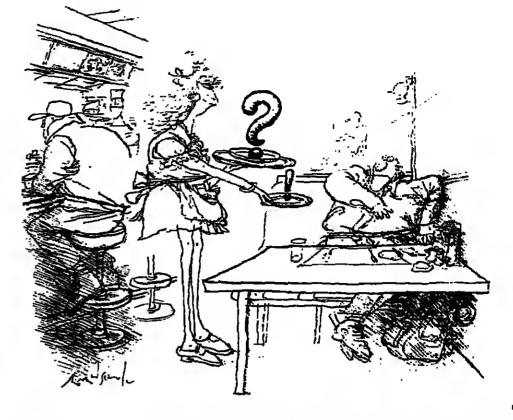
The guide is intended to be fun and to prive that British tourists do not, as they think, understand American, according to Lonely Planet's publicity and promotions manager, Jennifer Cox. Widely traveled like all Lonely Planet staff she says that in the Hoited States Looely Planet staff, she says that in the United States. Because we think we know it takes us looger to realize

that we doo't know.' Cox, talking by telephone from Lonely Planet's London headquarters, says that only last month in the United States she asked for a hire, rather than a rental, car and was ented with a stretch himo that would have wiped out her life savings. Another time, she changed a flat tire (all Lonely Planet wanderers are endlessly competent) but then had trouble when she told the rental man the flat was in the boot. Not only had she used the wrong word (it should, of course, have been trunk) but the man thought from her accent that she had said boat and couldn't find one.

"In North Carolina last Christmas in a diner I couldn't order any food because I couldn't understand the menu. It said grits and hush puppies. In this country grit is something you put on the road in the snow and bush puppies are those ugly shoes. I just pointed to a passing plate and said

I'll have what she's having.'
Rather than act like their bread ain't dune, which is apparently Arkansan for being oot quite with it, readers are guided straight to the New Age tourist mecca. Seattle, where the phrase going formal means wearing a clean flannel shirt, a snag is a Sensiove New Age Guy, of which there are many, and ordering a coffé lane requires a dicconary of its own.

In practical terms, the phrasebook is probably less useful than Lonely Planet's guides to the languages of Thai Hill Tribes or Nepali, but the principle, says Cox, is the same: to make the reader aware that he or she is starting with the Rockies, and, following form, it is blend into a lot of cultures."



expected that 35 percent of readers will be armchair travelers, many of them anxious parents wanting to know what their wandering kids are getting into.

Lonely Planet won its reputadoo as a backpackers' guide, but these days the knapsacks are as likely to come from Prada. "A lot of older travelers buy our guides because I think when you're older you don't want a 12page description of the sun setting behind your cocktail elass. You want to know where you can park your car or get a pack of cigarettes or find a decent botel room if you're arriving after dark."

As the series grows up, Lonely Planet is also publishing information for business travelers and, rather than unmiormation for business travelers and, rather than inffamiliar destinations, is aiming at Europe and the United
States. Last May they brought out a Britain Survival Kit
which caused an uproar for observing that God was so
depressed looking at Margate that He created Torremolinos and that the statue of Eros in Piccadilly is surrounded by tourists waiting for things to happen, which
they oever do. Cox placated the British press from a
telephone booth in Vocemite. She is a seasoned traveler heading to a very different culture. The U.S. phrasebook is telephone booth in Yosemite. She is a seasoned traveler also the first of a series of Lonely Planet American guides, although, she adds, "I'm six feet tall with red hair so I don't

Lonely Planet founders, Tony Wheeler, who is English, and his Belfast-born wife. Maureen, are based in Australia where they landed after doing an overland long haul from Britain in 1972, "When they arrived they lad something like 27 cents and a camera," Cox says. So they sat down at the kitchen table, wrote about their trip, and sold 10,000 advance copies which financed their next book. Southeast Asia on a Shoestring. The company name. Cox says, came from the Joe Cocker song, "Lovely Planet."

I think Tony and Maureen were a bit drunk and singing aloog and it became 'Lonely Planet' and rather than be stuck by the sadness of being alone in the empty void they decided to name their book after it. People since then have brought out songs called 'Lonely Planet' so it's come full course. We'te just waiting for Joe

The "USA Phrasebook" fits into a jeans pocket and is not only for gritch-free travel but. Cox says, for trendy stay-at-homes. "The brilliant thing about this book is people won't have to wait for years for the trendy hip phrases to cross the Atlantic, we're bringing them over in

POSTCARD

In Design, Try the Intergalactic Spa Look

By Mitchell Owens New York Times Service

NEW YORK — Designer show houses are typically convection writ large. Lush and bland, they are triumphs of advertising over artistry, cavalcades of plu-tocratic fantasies — English country, French palatial, Park Avenue posh tricked out in the lalest \$150-a-yard fabrics and the trendiest, costliest antiques.

fees. Unfortunately, these pretry diversions dividual expressioo. rarely advance the cause of design.

opened Thursday for a month-long run in a signer's Show House. 1920s mansion at 863 Lexington Ave. But it is not, beware, a room to rush Asked to emphasize "le style français," its home and replicate. Despont's boudoir, in

larger extent, in the grimly minimalist de- there by a gentle giant) coojure hypnotic audience. Most movies are projected at a They also, admittedly, are a booo to sign scene today: a generosity of spirit and charities, which benefit from the cutrance a refreshing interest in the need for in-

A dashing man with the swagger of a A happy exception is the fifth annual matinee idol and the profile of Louis XIV. French Designer's Show House, which architect Thicrry Despont has designed the benefits the American Hospital of Paris. It most astonishing space in the French De-

WEATHER

London and Paris wit here a few showers Sunday, then dry weather Monday. Lon-don will furn windy with showers again Tuesday, while Paris will remen dry. Spain and Portugal will be mainly dry. Showers will democe parts of take, earn-

wwedcoard rain of the case we eignal is sharp change to cooler weather that will continue through early next week. Chicago and Toronto will be chilly, with possibly eight showers. Rain will soak Vancouver and Sealite while toe America has a cooling

Forecast for Sunday through Tuesday, as provided by Accu-Weather.

28 participating designers and 14 artisans a former ballroom on the mezzanine level, bypassed the toile de Jouy and instead have is part magician's cabinet, part intergalac-

images: Robert Wilsoo's stage sets, Saint-Exupéry's little prince, the universe floating beyood the cockpit of a space capsule. Instead of providing a ready-made fantasy, it challenges the viewer to create his own.

"A real room is made up of memories." Despoot said, explaining why he feels that traditional show bouse rooms are useless to most observers. "It should not exist in one dimension or suggest just one thing."

Latin America

North America

Asia
The remnants of Typhoon
Ted will bring heavy rain to
parts of Vietnam and south
central Chins. This rain,
could affect Hong Kong and
Hanol. A storm over the Sea
to Japean will drenth parts of
Korea and will bring showers
and thunderstorms to Japean.
Singapore will be trunid with
a few thunderstowers.

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32/89 25/77 sh sc 21/70 11/82 s 28/82 24/75 sh 28/82 24/75 sh 40/104 21/70 s 40/104 21/70 s 40/104 13/85 c sh 20/85 23/75 sh 28/82 21/70 s 28/82 21/70 sh 28/82 21/70 sh 28/82 21/70 sh

PEOPLE

DON'T blink in the new thriller Jade," which stars David Caruso and Linda Fiorentino. You might be able to catch subliminal scenes that director William Friedkin has added to jar moviegoers and to hint at twists in the plot. "Most sense of being edgy, iconoclastic and—

Some of the interiors look hurriedly put together, even slightly amateurish, but rough edges give the Freoch Designer's Show House something that is sorely missing on the show house scene—and, to a larger extent, in the grimly minimalist de
Is part magician's cabinet, part intergalactic spanning in the span transportant is span. It is span tic span to span to specify a film are unable to perceive a twelfth of a second," Friedkin said, "But they do seem to affect people even though they're not conscious of what they're looking at." Friedkin, whose films include "The French Connectioo" and "The Exorcist," declined to say what immirrors (one rests in a far corner, as if rolled ages or scenes would be flashed before the larger extent, in the grimly minimalist de-

Thirty years of touring by the Rolling Stones are to be captured in an official history of one of the world's most enduring pop groups. Dora Loewenstein, daoghter the group's business manager Prince Ropert Loewenstein, has been commissioned to work on the book with the band. The book will oot be published until 1997 but is being heavily promoted at the Frankfurt Book Fair this week. Loewenstein bas been given exclusive access to their archives . . . The Rolling Stones inteod to sue the magazine Der Spiegel for stating that performances during their recent world tour included pre-recorded material, a lawyer for the rock group said.

Japanese conductor Yutaka Sado became the first recipient of a prize dedicated to the memory of Leonard Bernstein. The conductor woo \$25,000.

Around 300 Russian cello lovers are for prime seats at a concert given by cello virtuoso Mstislav Rostropovich. The master cellist will give the concert in Moscow Friday to raise funds for the re-construction of the city's Christ Savior Cathedral, which was destroyed by Stalin Microsoft 20 years ago.

the headline: "Dirty Harry Lifts the Lid oo derbolt aspect, that is the real thing in this Wind" was sold for \$250,000.



MUTUAL CONGRATULATION SOCIETY - John Travolta jokes with co-star Danny DeVito at the premiere in Los Angeles of "Get Shorty."

His Private Life." Eastwood says the in- area." And fame? "In Ireland everybody is terview never happened.

On his vacation in China, Microsoft Chairman Bill Gates bought a clay replica of a nine-foot warrior statue unearthed 20 years ago near the city of Xian. Gates returned last week from a two-week va-Chinese history and art, rode a train along the Yangtze River and played bridge with famed investor Warren Buffett. Gates, who turns 40 soon, said that it was only his second true vacation since he co-founded

Clint Eastwood's press agent and a studio executive swore in depositions that the dio executive swore in depositions that the actor is such a private person that he would never have granted an interview to the National Enquirer. Eastwood is suing the tabloid over a 1993 article that ran under watering this year is reoser interating prize, and said the \$1 million it brings him would make little change to his life. "Money is not an art of mine," he said. "In fact I don't tabloid over a 1993 article that ran under

.00-800-1311

famous from birth and they become skillful in bandling these matters," he said.

Irish-born actor Pierce Brosnan admits it. He practiced the five most important words for his new movie role like no others. 'My name's Bond, James Bond," He said expected to fork out \$1,000 each next week cation during which he says he studied he was optimisoc his first role as the legendary Agent 007 in the soon-to-be-re-leased "Golden Eye" would be a success. despite criticism the suave British secret agent character has become dated with the

end of the Cold War.

080-90010

The Oscar won by screen playwright Herman Mankiewitz for Kane," the only Academy Award the con-troversial 1942 film masterpiece won, will be sold by his heirs at auction on Dec. 18. Christie's said. Last spring Oscars for "Casablanca" fetched \$200,000 each and the best director award for "Gone With the



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